



# Residual Value Lease Guide

2012 – 2011 Models

January – February 2012 (v1)

Effective 1-1-12 to 1-3-12

## Residual Value Lease Guide

The **Residual Value Lease Guide** (RVLG) provides a fast, convenient way to estimate residual values for use in writing SmartLease® transactions. We accept no responsibility for errors or omissions and make no representations as to values of vehicles in the future. RVLG editions are issued every two months to reflect changes in residual values and depreciation. When warranted, updates to RVLG editions are identified with a revision number and changes are itemized below in the "What's New?" section.

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### What's New?

| Release Date | Revision Number | Section | Model Year | Description           | Effective Dates  |
|--------------|-----------------|---------|------------|-----------------------|------------------|
| 12-28-11     | 1               | All     |            | • Initial Publication | 1-1-12 to 1-3-12 |

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# GENERAL INFORMATION

## Introduction

The Residual Value Lease Guide (RVLG) contains the basic information needed to determine residual values. In most cases, residuals for eligible transactions can be obtained by accessing the Residual Value Lease Guide at [www.allydealer.com](http://www.allydealer.com).

## Mileage

The residuals in this guidebook are based on 15,000 miles per year (1,250 per month). To adjust a residual for excess mileage, see the Mileage Adjustment Formula section ([page 4](#)).

## Manufacturer's Suggested Retail Price (MSRP)

The suggested retail price of the vehicle (including freight).

## Residualizable MSRP

Residualizable MSRP equals MSRP from the Manufacturer's invoice plus residualizable dealer installed options minus removed equipment.

## How to Use This Guide to Calculate New Vehicle Residuals

- 1) Enter the MSRP of the vehicle to be leased.
- 2) Delete the MSRP of any equipment removed from the vehicle.
- 3) Add the amount of any dealer installed options that reflect added value, listed on [page 4](#), to the MSRP to calculate the residuals.
- 4) Turn to the vehicle to be leased.
- 5) Determine the residual factor for the appropriate lease term (12, 24, 30, 36, 48, or 60 months).
- 6) Multiply the residual factor (line 5) times the total of lines 1 through 3 above.

## Odd Term Residual Calculation

Interpolate between the standard mileage residual percentages for the nearest even terms and round downward if a fraction results. A minimum reduction of 1% will result. To calculate a standard mileage 42 month residual, use the 36mo and 48mo terms as shown in the below examples.

### All New Vehicles (except Maserati)

| CHEVROLET   | 12mo | 24mo | 30mo | 36mo        | 39mo        | 48mo |
|---|------|------|------|-------------|-------------|------|
| <b>MALIBU</b>   |      |      |      |             |             |      |
| 4dr Sdn LS  | 59%  | 59%  | 55%  | 51%         | 49%         | 46%  |
| <u>42 month example:</u>  |      |      |      |             |             |      |
| • 42 month contract term  |      |      | RVLG | 36mo<br>51% | 48mo<br>46% |      |
| $51 - (51 - 46 \div 12 \times 6) = 48.5\% \text{ rounded downward}$ |      |      |      |             |             |      |
| Residual for 42 month transaction is 48%                            |      |      |      |             |             |      |

### New Maserati Vehicles Only

| Standard Mileage (15,000/yr) Residuals                              |      |      |            |             |             |      |
|---|------|------|------------|-------------|-------------|------|
| MASERATI  | 36mo | 39mo | 42mo       | 48mo        | 54mo        | 60mo |
| <b>GRANTURISMO</b>  |      |      |            |             |             |      |
| 2dr Cpe S 4.7   | 42%  | 40%  | 39%        | 37%         | 32%         | 28%  |
| <u>42 month example:</u>  |      |      |            |             |             |      |
| • 42 month contract term  |      |      | Rate Sheet | 36mo<br>42% | 48mo<br>37% |      |
| $42 - (42 - 37 \div 12 \times 6) = 39.5\% \text{ rounded downward}$ |      |      |            |             |             |      |
| Residual for 42 month standard mileage transaction is 39%           |      |      |            |             |             |      |

## Customer Eligibility

Eligible customers include businesses or individuals with a satisfactory credit history whose financial condition, credit and insurance qualifications support the terms included in a proposed SmartLease.

## Eligible New Vehicles Include the Following:

1. New GM passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
2. New Chrysler passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
3. New Suzuki passenger cars and light trucks up to 15,000 lbs. GVW (current and previous model year).
4. New Maserati passenger cars (current and previous model year).
5. Certain current series new light truck conversions listed in this guide.
6. Prior Dealer Demos and HSDT Vehicles with up to 7,500 beginning miles.
7. Repaired Hail Damaged Vehicles (dealers should contact their local Ally office for guidelines).

## Ineligible New Vehicles Include the Following:

1. Motor homes.
2. Vehicles equipped with special equipment.
3. Vehicles to be used for Driver Education (prior High School Driver Training Vehicles are eligible).
4. Emergency or Law Enforcement Vehicles.
5. Limousines.
6. Unrepaired Hail Damaged Vehicles.
7. "Branded" or "Lemon Law" Vehicles.
8. Frame Damaged Vehicles.
9. Compressed Natural Gas Vehicles.
10. Medium Duty Trucks.
11. Discontinued Brands (e.g., Hummer, Pontiac, Saturn and Saab models).
12. Passenger vans with a 15 passenger seating configuration.
13. Vans with a capacity of 11 or more people (including driver) to be used to transport students to/from school or school related events.

## GM Employee/Supplier Vehicle Purchase Program

The GM Vehicle Purchase Programs can be combined with the SmartLease rates and residuals. Additionally, prior PEP vehicles, with up to 25,000 beginning miles, will be considered eligible for all new vehicle programs unless otherwise designated.

## Chrysler Employee Advantage Program

The Chrysler Employee Advantage Programs can be combined with the SmartLease rates and residuals.

## Security Deposit

A refundable security deposit is required with every SmartLease. The minimum security deposit should equal one Monthly Payment rounded to the next highest \$25.00. Contact the local Ally office for information regarding current alternatives to this policy.

## Gap Protection

SmartLease offers GAP protection, which limits the lessee's liability when the vehicle is stolen and not recovered or totaled and there is an insurance settlement.

## Disposition Fee

Ally does not currently charge a disposition fee.

## Single Payment Lease

A payment option for the SmartLease customer to pay all regularly scheduled lease payments upfront. The upfront payment may be less than the total of payments under a conventional SmartLease. All vehicles eligible for SmartLease are also eligible for the Single Payment Lease Program unless otherwise designated.

## Mileage Adjustment Formula

The residuals in the guide are based on 15,000 miles per year (1,250 per month). Under the Standard Mileage Program the residuals for eligible new vehicles to be driven in excess of 15,000 miles per year must be reduced at the rates shown below.

- All (except Cadillac & Maserati): 15¢ per mile
- Cadillac vehicles only: 20¢ per mile
- Maserati vehicles only \*: 40¢ per mile

\* On new Maserati standard mileage vehicles, upfront extra mileage may be purchased on 36-48 month terms only.

| Example  |        |                 |
|--|--------|-----------------|
| Customer estimates he will drive   | 1,500  | miles per month |
| Lease guide allowance  | -1,250 | miles per month |
| Excess mileage to be charged   | 250    | miles per month |
| Reduce residual on a 36mo standard mileage (15,000/yr) transaction by the following: |        |                 |
| All (except Cadillac & Maserati): reduce by \$1350 (36 x 15¢ x 250)                  |        |                 |
| Cadillac Only: reduce by \$1800 (36 x 20¢ x 250)                                     |        |                 |
| Maserati Only: reduce by \$3600 (36 x 40¢ x 250)                                     |        |                 |

Under the Low Mileage and Ultra Low Mileage Programs, upfront extra mileage is not allowed and existing mileage may be purchased only on Company Owned Vehicles (formerly PEP) and/or Demo Vehicles at the rates shown below.

- All (except Cadillac & Maserati): 15¢ per mile
- Cadillac vehicles only: 20¢ per mile
- Maserati vehicles only: 40¢ per mile

## Low and Ultra Low Mileage Programs

SmartLease customers opting to drive 12,000 or 10,000 miles per year may be eligible for additional residual increases. For qualifying new vehicles, residuals may be increased as follows:

| All New Vehicles<br>(except Maserati) | 12-23<br>Month<br>Terms | 24-35<br>Month<br>Terms | 36-47<br>Month<br>Terms | 48<br>Month<br>Term |
|---------------------------------------|-------------------------|-------------------------|-------------------------|---------------------|
| Low Mileage (12,000/yr)               | 0                       | 1                       | 2                       | 3                   |
| Ultra Low Mileage (10,000/yr)         | 0                       | 2                       | 4                       | 4                   |

| New Maserati Vehicles Only   | 36-47<br>Month<br>Terms | 48-59<br>Month<br>Terms | 60<br>Month<br>Term |
|--|-------------------------|-------------------------|---------------------|
| Low Mileage (12,000/yr)  | 2                       | 3                       | 4                   |
| Ultra Low Mileage (10,000/yr)  | 4                       | 5                       | 6                   |
| Note: Low Mileage and Ultra Low Mileage residual values depicted in Ally Rate Sheets include the appropriate increments shown above. |                         |                         |                     |

### Low Mileage Program (12,000/yr):

- Vehicles to be driven over 12,000 per year (1,000 per month) are **not** eligible for the Low Mileage Program.

### Ultra Low Mileage Program (10,000/yr):

- Vehicles to be driven over 10,000 per year are **not** eligible for the Ultra Low Mileage Program.
- The Ultra Low Mileage Program is only available on new vehicles that have a residualizable MSRP exceeding \$25,000, except S and A tier customers. S and A tier customers may elect Ultra Low Mileage regardless of the vehicle's residualizable MSRP amount.

## Dealer Installed Options

While any dealer installed option can be capitalized **provided it does not affect the structure or impair the integrity or future resale value of the vehicle**, only the options listed below may be residualized. To calculate the residual value of a new vehicle with eligible dealer installed options, add the amount of the option shown below (**regardless of dealer cost**) to the MSRP of the new vehicle.

| All New Models (except Cadillac & Maserati) |                    |                        |
|---|--------------------|------------------------|
| Options                                     | OEM<br>Accessories | Non-OEM<br>Accessories |
| Bed Liner - Removable.....                  | \$250              | N/A                    |
| Bed Rug.....                                | \$250              | N/A                    |
| Chrome Wheels.....<br>(except 20 & 22 Inch) | \$500              | N/A                    |
| 20 & 22 Inch Wheels                         |                    |                        |
| 12 - 35 months.....                         | \$2,000            | N/A                    |
| 36 - 48 months.....                         | \$1,500            | N/A                    |
| Power Sunroof.....                          | N/A                | \$800                  |
| Rear Spoiler.....                           | \$150              | N/A                    |
| Running Boards.....                         | \$250              | N/A                    |
| Tubular Step Products.....                  | \$325              | N/A                    |

| New Cadillac Models Only                    |                    |                        |
|---|--------------------|------------------------|
| Options                                     | OEM<br>Accessories | Non-OEM<br>Accessories |
| Chrome Wheels.....<br>(except 20 & 22 Inch) | \$795              | N/A                    |
| 20 & 22 Inch Wheels                         |                    |                        |
| 12 - 35 months.....                         | \$2,000            | N/A                    |
| 36 - 48 months.....                         | \$1,500            | N/A                    |
| Power Astro Roof.....                       | N/A                | \$800                  |
| Rear Spoiler.....                           | \$150              | N/A                    |
| Running Boards.....                         | \$250              | N/A                    |
| Tubular Step Products.....                  | \$325              | N/A                    |

## Conversions

Only conversions completed by approved SVM upfitters are allowed. All conversion packages must be approved locally and be supported by a manufacturer's invoice detailing all options. The invoice must show net invoice cost to the dealer (i.e., dealer cost is net of after-sale rebates and/or upfitter incentives). The conversion package will be treated as a dealer installed option. The package may be residualized at 100% of dealer cost. The applicable deductions for converted units are listed under the standard residual for each eligible new model. **Only those new models with conversion deductions are eligible for residualization.** If applicable, deductions for *Manual Transmission* and/or *without Air Conditioning* must be added to the deduction for conversion and the total subtracted from the standard residual when determining the appropriate residual percentage.

## Dealer Options That Void Warranties

Ally will not lease vehicles with options that void manufacturer's warranty.

## OEM Accessories

Automotive equipment that is produced or approved by the Original Equipment Manufacturer (OEM).

## Commercial Use Transactions

Residuals in this guidebook (excluding the Light Duty Commercial Sections) reflect percentages/values of vehicles based on personal use. Therefore, Ally may evaluate each commercial transaction for potential excess wear and tear or mileage-related depreciation and may adjust residuals downward accordingly. Light Duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

## Light Duty Commercial Transactions

The residual value percentages depicted in the Light Duty Commercial Vehicle Section apply to select new Cab and Chassis and Cutaway/High Cube transactions. The standard mileage is 15,000 miles per year. Residuals for vehicles to be driven in excess of 15,000 miles per year must be reduced at the rate of 15¢ per excess mile. Light duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

## Upfitting

Upfitting will be treated as dealer installed options that add value and should be included on Line 3 of the Leasing Worksheet at no more than 115% (Light Duty) of dealer cost (i.e., dealer cost is net of after-sale rebates or upfitter incentives). This must be approved locally and be supported by an invoice from the Body Manufacturer. The specification of the Cab and Chassis must meet or exceed the requirements necessary for the installed upfit for a particular use. For any upfit not identified on this page, dealers should contact the Ally Commercial Services Group (CSG) to determine eligibility.

The following upgrades to the Cab and Chassis are eligible:

1. Van Body
2. Stake Bed
3. Flat Bed
4. Utility Body
5. Snow Plows \* (Light Duty only)
6. Dump Body \* (On Highway only)

\* Contact the Ally Commercial Services Group (CSG) for restrictions.

## Insurance Requirements – SmartLease

Before a vehicle is delivered, the dealer must verify the following:

### Public Liability Insurance – Minimum Coverage

- \$100,000 Bodily Injury - per person
- \$300,000 Bodily Injury - per occurrence
- \$50,000 Property Damage - per occurrence

### Commercial Use Vehicles over 10,000 GVW

- \$1,000,000 Umbrella Coverage PLUS minimums shown above or
- \$1,000,000 Combined Single Limit for Bodily Injury and Property Damage - per occurrence

### Physical Damage Insurance – Maximum Deductibles

Collision Deductible

- \$1,000.00 Passenger Cars/Light Duty Trucks

Comprehensive Deductible

- \$1,000.00 Passenger Cars/Light Duty Trucks

### Commercial Use Vehicles over 10,000 GVW

Physical Damage Deductible

- \$1,000.00

Unless instructed otherwise by the local Ally office, Ally must be named as additional insured on the public liability insurance and as loss payee on the physical damage insurance.

## Lease Assignment

The only valid assignments that are accepted are Ally Financial, Ally Bank, Ally Capital or Ally Bank Corp. The decision notification will indicate which entity should be used for assignment of the SmartLease. Check the box in the assignment section of the SmartLease agreement and fill in the assignee as follows:

| Ally Financial  | Ally Bank   |
|---|---|
| <input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Financial. | <input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Bank.      |
| Ally Capital  | Ally Bank Corp.   |
| <input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Capital.   | <input type="checkbox"/> If this box is checked, Lessor will assign the lease and sell the vehicle to Ally Bank Corp. |

## Loss Payee and Additional Insured

Based on the lease assignment designation, record the loss payee and additional insured as appropriate:

| Entity          | Designation                                   | Address                                       |
|-----------------|---|---|
| Ally Financial  | Ally Financial and its successors and assigns | P.O. Box 618<br>Minneapolis, MN<br>55440-0618 |
| Ally Bank       | Ally Bank and its successors and assigns      |   |
| Ally Bank Corp. |   |   |
| Ally Capital    | Ally Capital and its successors and assigns   |   |

## Title/Lien Filing

Titling and lien filing requirements in both V.A.U.L.Trust States and NON-V.A.U.L.Trust States can be found in the Lease Agreement Processing section of the Dealer Guide to Doing Business with Ally.

## Lease Agreement Packages

Forward completed lease agreement packages directly to the Contract Processing Center as noted below:

| Delivery Method                  | Address   | Fax Number   |
|----------------------------------|---|--------------|
| FedEx<br>(excludes FedEx Ground) | Ally Financial<br>Suite 2070<br>4054 Willow Lake Blvd.<br>Memphis, TN 38153 | 877-709-6084 |
| All Others<br>(UPS, USPS, etc)   | Ally Financial<br>Suite 2070<br>3268 Progress Way<br>Wilmington, OH 45177   | 877-709-6084 |

## SmartLease Payment Factors

SmartLease payment factors for selected terms and rates are provided to assist in the calculation of SmartLease payments. To calculate the payment, locate the factors for the appropriate term and rate and apply these factors to the net capitalized cost and residual value, as shown in the following example:

|  |  |
|--|--|
| <b>Payment Calculation: 36 Months – 3.25% Rate</b>             |  |
| Net Cap Cost X Net Cap Cost Factor = Net Cap Cost Payment      |  |
| \$30,000 X 0.0291127 = \$873.38                                |  |
| Residual Value X Residual Factor = Residual Value Credit       |  |
| \$13,800 X 0.0263403 = \$363.50                                |  |
| Net Cap Cost Payment – Residual Value Credit = Monthly Payment |  |
| <b>\$873.38 – \$363.50 = \$509.88</b>                          |  |

SmartLease payment factors are provided in the table below (see pages 6-8).

# SMARTLEASE PAYMENT FACTORS

TEXT

| 12 MONTHS  |                     |                 |
|------------|---------------------|-----------------|
| LEASE RATE | NET CAP COST FACTOR | RESIDUAL FACTOR |
| 1.50%      | 0.0839071           | 0.0825554       |
| 1.80%      | 0.0840220           | 0.0824007       |
| 1.90%      | 0.0840604           | 0.0823491       |
| 2.00%      | 0.0840987           | 0.0822976       |
| 2.10%      | 0.0841370           | 0.0822462       |
| 2.30%      | 0.0842138           | 0.0821433       |
| 2.40%      | 0.0842521           | 0.0820919       |
| 2.50%      | 0.0842905           | 0.0820406       |
| 2.90%      | 0.0844441           | 0.0818355       |
| 3.00%      | 0.0844825           | 0.0817843       |
| 3.40%      | 0.0846362           | 0.0815797       |
| 3.50%      | 0.0846747           | 0.0815287       |
| 3.90%      | 0.0848285           | 0.0813248       |
| 4.00%      | 0.0848670           | 0.0812738       |
| 4.25%      | 0.0849633           | 0.0811467       |
| 4.40%      | 0.0850210           | 0.0810705       |
| 4.50%      | 0.0850595           | 0.0810197       |
| 4.90%      | 0.0852137           | 0.0808170       |
| 5.00%      | 0.0852523           | 0.0807664       |
| 5.75%      | 0.0855417           | 0.0803877       |
| 5.80%      | 0.0855610           | 0.0803625       |
| 5.90%      | 0.0855996           | 0.0803121       |
| 6.00%      | 0.0856382           | 0.0802618       |
| 6.50%      | 0.0858315           | 0.0800106       |
| 6.75%      | 0.0859282           | 0.0798853       |
| 7.00%      | 0.0860249           | 0.0797602       |
| 7.25%      | 0.0861217           | 0.0796352       |
| 7.50%      | 0.0862186           | 0.0795104       |
| 7.30%      | 0.0861411           | 0.0796102       |
| 7.40%      | 0.0861798           | 0.0795603       |
| 8.00%      | 0.0864123           | 0.0792614       |
| 8.15%      | 0.0864705           | 0.0791869       |
| 8.25%      | 0.0865093           | 0.0791372       |
| 8.50%      | 0.0866063           | 0.0790131       |
| 8.75%      | 0.0867034           | 0.0788893       |
| 8.90%      | 0.0867616           | 0.0788150       |
| 9.00%      | 0.0868005           | 0.0787656       |
| 9.65%      | 0.0870531           | 0.0784448       |
| 9.75%      | 0.0870920           | 0.0783956       |
| 10.00%     | 0.0871893           | 0.0782726       |
| 10.25%     | 0.0872866           | 0.0781498       |
| 10.50%     | 0.0873840           | 0.0780272       |
| 10.75%     | 0.0874814           | 0.0779047       |
| 11.00%     | 0.0875789           | 0.0777824       |
| 11.25%     | 0.0876763           | 0.0776604       |
| 11.50%     | 0.0877739           | 0.0775384       |
| 11.75%     | 0.0878715           | 0.0774167       |
| 12.00%     | 0.0879691           | 0.0772952       |

| 24 MONTHS  |                     |                 |
|------------|---------------------|-----------------|
| LEASE RATE | NET CAP COST FACTOR | RESIDUAL FACTOR |
| 1.50%      | 0.0422680           | 0.0409683       |
| 1.80%      | 0.0423888           | 0.0408298       |
| 1.90%      | 0.0424291           | 0.0407837       |
| 2.00%      | 0.0424695           | 0.0407377       |
| 2.10%      | 0.0425098           | 0.0406917       |
| 2.30%      | 0.0425906           | 0.0405998       |
| 2.40%      | 0.0426310           | 0.0405539       |
| 2.50%      | 0.0426715           | 0.0405081       |
| 2.90%      | 0.0428335           | 0.0403252       |
| 3.00%      | 0.0428740           | 0.0402796       |
| 3.40%      | 0.0430364           | 0.0400975       |
| 3.50%      | 0.0430771           | 0.0400521       |
| 3.90%      | 0.0432399           | 0.0398708       |
| 4.00%      | 0.0432807           | 0.0398256       |
| 4.25%      | 0.0433826           | 0.0397128       |
| 4.40%      | 0.0434439           | 0.0396452       |
| 4.50%      | 0.0434847           | 0.0396003       |
| 4.90%      | 0.0436484           | 0.0394207       |
| 5.00%      | 0.0436894           | 0.0393759       |
| 5.75%      | 0.0439972           | 0.0390413       |
| 5.80%      | 0.0440178           | 0.0390191       |
| 5.90%      | 0.0440589           | 0.0389747       |
| 6.00%      | 0.0441001           | 0.0389303       |
| 6.50%      | 0.0443063           | 0.0387091       |
| 6.75%      | 0.0444095           | 0.0385989       |
| 7.00%      | 0.0445129           | 0.0384889       |
| 7.25%      | 0.0446164           | 0.0383792       |
| 7.50%      | 0.0447201           | 0.0382697       |
| 7.30%      | 0.0446372           | 0.0383573       |
| 7.40%      | 0.0446786           | 0.0383135       |
| 8.00%      | 0.0449278           | 0.0380516       |
| 8.15%      | 0.0449902           | 0.0379863       |
| 8.25%      | 0.0450318           | 0.0379429       |
| 8.50%      | 0.0451360           | 0.0378345       |
| 8.75%      | 0.0452402           | 0.0377263       |
| 8.90%      | 0.0453029           | 0.0376615       |
| 9.00%      | 0.0453447           | 0.0376184       |
| 9.65%      | 0.0456167           | 0.0373389       |
| 9.75%      | 0.0456586           | 0.0372961       |
| 10.00%     | 0.0457636           | 0.0371892       |
| 10.25%     | 0.0458686           | 0.0370825       |
| 10.50%     | 0.0459738           | 0.0369761       |
| 10.75%     | 0.0460791           | 0.0368700       |
| 11.00%     | 0.0461845           | 0.0367641       |
| 11.25%     | 0.0462900           | 0.0366584       |
| 11.50%     | 0.0463957           | 0.0365530       |
| 11.75%     | 0.0465015           | 0.0364479       |
| 12.00%     | 0.0466074           | 0.0363430       |

| 27 MONTHS  |                     |                 |
|------------|---------------------|-----------------|
| LEASE RATE | NET CAP COST FACTOR | RESIDUAL FACTOR |
| 1.50%      | 0.0376416           | 0.0363478       |
| 1.80%      | 0.0377632           | 0.0362112       |
| 1.90%      | 0.0378038           | 0.0361657       |
| 2.00%      | 0.0378444           | 0.0361203       |
| 2.10%      | 0.0378850           | 0.0360749       |
| 2.30%      | 0.0379663           | 0.0359844       |
| 2.40%      | 0.0380070           | 0.0359392       |
| 2.50%      | 0.0380478           | 0.0358940       |
| 2.90%      | 0.0382109           | 0.0357137       |
| 3.00%      | 0.0382517           | 0.0356688       |
| 3.40%      | 0.0384153           | 0.0354895       |
| 3.50%      | 0.0384563           | 0.0354447       |
| 3.90%      | 0.0386204           | 0.0352663       |
| 4.00%      | 0.0386615           | 0.0352218       |
| 4.25%      | 0.0387643           | 0.0351108       |
| 4.40%      | 0.0388261           | 0.0350443       |
| 4.50%      | 0.0388673           | 0.0350000       |
| 4.90%      | 0.0390323           | 0.0348234       |
| 5.00%      | 0.0390736           | 0.0347794       |
| 5.75%      | 0.0393843           | 0.0344504       |
| 5.80%      | 0.0394051           | 0.0344286       |
| 5.90%      | 0.0394466           | 0.0343850       |
| 6.00%      | 0.0394882           | 0.0343414       |
| 6.50%      | 0.0396964           | 0.0341241       |
| 6.75%      | 0.0398007           | 0.0340158       |
| 7.00%      | 0.0399052           | 0.0339079       |
| 7.25%      | 0.0400098           | 0.0338002       |
| 7.50%      | 0.0401145           | 0.0336928       |
| 7.30%      | 0.0400307           | 0.0337787       |
| 7.40%      | 0.0400726           | 0.0337357       |
| 8.00%      | 0.0403245           | 0.0334788       |
| 8.15%      | 0.0403876           | 0.0334148       |
| 8.25%      | 0.0404297           | 0.0333722       |
| 8.50%      | 0.0405350           | 0.0332659       |
| 8.75%      | 0.0406405           | 0.0331598       |
| 8.90%      | 0.0407039           | 0.0330964       |
| 9.00%      | 0.0407462           | 0.0330541       |
| 9.65%      | 0.0410215           | 0.0327804       |
| 9.75%      | 0.0410640           | 0.0327385       |
| 10.00%     | 0.0411702           | 0.0326338       |
| 10.25%     | 0.0412766           | 0.0325294       |
| 10.50%     | 0.0413831           | 0.0324253       |
| 10.75%     | 0.0414898           | 0.0323214       |
| 11.00%     | 0.0415966           | 0.0322178       |
| 11.25%     | 0.0417035           | 0.0321145       |
| 11.50%     | 0.0418106           | 0.0320115       |
| 11.75%     | 0.0419179           | 0.0319087       |
| 12.00%     | 0.0420253           | 0.0318062       |

# SMARTLEASE PAYMENT FACTORS

TEXT

| 30 MONTHS  |                     |                 |
|------------|---------------------|-----------------|
| LEASE RATE | NET CAP COST FACTOR | RESIDUAL FACTOR |
| 0.45%      | 0.0335149           | 0.0331276       |
| 1.75%      | 0.0340425           | 0.0325388       |
| 1.90%      | 0.0341036           | 0.0324714       |
| 2.00%      | 0.0341445           | 0.0324265       |
| 2.50%      | 0.0343490           | 0.0322029       |
| 2.60%      | 0.0343900           | 0.0321583       |
| 2.70%      | 0.0344310           | 0.0321138       |
| 2.75%      | 0.0344515           | 0.0320915       |
| 3.10%      | 0.0345953           | 0.0319361       |
| 3.90%      | 0.0349253           | 0.0315832       |
| 3.95%      | 0.0349460           | 0.0315612       |
| 4.00%      | 0.0349667           | 0.0315393       |
| 4.25%      | 0.0350702           | 0.0314298       |
| 4.65%      | 0.0352363           | 0.0312551       |
| 4.75%      | 0.0352779           | 0.0312116       |
| 4.90%      | 0.0353403           | 0.0311464       |
| 5.00%      | 0.0353819           | 0.0311030       |
| 5.18%      | 0.0354570           | 0.0310249       |
| 5.50%      | 0.0355906           | 0.0308866       |
| 5.75%      | 0.0356952           | 0.0307789       |
| 5.90%      | 0.0357580           | 0.0307144       |
| 6.00%      | 0.0357999           | 0.0306714       |
| 6.40%      | 0.0359679           | 0.0305002       |
| 6.48%      | 0.0360015           | 0.0304660       |
| 6.50%      | 0.0360099           | 0.0304575       |
| 6.65%      | 0.0360731           | 0.0303935       |
| 6.75%      | 0.0361152           | 0.0303509       |
| 6.90%      | 0.0361784           | 0.0302872       |
| 7.00%      | 0.0362206           | 0.0302447       |
| 7.25%      | 0.0363262           | 0.0301387       |
| 7.40%      | 0.0363897           | 0.0300753       |
| 7.50%      | 0.0364320           | 0.0300331       |
| 7.65%      | 0.0364955           | 0.0299699       |
| 7.75%      | 0.0365379           | 0.0299278       |
| 8.15%      | 0.0367078           | 0.0297598       |
| 8.25%      | 0.0367503           | 0.0297179       |
| 8.65%      | 0.0369207           | 0.0295509       |
| 8.75%      | 0.0369634           | 0.0295093       |
| 8.90%      | 0.0370274           | 0.0294469       |
| 9.00%      | 0.0370701           | 0.0294054       |
| 9.15%      | 0.0371343           | 0.0293432       |
| 9.25%      | 0.0371771           | 0.0293018       |
| 9.50%      | 0.0372842           | 0.0291986       |
| 9.65%      | 0.0373485           | 0.0291367       |
| 9.75%      | 0.0373915           | 0.0290956       |
| 10.00%     | 0.0374989           | 0.0289928       |
| 10.25%     | 0.0376065           | 0.0288904       |
| 10.50%     | 0.0377143           | 0.0287883       |

| 36 MONTHS  |                     |                 |
|------------|---------------------|-----------------|
| LEASE RATE | NET CAP COST FACTOR | RESIDUAL FACTOR |
| 0.45%      | 0.0279604           | 0.0275752       |
| 1.75%      | 0.0284920           | 0.0269964       |
| 1.90%      | 0.0285537           | 0.0269303       |
| 2.00%      | 0.0285949           | 0.0268862       |
| 2.50%      | 0.0288014           | 0.0266668       |
| 2.60%      | 0.0288428           | 0.0266231       |
| 2.70%      | 0.0288842           | 0.0265794       |
| 2.75%      | 0.0289049           | 0.0265576       |
| 3.10%      | 0.0290503           | 0.0264054       |
| 3.90%      | 0.0293840           | 0.0260599       |
| 3.95%      | 0.0294050           | 0.0260384       |
| 4.00%      | 0.0294259           | 0.0260169       |
| 4.25%      | 0.0295307           | 0.0259098       |
| 4.65%      | 0.0296989           | 0.0257391       |
| 4.75%      | 0.0297411           | 0.0256966       |
| 4.90%      | 0.0298043           | 0.0256329       |
| 5.00%      | 0.0298465           | 0.0255905       |
| 5.18%      | 0.0299226           | 0.0255144       |
| 5.50%      | 0.0300581           | 0.0253794       |
| 5.75%      | 0.0301643           | 0.0252743       |
| 5.90%      | 0.0302280           | 0.0252115       |
| 6.00%      | 0.0302706           | 0.0251696       |
| 6.40%      | 0.0304412           | 0.0250028       |
| 6.48%      | 0.0304753           | 0.0249695       |
| 6.50%      | 0.0304839           | 0.0249612       |
| 6.65%      | 0.0305480           | 0.0248989       |
| 6.75%      | 0.0305908           | 0.0248575       |
| 6.90%      | 0.0306551           | 0.0247954       |
| 7.00%      | 0.0306980           | 0.0247541       |
| 7.25%      | 0.0308054           | 0.0246511       |
| 7.40%      | 0.0308699           | 0.0245894       |
| 7.50%      | 0.0309130           | 0.0245484       |
| 7.65%      | 0.0309777           | 0.0244870       |
| 7.75%      | 0.0310208           | 0.0244460       |
| 8.15%      | 0.0311938           | 0.0242830       |
| 8.25%      | 0.0312371           | 0.0242423       |
| 8.65%      | 0.0314107           | 0.0240803       |
| 8.75%      | 0.0314542           | 0.0240400       |
| 8.90%      | 0.0315194           | 0.0239795       |
| 9.00%      | 0.0315630           | 0.0239393       |
| 9.15%      | 0.0316284           | 0.0238790       |
| 9.25%      | 0.0316721           | 0.0238389       |
| 9.50%      | 0.0317813           | 0.0237389       |
| 9.65%      | 0.0318470           | 0.0236791       |
| 9.75%      | 0.0318908           | 0.0236392       |
| 10.00%     | 0.0320005           | 0.0235399       |
| 10.25%     | 0.0321104           | 0.0234409       |
| 10.50%     | 0.0322205           | 0.0233422       |

| 39 MONTHS  |                     |                 |
|------------|---------------------|-----------------|
| LEASE RATE | NET CAP COST FACTOR | RESIDUAL FACTOR |
| 0.45%      | 0.0258241           | 0.0254397       |
| 1.75%      | 0.0263574           | 0.0248649       |
| 1.90%      | 0.0264193           | 0.0247992       |
| 2.00%      | 0.0264606           | 0.0247555       |
| 2.50%      | 0.0266679           | 0.0245378       |
| 2.60%      | 0.0267095           | 0.0244944       |
| 2.70%      | 0.0267511           | 0.0244511       |
| 2.75%      | 0.0267719           | 0.0244295       |
| 3.10%      | 0.0269179           | 0.0242785       |
| 3.90%      | 0.0272534           | 0.0239361       |
| 3.95%      | 0.0272744           | 0.0239148       |
| 4.00%      | 0.0272955           | 0.0238936       |
| 4.25%      | 0.0274009           | 0.0237875       |
| 4.65%      | 0.0275700           | 0.0236185       |
| 4.75%      | 0.0276124           | 0.0235764       |
| 4.90%      | 0.0276761           | 0.0235133       |
| 5.00%      | 0.0277185           | 0.0234714       |
| 5.18%      | 0.0277951           | 0.0233960       |
| 5.50%      | 0.0279315           | 0.0232624       |
| 5.75%      | 0.0280383           | 0.0231585       |
| 5.90%      | 0.0281025           | 0.0230963       |
| 6.00%      | 0.0281453           | 0.0230549       |
| 6.40%      | 0.0283171           | 0.0228900       |
| 6.48%      | 0.0283515           | 0.0228571       |
| 6.50%      | 0.0283602           | 0.0228489       |
| 6.65%      | 0.0284248           | 0.0227874       |
| 6.75%      | 0.0284679           | 0.0227464       |
| 6.90%      | 0.0285327           | 0.0226851       |
| 7.00%      | 0.0285759           | 0.0226443       |
| 7.25%      | 0.0286841           | 0.0225425       |
| 7.40%      | 0.0287491           | 0.0224816       |
| 7.50%      | 0.0287926           | 0.0224411       |
| 7.65%      | 0.0288577           | 0.0223804       |
| 7.75%      | 0.0289012           | 0.0223401       |
| 8.15%      | 0.0290756           | 0.0221791       |
| 8.25%      | 0.0291193           | 0.0221390       |
| 8.65%      | 0.0292944           | 0.0219792       |
| 8.75%      | 0.0293382           | 0.0219394       |
| 8.90%      | 0.0294041           | 0.0218798       |
| 9.00%      | 0.0294481           | 0.0218401       |
| 9.15%      | 0.0295141           | 0.0217807       |
| 9.25%      | 0.0295581           | 0.0217412       |
| 9.50%      | 0.0296684           | 0.0216426       |
| 9.65%      | 0.0297347           | 0.0215836       |
| 9.75%      | 0.0297789           | 0.0215444       |
| 10.00%     | 0.0298897           | 0.0214465       |
| 10.25%     | 0.0300006           | 0.0213490       |
| 10.50%     | 0.0301118           | 0.0212518       |

# SMARTLEASE PAYMENT FACTORS

TEXT

| 48 MONTHS  |                     |                 | 60 MONTHS  |                     |                 |
|------------|---------------------|-----------------|------------|---------------------|-----------------|
| LEASE RATE | NET CAP COST FACTOR | RESIDUAL FACTOR | LEASE RATE | NET CAP COST FACTOR | RESIDUAL FACTOR |
| 0.45%      | 0.0210174           | 0.0206348       | 0.45%      | 0.0168517           | 0.0164706       |
| 1.75%      | 0.0215548           | 0.0200693       | 1.75%      | 0.0173932           | 0.0159138       |
| 1.90%      | 0.0216173           | 0.0200048       | 1.90%      | 0.0174564           | 0.0158505       |
| 2.00%      | 0.0216590           | 0.0199619       | 2.00%      | 0.0174986           | 0.0158084       |
| 2.50%      | 0.0218685           | 0.0197483       | 2.50%      | 0.0177105           | 0.0155990       |
| 2.60%      | 0.0219105           | 0.0197058       | 2.60%      | 0.0177530           | 0.0155573       |
| 2.70%      | 0.0219526           | 0.0196634       | 2.70%      | 0.0177956           | 0.0155158       |
| 2.75%      | 0.0219737           | 0.0196422       | 2.75%      | 0.0178170           | 0.0154950       |
| 3.10%      | 0.0221214           | 0.0194944       | 3.10%      | 0.0179667           | 0.0153504       |
| 3.90%      | 0.0224613           | 0.0191596       | 3.90%      | 0.0183119           | 0.0150236       |
| 3.95%      | 0.0224827           | 0.0191388       | 3.95%      | 0.0183336           | 0.0150034       |
| 4.00%      | 0.0225040           | 0.0191181       | 4.00%      | 0.0183553           | 0.0149831       |
| 4.25%      | 0.0226110           | 0.0190145       | 4.25%      | 0.0184642           | 0.0148823       |
| 4.65%      | 0.0227828           | 0.0188497       | 4.65%      | 0.0186391           | 0.0147220       |
| 4.75%      | 0.0228259           | 0.0188087       | 4.75%      | 0.0186830           | 0.0146821       |
| 4.90%      | 0.0228906           | 0.0187473       | 4.90%      | 0.0187489           | 0.0146225       |
| 5.00%      | 0.0229337           | 0.0187064       | 5.00%      | 0.0187929           | 0.0145828       |
| 5.18%      | 0.0230116           | 0.0186330       | 5.18%      | 0.0188723           | 0.0145116       |
| 5.40%      | 0.0231069           | 0.0185437       | 5.40%      | 0.0189697           | 0.0144249       |
| 5.50%      | 0.0231504           | 0.0185031       | 5.50%      | 0.0190140           | 0.0143857       |
| 5.75%      | 0.0232591           | 0.0184021       | 5.75%      | 0.0191251           | 0.0142878       |
| 5.90%      | 0.0233245           | 0.0183417       | 5.90%      | 0.0191920           | 0.0142294       |
| 6.00%      | 0.0233682           | 0.0183016       | 6.00%      | 0.0192366           | 0.0141905       |
| 6.40%      | 0.0235433           | 0.0181415       | 6.40%      | 0.0194158           | 0.0140359       |
| 6.48%      | 0.0235784           | 0.0181096       | 6.48%      | 0.0194517           | 0.0140051       |
| 6.50%      | 0.0235872           | 0.0181017       | 6.50%      | 0.0194607           | 0.0139974       |
| 6.65%      | 0.0236531           | 0.0180420       | 6.65%      | 0.0195283           | 0.0139399       |
| 6.75%      | 0.0236971           | 0.0180023       | 6.75%      | 0.0195734           | 0.0139016       |
| 6.90%      | 0.0237632           | 0.0179429       | 6.90%      | 0.0196411           | 0.0138444       |
| 7.00%      | 0.0238074           | 0.0179034       | 7.00%      | 0.0196864           | 0.0138063       |
| 7.40%      | 0.0239844           | 0.0177461       | 7.00%      | 0.0196864           | 0.0138063       |
| 7.50%      | 0.0240287           | 0.0177069       | 7.50%      | 0.0199135           | 0.0136172       |
| 7.65%      | 0.0240954           | 0.0176482       | 7.65%      | 0.0199819           | 0.0135609       |
| 7.75%      | 0.0241398           | 0.0176092       | 7.75%      | 0.0200276           | 0.0135234       |
| 8.15%      | 0.0243182           | 0.0174538       | 8.15%      | 0.0202110           | 0.0133743       |
| 8.25%      | 0.0243629           | 0.0174152       | 8.25%      | 0.0202570           | 0.0133372       |
| 8.65%      | 0.0245423           | 0.0172611       | 8.65%      | 0.0204416           | 0.0131897       |
| 8.75%      | 0.0245872           | 0.0172228       | 8.75%      | 0.0204878           | 0.0131531       |
| 8.90%      | 0.0246547           | 0.0171654       | 8.90%      | 0.0205574           | 0.0130982       |
| 9.00%      | 0.0246998           | 0.0171272       | 9.00%      | 0.0206038           | 0.0130617       |
| 9.15%      | 0.0247675           | 0.0170700       | 9.15%      | 0.0206736           | 0.0130071       |
| 9.25%      | 0.0248127           | 0.0170320       | 9.25%      | 0.0207202           | 0.0129708       |
| 9.50%      | 0.0249258           | 0.0169372       | 9.50%      | 0.0208369           | 0.0128804       |
| 9.65%      | 0.0249938           | 0.0168806       | 9.65%      | 0.0209071           | 0.0128265       |
| 9.75%      | 0.0250392           | 0.0168429       | 9.75%      | 0.0209540           | 0.0127906       |



## GM LIGHT DUTY COMMERCIAL VEHICLES

The residual value percentages depicted below in the Light Duty Commercial Vehicle Section apply to new Cab and Chassis and Cutaway/High Cube transactions. The standard mileage is 15,000 miles per year. Residuals for vehicles to be driven in excess of 15,000 miles per year must be reduced at the rate of \$0.15 per excess mile. Light duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

### 2012 New GM Light Duty Commercial Vehicles

| CHEVROLET CUTAWAY/HIGH CUBE   |          |          |          |          |          |          |
|-------------------------------|----------|----------|----------|----------|----------|----------|
| EXPRESS CARGO VAN             | 24 mo    | 27 mo    | 30 mo    | 36 mo    | 39 mo    | 48 mo    |
| 3dr Van 1500                  | 38       | 36       | 34       | 31       | 29       | 26       |
| 3dr Van 2500 135wb            | 37       | 35       | 33       | 29       | 27       | 24       |
| 3dr Van 2500 155wb            | 35       | 33       | 31       | 28       | 26       | 23       |
| 3dr Van 3500 135wb (-ZP3)     | 35       | 33       | 31       | 28       | 26       | 22       |
| 3dr Van 3500 155wb (-ZP3)     | 34       | 32       | 30       | 27       | 25       | 22       |
| 3500 Cutaway                  | 34       | 32       | 30       | 27       | 25       | 22       |
| <b>deduct with Conversion</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> |

| EXPRESS CARGO VAN AWD         | 24 mo    | 27 mo    | 30 mo    | 36 mo    | 39 mo    | 48 mo    |
|-------------------------------|----------|----------|----------|----------|----------|----------|
| 3dr Van 1500                  | 38       | 36       | 34       | 31       | 29       | 26       |
| <b>deduct with Conversion</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> |

| EXPRESS PASSENGER             | 24 mo    | 27 mo    | 30 mo    | 36 mo    | 39 mo    | 48 mo    |
|-------------------------------|----------|----------|----------|----------|----------|----------|
| 3dr Van 1500 LS               | 33       | 31       | 30       | 27       | 25       | 21       |
| 3dr Van 1500 LT               | 35       | 33       | 31       | 28       | 26       | 23       |
| 3dr Van 2500 LS               | 31       | 29       | 28       | 25       | 23       | 20       |
| 3dr Van 2500 LT               | 33       | 31       | 29       | 26       | 24       | 21       |
| 3dr Van 3500 135wb 1LS        | 30       | 28       | 27       | 24       | 22       | 19       |
| 3dr Van 3500 135wb LT         | 31       | 29       | 28       | 25       | 23       | 20       |
| 3dr Van 3500 155wb 1LS (-ZP3) | 29       | 27       | 26       | 23       | 22       | 19       |
| 3dr Van 3500 155wb LT (-ZP3)  | 30       | 28       | 27       | 25       | 23       | 19       |
| 3dr Van 3500 135wb 2LS        | 28       | 26       | 25       | 22       | 21       | 19       |
| 3dr Van 3500 135wb 2LT        | 29       | 27       | 26       | 24       | 22       | 19       |
| 3dr Van 3500 155wb 2LS (-ZP3) | 27       | 25       | 24       | 21       | 20       | 18       |
| 3dr Van 3500 155wb 2LT (-ZP3) | 30       | 28       | 27       | 24       | 22       | 19       |
| <b>deduct with Conversion</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> |

| EXPRESS PASSENGER AWD         | 24 mo    | 27 mo    | 30 mo    | 36 mo    | 39 mo    | 48 mo    |
|-------------------------------|----------|----------|----------|----------|----------|----------|
| 3dr Van 1500 LS               | 35       | 33       | 31       | 28       | 26       | 22       |
| 3dr Van 1500 LT               | 36       | 34       | 32       | 28       | 26       | 23       |
| <b>deduct with Conversion</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> |

| GMC CUTAWAY/HIGH CUBE         |          |          |          |          |          |          |
|-------------------------------|----------|----------|----------|----------|----------|----------|
| SAVANA CARGO VAN              | 24 mo    | 27 mo    | 30 mo    | 36 mo    | 39 mo    | 48 mo    |
| 3dr Van 1500                  | 39       | 37       | 35       | 31       | 29       | 26       |
| 3dr Van 2500 135wb            | 37       | 35       | 33       | 29       | 27       | 24       |
| 3dr Van 2500 155wb            | 35       | 33       | 31       | 28       | 26       | 23       |
| 3dr Van 3500 135wb            | 35       | 33       | 31       | 28       | 26       | 23       |
| 3dr Van 3500 155wb (-ZP3)     | 36       | 34       | 32       | 28       | 26       | 23       |
| 3500 Cutaway                  | 36       | 34       | 32       | 28       | 26       | 23       |
| <b>deduct with Conversion</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> |

### 2012 New GM Light Duty Commercial Vehicles

| GMC CUTAWAY/HIGH CUBE         |          |          |          |          |          |          |
|-------------------------------|----------|----------|----------|----------|----------|----------|
| SAVANA CARGO VAN AWD          | 24 mo    | 27 mo    | 30 mo    | 36 mo    | 39 mo    | 48 mo    |
| 3dr Van 1500                  | 37       | 35       | 33       | 29       | 27       | 24       |
| <b>deduct with Conversion</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> |

| SAVANA PASSENGER              | 24 mo    | 27 mo    | 30 mo    | 36 mo    | 39 mo    | 48 mo    |
|-------------------------------|----------|----------|----------|----------|----------|----------|
| 3dr Van 1500 LS               | 33       | 31       | 30       | 27       | 25       | 21       |
| 3dr Van 1500 LT               | 35       | 33       | 31       | 28       | 26       | 23       |
| 3dr Van 2500 LS               | 35       | 33       | 31       | 28       | 26       | 22       |
| 3dr Van 2500 LT               | 35       | 33       | 31       | 28       | 26       | 22       |
| 3dr Van 3500 135wb 1LS        | 31       | 29       | 28       | 25       | 23       | 20       |
| 3dr Van 3500 135wb 1LT        | 32       | 30       | 29       | 26       | 24       | 21       |
| 3dr Van 3500 135wb 2LS        | 30       | 28       | 27       | 24       | 22       | 19       |
| 3dr Van 3500 135wb 2LT        | 29       | 27       | 26       | 24       | 22       | 19       |
| 3dr Van 3500 155wb 1LS (-ZP3) | 35       | 33       | 31       | 28       | 26       | 23       |
| 3dr Van 3500 155wb 1LT (-ZP3) | 37       | 35       | 33       | 30       | 28       | 25       |
| 3dr Van 3500 155wb 2LS (-ZP3) | 29       | 27       | 26       | 24       | 22       | 19       |
| 3dr Van 3500 155wb 2LT (-ZP3) | 32       | 30       | 29       | 26       | 24       | 21       |
| <b>deduct with Conversion</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> |

| SAVANA PASSENGER AWD          | 24 mo    | 27 mo    | 30 mo    | 36 mo    | 39 mo    | 48 mo    |
|-------------------------------|----------|----------|----------|----------|----------|----------|
| 3dr Van 1500 LS               | 34       | 32       | 30       | 27       | 25       | 22       |
| 3dr Van 1500 LT               | 35       | 33       | 31       | 28       | 26       | 23       |
| <b>deduct with Conversion</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> |

| CHEVROLET CAB AND CHASSIS |       |       |       |       |       |       |
|---------------------------|-------|-------|-------|-------|-------|-------|
| SILVERADO 1500 2WD        | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
| Reg Cab Work Truck        | 42    | 40    | 38    | 35    | 33    | 30    |
| Reg Cab LT                | 40    | 38    | 36    | 33    | 31    | 28    |
| Ext Cab Work Truck        | 45    | 43    | 41    | 37    | 35    | 32    |
| Ext Cab LS                | 46    | 44    | 42    | 39    | 37    | 33    |
| Ext Cab LT                | 47    | 45    | 43    | 39    | 37    | 33    |
| Ext Cab LTZ               | 44    | 42    | 40    | 37    | 35    | 31    |
| Crew Cab Work Truck       | 47    | 45    | 43    | 39    | 37    | 33    |
| Crew Cab LS               | 48    | 46    | 44    | 40    | 38    | 34    |
| Crew Cab LT               | 49    | 47    | 45    | 41    | 39    | 35    |
| Crew Cab LTZ              | 45    | 43    | 41    | 38    | 36    | 32    |

| SILVERADO 1500 HYBRID 2WD | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|---------------------------|-------|-------|-------|-------|-------|-------|
| Crew Cab 1HY              | 53    | 50    | 48    | 44    | 42    | 37    |
| Crew Cab 2HY              | 52    | 49    | 47    | 43    | 41    | 36    |

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| CHEVROLET CAB AND CHASSIS |       |       |       |       |       |       |
|---------------------------|-------|-------|-------|-------|-------|-------|
| SILVERADO 2500HD 2WD      | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
| Reg Cab Work Truck        | 41    | 39    | 37    | 34    | 32    | 29    |
| Reg Cab LT                | 42    | 40    | 38    | 35    | 33    | 30    |
| Ext Cab Work Truck        | 46    | 44    | 42    | 38    | 36    | 33    |
| Ext Cab LT                | 47    | 45    | 43    | 39    | 37    | 34    |
| Ext Cab LTZ               | 46    | 44    | 42    | 39    | 37    | 33    |
| Crew Cab Work Truck       | 52    | 49    | 47    | 43    | 41    | 37    |
| Crew Cab LT               | 57    | 54    | 52    | 48    | 46    | 41    |
| Crew Cab LTZ              | 51    | 49    | 47    | 43    | 41    | 36    |

| SILVERADO 3500HD 2WD | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|----------------------|-------|-------|-------|-------|-------|-------|
| Reg Cab Work Truck   | 45    | 43    | 41    | 37    | 35    | 32    |
| Reg Cab LT           | 43    | 41    | 40    | 37    | 35    | 31    |
| Ext Cab Work Truck   | 50    | 48    | 46    | 42    | 40    | 36    |
| Ext Cab LT           | 49    | 47    | 45    | 41    | 39    | 35    |
| Ext Cab LTZ          | 49    | 47    | 45    | 41    | 39    | 35    |
| Crew Cab Work Truck  | 53    | 50    | 48    | 44    | 42    | 38    |
| Crew Cab LT          | 51    | 49    | 47    | 43    | 41    | 37    |
| Crew Cab LTZ         | 50    | 48    | 46    | 42    | 40    | 36    |

| SILVERADO 1500 4WD  | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|---------------------|-------|-------|-------|-------|-------|-------|
| Reg Cab Work Truck  | 48    | 46    | 44    | 40    | 38    | 34    |
| Reg Cab LT          | 45    | 43    | 41    | 38    | 36    | 32    |
| Ext Cab Work Truck  | 49    | 47    | 45    | 41    | 39    | 35    |
| Ext Cab LS          | 51    | 49    | 47    | 43    | 41    | 36    |
| Ext Cab LT          | 51    | 49    | 47    | 43    | 41    | 36    |
| Ext Cab LTZ         | 49    | 47    | 45    | 41    | 39    | 35    |
| Crew Cab Work Truck | 50    | 48    | 46    | 42    | 40    | 35    |
| Crew Cab LS         | 53    | 50    | 48    | 44    | 42    | 38    |
| Crew Cab LT         | 52    | 50    | 48    | 44    | 42    | 38    |
| Crew Cab LTZ        | 50    | 48    | 46    | 42    | 40    | 36    |

| SILVERADO 1500 HYBRID 4WD | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|---------------------------|-------|-------|-------|-------|-------|-------|
| Crew Cab 1HY              | 57    | 54    | 52    | 47    | 45    | 39    |
| Crew Cab 2HY              | 55    | 52    | 50    | 46    | 44    | 38    |

| SILVERADO 2500HD 4WD | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|----------------------|-------|-------|-------|-------|-------|-------|
| Reg Cab Work Truck   | 47    | 45    | 43    | 39    | 37    | 33    |
| Reg Cab LT           | 49    | 47    | 45    | 41    | 39    | 35    |
| Ext Cab Work Truck   | 51    | 49    | 47    | 43    | 41    | 37    |
| Ext Cab LT           | 50    | 48    | 46    | 42    | 40    | 36    |
| Ext Cab LTZ          | 51    | 49    | 47    | 43    | 41    | 37    |
| Crew Cab Work Truck  | 56    | 54    | 52    | 48    | 46    | 41    |
| Crew Cab LT          | 55    | 52    | 50    | 46    | 44    | 39    |
| Crew Cab LTZ         | 53    | 50    | 48    | 44    | 42    | 38    |

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| CHEVROLET CAB AND CHASSIS |       |       |       |       |       |       |
|---------------------------|-------|-------|-------|-------|-------|-------|
| SILVERADO 3500HD 4WD      | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
| Reg Cab Work Truck        | 51    | 49    | 47    | 43    | 41    | 37    |
| Reg Cab LT                | 53    | 50    | 48    | 44    | 42    | 38    |
| Ext Cab Work Truck        | 55    | 52    | 50    | 46    | 44    | 39    |
| Ext Cab LT                | 54    | 52    | 50    | 46    | 44    | 39    |
| Ext Cab LTZ               | 52    | 50    | 48    | 44    | 42    | 37    |
| Crew Cab Work Truck       | 58    | 55    | 53    | 49    | 47    | 42    |
| Crew Cab LT               | 55    | 52    | 50    | 46    | 44    | 40    |
| Crew Cab LTZ              | 54    | 51    | 49    | 45    | 43    | 38    |

| GMC CAB AND CHASSIS |       |       |       |       |       |       |
|---------------------|-------|-------|-------|-------|-------|-------|
| SIERRA 1500 2WD     | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
| Reg Cab Work Truck  | 43    | 41    | 39    | 36    | 34    | 30    |
| Reg Cab SLE         | 40    | 38    | 36    | 33    | 31    | 28    |
| Ext Cab Work Truck  | 46    | 44    | 42    | 38    | 36    | 32    |
| Ext Cab SL          | 47    | 45    | 43    | 39    | 37    | 33    |
| Ext Cab SLE         | 45    | 43    | 41    | 38    | 36    | 32    |
| Ext Cab SLT         | 44    | 42    | 40    | 37    | 35    | 31    |
| Crew Cab Work Truck | 48    | 46    | 44    | 40    | 38    | 34    |
| Crew Cab SL         | 50    | 48    | 46    | 42    | 40    | 35    |
| Crew Cab SLE        | 49    | 47    | 45    | 41    | 39    | 34    |
| Crew Cab SLT        | 46    | 44    | 42    | 38    | 36    | 32    |

| SIERRA 1500 DENALI 2WD | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|------------------------|-------|-------|-------|-------|-------|-------|
| Crew Cab               | 47    | 45    | 43    | 39    | 37    | 33    |

| SIERRA 1500 HYBRID 2WD | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|------------------------|-------|-------|-------|-------|-------|-------|
| Crew Cab 3HA           | 53    | 50    | 48    | 44    | 42    | 36    |
| Crew Cab 3HB           | 52    | 49    | 47    | 43    | 41    | 35    |

| SIERRA 2500HD 2WD   | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|---------------------|-------|-------|-------|-------|-------|-------|
| Reg Cab Work Truck  | 42    | 40    | 38    | 35    | 33    | 29    |
| Reg Cab SLE         | 44    | 42    | 40    | 36    | 34    | 31    |
| Ext Cab Work Truck  | 47    | 45    | 43    | 39    | 37    | 33    |
| Ext Cab SLE         | 47    | 45    | 43    | 39    | 37    | 33    |
| Ext Cab SLT         | 47    | 45    | 43    | 39    | 37    | 33    |
| Crew Cab Work Truck | 54    | 51    | 49    | 45    | 43    | 38    |
| Crew Cab SLE        | 56    | 53    | 51    | 47    | 45    | 40    |
| Crew Cab SLT        | 51    | 49    | 47    | 43    | 41    | 36    |

| SIERRA 2500HD DENALI 2WD | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|--------------------------|-------|-------|-------|-------|-------|-------|
| Crew Cab                 | 53    | 50    | 48    | 44    | 42    | 38    |

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| GMC CAB AND CHASSIS |       |       |       |       |       |       |
|---------------------|-------|-------|-------|-------|-------|-------|
| SIERRA 3500HD 2WD   | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
| Reg Cab Work Truck  | 46    | 44    | 42    | 38    | 36    | 32    |
| Reg Cab SLE         | 47    | 45    | 43    | 40    | 38    | 33    |
| Ext Cab Work Truck  | 52    | 49    | 47    | 43    | 41    | 36    |
| Ext Cab SLE         | 50    | 48    | 46    | 42    | 40    | 35    |
| Ext Cab SLT         | 50    | 47    | 45    | 41    | 39    | 35    |
| Crew Cab Work Truck | 56    | 53    | 51    | 46    | 44    | 39    |
| Crew Cab SLE        | 51    | 49    | 47    | 43    | 41    | 36    |
| Crew Cab SLT        | 51    | 48    | 46    | 42    | 40    | 36    |

| SIERRA 3500HD DENALI 2WD | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|--------------------------|-------|-------|-------|-------|-------|-------|
| Crew Cab                 | 63    | 60    | 58    | 53    | 51    | 45    |

| SIERRA 1500 4WD     | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|---------------------|-------|-------|-------|-------|-------|-------|
| Reg Cab Work Truck  | 49    | 47    | 45    | 41    | 39    | 35    |
| Reg Cab SLE         | 46    | 44    | 42    | 38    | 36    | 32    |
| Ext Cab Work Truck  | 51    | 49    | 47    | 43    | 41    | 36    |
| Ext Cab SL          | 53    | 50    | 48    | 44    | 42    | 37    |
| Ext Cab SLE         | 52    | 50    | 48    | 44    | 42    | 37    |
| Ext Cab SLT         | 49    | 47    | 45    | 41    | 39    | 35    |
| Crew Cab Work Truck | 53    | 50    | 48    | 44    | 42    | 37    |
| Crew Cab SL         | 55    | 52    | 50    | 46    | 44    | 39    |
| Crew Cab SLE        | 53    | 50    | 48    | 44    | 42    | 37    |
| Crew Cab SLT        | 50    | 48    | 46    | 42    | 40    | 35    |

| SIERRA 1500 DENALI 4WD | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|------------------------|-------|-------|-------|-------|-------|-------|
| Crew Cab               | 50    | 48    | 46    | 42    | 40    | 35    |

| SIERRA 1500 HYBRID 4WD | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|------------------------|-------|-------|-------|-------|-------|-------|
| Crew Cab 3HA           | 58    | 55    | 53    | 48    | 45    | 39    |
| Crew Cab 3HB           | 56    | 53    | 51    | 46    | 44    | 38    |

| SIERRA 2500HD 4WD   | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|---------------------|-------|-------|-------|-------|-------|-------|
| Reg Cab Work Truck  | 48    | 46    | 44    | 40    | 38    | 34    |
| Reg Cab SLE         | 49    | 47    | 45    | 41    | 39    | 34    |
| Ext Cab Work Truck  | 52    | 49    | 47    | 43    | 41    | 36    |
| Ext Cab SLE         | 50    | 47    | 45    | 41    | 39    | 35    |
| Ext Cab SLT         | 47    | 45    | 43    | 39    | 37    | 33    |
| Crew Cab Work Truck | 58    | 55    | 53    | 48    | 46    | 41    |
| Crew Cab SLE        | 55    | 52    | 50    | 46    | 44    | 39    |
| Crew Cab SLT        | 54    | 51    | 49    | 45    | 43    | 38    |

| SIERRA 2500HD DENALI 4WD | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|--------------------------|-------|-------|-------|-------|-------|-------|
| Crew Cab                 | 55    | 52    | 50    | 46    | 44    | 39    |

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| GMC CAB AND CHASSIS |       |       |       |       |       |       |
|---------------------|-------|-------|-------|-------|-------|-------|
| SIERRA 3500HD 4WD   | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
| Reg Cab Work Truck  | 53    | 50    | 48    | 44    | 42    | 37    |
| Reg Cab SLE         | 54    | 51    | 49    | 45    | 43    | 38    |
| Ext Cab Work Truck  | 57    | 54    | 52    | 47    | 45    | 40    |
| Ext Cab SLE         | 54    | 51    | 49    | 45    | 43    | 38    |
| Ext Cab SLT         | 54    | 51    | 49    | 45    | 43    | 38    |
| Crew Cab Work Truck | 60    | 57    | 55    | 50    | 48    | 42    |
| Crew Cab SLE        | 55    | 52    | 50    | 46    | 44    | 39    |
| Crew Cab SLT        | 55    | 52    | 50    | 46    | 44    | 38    |

| SIERRA 3500HD DENALI 4WD | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|--------------------------|-------|-------|-------|-------|-------|-------|
| Crew Cab                 | 57    | 54    | 52    | 48    | 46    | 40    |

## 2011 New GM Light Duty Commercial Vehicles

| CHEVROLET CUTAWAY/HIGH CUBE   |          |          |          |          |          |          |
|-------------------------------|----------|----------|----------|----------|----------|----------|
| EXPRESS CARGO VAN             | 24 mo    | 27 mo    | 30 mo    | 36 mo    | 39 mo    | 48 mo    |
| 3dr Van 1500                  | 29       | 27       | 26       | 23       | 22       | 19       |
| 3dr Van 2500 135wb            | 28       | 26       | 25       | 23       | 22       | 19       |
| 3dr Van 2500 155wb            | 27       | 25       | 24       | 21       | 20       | 18       |
| 3dr Van 3500 135wb            | 27       | 25       | 24       | 21       | 20       | 17       |
| 3dr Van 3500 155wb (-ZP3)     | 27       | 25       | 24       | 21       | 20       | 17       |
| 3500 Cutaway                  | 27       | 25       | 24       | 21       | 20       | 17       |
| <b>deduct with Conversion</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> |

| EXPRESS CARGO VAN AWD         | 24 mo    | 27 mo    | 30 mo    | 36 mo    | 39 mo    | 48 mo    |
|-------------------------------|----------|----------|----------|----------|----------|----------|
| 3dr Van 1500                  | 28       | 26       | 24       | 21       | 20       | 18       |
| <b>deduct with Conversion</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> |

| EXPRESS PASSENGER             | 24 mo    | 27 mo    | 30 mo    | 36 mo    | 39 mo    | 48 mo    |
|-------------------------------|----------|----------|----------|----------|----------|----------|
| 3dr Van 1500 LS               | 26       | 24       | 23       | 20       | 19       | 16       |
| 3dr Van 1500 LT               | 28       | 26       | 25       | 22       | 21       | 18       |
| 3dr Van 2500 LS               | 28       | 26       | 25       | 23       | 22       | 19       |
| 3dr Van 2500 LT               | 31       | 29       | 28       | 25       | 23       | 20       |
| 3dr Van 3500 135wb 1LS        | 28       | 26       | 25       | 22       | 21       | 18       |
| 3dr Van 3500 135wb LT         | 28       | 26       | 25       | 22       | 21       | 18       |
| 3dr Van 3500 155wb 1LS (-ZP3) | 27       | 25       | 24       | 21       | 20       | 18       |
| 3dr Van 3500 155wb LT (-ZP3)  | 28       | 26       | 25       | 22       | 21       | 18       |
| 3dr Van 3500 135wb 2LS        | 26       | 24       | 23       | 20       | 19       | 17       |
| 3dr Van 3500 135wb 2LT        | 28       | 26       | 25       | 22       | 21       | 18       |
| 3dr Van 3500 155wb 2LS (-ZP3) | 27       | 25       | 24       | 21       | 20       | 18       |
| 3dr Van 3500 155wb 2LT (-ZP3) | 28       | 26       | 25       | 22       | 21       | 18       |
| <b>deduct with Conversion</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> |

| EXPRESS PASSENGER AWD         | 24 mo    | 27 mo    | 30 mo    | 36 mo    | 39 mo    | 48 mo    |
|-------------------------------|----------|----------|----------|----------|----------|----------|
| 3dr Van 1500 LS               | 28       | 26       | 25       | 22       | 21       | 18       |
| 3dr Van 1500 LT               | 30       | 28       | 27       | 24       | 22       | 19       |
| <b>deduct with Conversion</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> |

| GMC CUTAWAY/HIGH CUBE         |          |          |          |          |          |          |
|-------------------------------|----------|----------|----------|----------|----------|----------|
| SAVANA CARGO VAN              | 24 mo    | 27 mo    | 30 mo    | 36 mo    | 39 mo    | 48 mo    |
| 3dr Van 1500                  | 29       | 27       | 26       | 24       | 22       | 19       |
| 3dr Van 2500 135wb            | 28       | 26       | 25       | 23       | 22       | 19       |
| 3dr Van 2500 155wb            | 28       | 26       | 25       | 22       | 21       | 18       |
| 3dr Van 3500 135wb            | 27       | 25       | 24       | 21       | 20       | 18       |
| 3dr Van 3500 155wb (-ZP3)     | 28       | 26       | 24       | 21       | 20       | 18       |
| 3500 Cutaway                  | 28       | 26       | 24       | 21       | 20       | 18       |
| <b>deduct with Conversion</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> |

| SAVANA CARGO VAN AWD          | 24 mo    | 27 mo    | 30 mo    | 36 mo    | 39 mo    | 48 mo    |
|-------------------------------|----------|----------|----------|----------|----------|----------|
| 3dr Van 1500                  | 27       | 25       | 24       | 21       | 20       | 18       |
| <b>deduct with Conversion</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> |

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| GMC CUTAWAY/HIGH CUBE         |          |          |          |          |          |          |
|-------------------------------|----------|----------|----------|----------|----------|----------|
| SAVANA PASSENGER              | 24 mo    | 27 mo    | 30 mo    | 36 mo    | 39 mo    | 48 mo    |
| 3dr Van 1500 LS               | 26       | 24       | 23       | 20       | 19       | 17       |
| 3dr Van 1500 LT               | 28       | 26       | 25       | 22       | 21       | 19       |
| 3dr Van 2500 LS               | 29       | 27       | 26       | 23       | 22       | 19       |
| 3dr Van 2500 LT               | 32       | 30       | 29       | 26       | 24       | 20       |
| 3dr Van 3500 135wb 1LS        | 28       | 26       | 25       | 22       | 21       | 18       |
| 3dr Van 3500 135wb 1LT        | 28       | 26       | 25       | 22       | 21       | 19       |
| 3dr Van 3500 135wb 2LS        | 28       | 26       | 24       | 21       | 20       | 18       |
| 3dr Van 3500 135wb 2LT        | 28       | 26       | 25       | 22       | 21       | 18       |
| 3dr Van 3500 155wb 1LS (-ZP3) | 27       | 25       | 24       | 21       | 20       | 18       |
| 3dr Van 3500 155wb 1LT (-ZP3) | 28       | 26       | 25       | 23       | 22       | 19       |
| 3dr Van 3500 155wb 2LS (-ZP3) | 27       | 25       | 24       | 21       | 20       | 18       |
| 3dr Van 3500 155wb 2LT (-ZP3) | 28       | 26       | 25       | 22       | 21       | 19       |
| <b>deduct with Conversion</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> |

| SAVANA PASSENGER AWD          | 24 mo    | 27 mo    | 30 mo    | 36 mo    | 39 mo    | 48 mo    |
|-------------------------------|----------|----------|----------|----------|----------|----------|
| 3dr Van 1500 LS               | 26       | 24       | 23       | 20       | 19       | 17       |
| 3dr Van 1500 LT               | 28       | 26       | 25       | 23       | 22       | 19       |
| <b>deduct with Conversion</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> | <b>4</b> |

| CHEVROLET CAB AND CHASSIS |       |       |       |       |       |       |
|---------------------------|-------|-------|-------|-------|-------|-------|
| SILVERADO 1500 2WD        | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
| Reg Cab Work Truck        | 35    | 33    | 32    | 29    | 28    | 25    |
| Reg Cab LT                | 35    | 33    | 32    | 29    | 28    | 25    |
| Ext Cab Work Truck        | 37    | 35    | 34    | 31    | 29    | 26    |
| Ext Cab LS                | 40    | 38    | 37    | 34    | 32    | 29    |
| Ext Cab LT                | 39    | 37    | 36    | 33    | 31    | 28    |
| Ext Cab LTZ               | 39    | 37    | 36    | 33    | 31    | 28    |
| Crew Cab Work Truck       | 38    | 36    | 35    | 32    | 30    | 27    |
| Crew Cab LS               | 41    | 39    | 38    | 35    | 33    | 29    |
| Crew Cab LT               | 41    | 39    | 37    | 34    | 32    | 29    |
| Crew Cab LTZ              | 38    | 36    | 35    | 32    | 30    | 27    |

| SILVERADO 1500 HYBRID 2WD | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|---------------------------|-------|-------|-------|-------|-------|-------|
| Crew Cab 1HY              | 44    | 42    | 40    | 36    | 34    | 30    |
| Crew Cab 2HY              | 44    | 42    | 40    | 36    | 34    | 30    |

| SILVERADO 2500HD 2WD | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|----------------------|-------|-------|-------|-------|-------|-------|
| Reg Cab Work Truck   | 34    | 32    | 31    | 28    | 27    | 24    |
| Reg Cab LT           | 37    | 35    | 34    | 31    | 29    | 26    |
| Ext Cab Work Truck   | 37    | 35    | 34    | 31    | 29    | 26    |
| Ext Cab LT           | 39    | 37    | 36    | 33    | 31    | 28    |
| Ext Cab LTZ          | 40    | 38    | 36    | 33    | 31    | 28    |
| Crew Cab Work Truck  | 43    | 41    | 39    | 36    | 34    | 31    |
| Crew Cab LT          | 46    | 44    | 42    | 39    | 37    | 33    |
| Crew Cab LTZ         | 46    | 44    | 42    | 38    | 36    | 33    |

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| CHEVROLET CAB AND CHASSIS |       |       |       |       |       |       |
|---------------------------|-------|-------|-------|-------|-------|-------|
| SILVERADO 3500HD 2WD      | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
| Reg Cab SRW Work Truck    | 34    | 32    | 31    | 29    | 27    | 24    |
| Reg Cab DRW Work Truck    | 34    | 32    | 31    | 29    | 27    | 24    |
| Reg Cab SRW LT            | 38    | 36    | 35    | 32    | 30    | 27    |
| Reg Cab DRW LT            | 37    | 35    | 34    | 31    | 29    | 26    |
| Ext Cab SRW Work Truck    | 39    | 37    | 36    | 33    | 31    | 28    |
| Ext Cab DRW Work Truck    | 40    | 38    | 36    | 33    | 31    | 28    |
| Ext Cab SRW LT            | 41    | 39    | 38    | 35    | 33    | 29    |
| Ext Cab DRW LT            | 40    | 38    | 36    | 33    | 31    | 28    |
| Ext Cab SRW LTZ           | 42    | 40    | 38    | 35    | 33    | 30    |
| Ext Cab DRW LTZ           | 42    | 40    | 39    | 36    | 34    | 30    |
| Crew Cab SRW Work Truck   | 45    | 43    | 41    | 38    | 36    | 32    |
| Crew Cab DRW Work Truck   | 45    | 43    | 41    | 38    | 36    | 32    |
| Crew Cab SRW LT           | 46    | 44    | 42    | 39    | 37    | 33    |
| Crew Cab DRW LT           | 45    | 43    | 41    | 38    | 36    | 32    |
| Crew Cab SRW LTZ          | 46    | 44    | 42    | 38    | 36    | 33    |
| Crew Cab DRW LTZ          | 46    | 44    | 42    | 39    | 37    | 33    |

| SILVERADO 1500 4WD  | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|---------------------|-------|-------|-------|-------|-------|-------|
| Reg Cab Work Truck  | 41    | 39    | 37    | 34    | 32    | 29    |
| Reg Cab LT          | 39    | 37    | 36    | 33    | 31    | 28    |
| Ext Cab Work Truck  | 41    | 39    | 38    | 35    | 33    | 29    |
| Ext Cab LS          | 44    | 42    | 40    | 37    | 35    | 31    |
| Ext Cab LT          | 43    | 41    | 39    | 36    | 34    | 31    |
| Ext Cab LTZ         | 43    | 41    | 39    | 36    | 34    | 30    |
| Crew Cab Work Truck | 42    | 40    | 38    | 35    | 33    | 30    |
| Crew Cab LS         | 45    | 43    | 41    | 38    | 36    | 32    |
| Crew Cab LT         | 43    | 41    | 40    | 37    | 35    | 31    |
| Crew Cab LTZ        | 43    | 41    | 39    | 36    | 34    | 30    |

| SILVERADO 1500 HYBRID 4WD | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|---------------------------|-------|-------|-------|-------|-------|-------|
| Crew Cab 1HY              | 47    | 45    | 43    | 39    | 37    | 32    |
| Crew Cab 2HY              | 46    | 44    | 42    | 38    | 36    | 32    |

| SILVERADO 2500HD 4WD | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|----------------------|-------|-------|-------|-------|-------|-------|
| Reg Cab Work Truck   | 39    | 37    | 35    | 32    | 30    | 27    |
| Reg Cab LT           | 40    | 38    | 37    | 34    | 32    | 29    |
| Ext Cab Work Truck   | 41    | 39    | 38    | 35    | 33    | 30    |
| Ext Cab LT           | 42    | 40    | 38    | 35    | 33    | 30    |
| Ext Cab LTZ          | 41    | 39    | 38    | 35    | 33    | 30    |
| Crew Cab Work Truck  | 48    | 46    | 44    | 40    | 38    | 34    |
| Crew Cab LT          | 47    | 45    | 43    | 40    | 38    | 34    |
| Crew Cab LTZ         | 46    | 44    | 42    | 39    | 37    | 33    |

## 2011 New GM Light Duty Commercial Vehicles

| CHEVROLET CAB AND CHASSIS |       |       |       |       |       |       |
|---------------------------|-------|-------|-------|-------|-------|-------|
| SILVERADO 3500HD 4WD      | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
| Reg Cab SRW Work Truck    | 38    | 36    | 35    | 32    | 30    | 27    |
| Reg Cab DRW Work Truck    | 38    | 36    | 35    | 32    | 30    | 27    |
| Reg Cab SRW LT            | 44    | 42    | 40    | 37    | 35    | 31    |
| Reg Cab DRW LT            | 43    | 41    | 39    | 36    | 34    | 30    |
| Ext Cab SRW Work Truck    | 43    | 41    | 40    | 37    | 35    | 31    |
| Ext Cab DRW Work Truck    | 44    | 42    | 40    | 37    | 35    | 32    |
| Ext Cab SRW LT            | 45    | 43    | 41    | 38    | 36    | 32    |
| Ext Cab DRW LT            | 44    | 42    | 40    | 37    | 35    | 31    |
| Ext Cab SRW LTZ           | 44    | 42    | 40    | 37    | 35    | 32    |
| Ext Cab DRW LTZ           | 46    | 44    | 42    | 39    | 37    | 33    |
| Crew Cab SRW Work Truck   | 48    | 46    | 44    | 40    | 38    | 34    |
| Crew Cab DRW Work Truck   | 48    | 46    | 44    | 41    | 39    | 35    |
| Crew Cab SRW LT           | 49    | 47    | 45    | 41    | 39    | 35    |
| Crew Cab DRW LT           | 48    | 46    | 44    | 40    | 38    | 34    |
| Crew Cab SRW LTZ          | 47    | 45    | 43    | 40    | 38    | 34    |
| Crew Cab DRW LTZ          | 49    | 47    | 45    | 41    | 39    | 35    |

| GMC CAB AND CHASSIS |       |       |       |       |       |       |
|---------------------|-------|-------|-------|-------|-------|-------|
| SIERRA 1500 2WD     | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
| Reg Cab Work Truck  | 36    | 34    | 33    | 30    | 28    | 25    |
| Reg Cab SLE         | 35    | 33    | 32    | 29    | 27    | 24    |
| Ext Cab Work Truck  | 38    | 36    | 34    | 31    | 29    | 26    |
| Ext Cab SL          | 39    | 37    | 36    | 33    | 31    | 27    |
| Ext Cab SLE         | 39    | 37    | 35    | 32    | 30    | 27    |
| Ext Cab SLT         | 39    | 37    | 36    | 33    | 31    | 28    |
| Crew Cab Work Truck | 39    | 37    | 36    | 33    | 31    | 27    |
| Crew Cab SL         | 43    | 41    | 39    | 35    | 33    | 30    |
| Crew Cab SLE        | 41    | 39    | 37    | 34    | 32    | 28    |
| Crew Cab SLT        | 39    | 37    | 35    | 32    | 30    | 27    |

| SIERRA 1500 DENALI 2WD | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|------------------------|-------|-------|-------|-------|-------|-------|
| Crew Cab               | 41    | 39    | 37    | 34    | 32    | 28    |

| SIERRA 1500 HYBRID 2WD | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|------------------------|-------|-------|-------|-------|-------|-------|
| Crew Cab 3HA           | 44    | 42    | 40    | 36    | 34    | 29    |
| Crew Cab 3HB           | 44    | 42    | 40    | 36    | 34    | 30    |

| SIERRA 2500HD 2WD   | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|---------------------|-------|-------|-------|-------|-------|-------|
| Reg Cab Work Truck  | 34    | 32    | 31    | 28    | 26    | 23    |
| Reg Cab SLE         | 36    | 34    | 33    | 30    | 28    | 25    |
| Ext Cab Work Truck  | 37    | 35    | 34    | 31    | 29    | 26    |
| Ext Cab SLE         | 37    | 35    | 34    | 31    | 29    | 26    |
| Ext Cab SLT         | 38    | 36    | 35    | 32    | 30    | 27    |
| Crew Cab Work Truck | 44    | 42    | 40    | 36    | 34    | 31    |
| Crew Cab SLE        | 46    | 44    | 42    | 38    | 36    | 32    |
| Crew Cab SLT        | 45    | 43    | 41    | 37    | 35    | 31    |

| SIERRA 2500HD DENALI 2WD | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|--------------------------|-------|-------|-------|-------|-------|-------|
| Crew Cab                 | 48    | 46    | 44    | 40    | 38    | 34    |

## 2011 New GM Light Duty Commercial Vehicles

| GMC CAB AND CHASSIS     |       |       |       |       |       |       |
|-------------------------|-------|-------|-------|-------|-------|-------|
| SIERRA 3500HD 2WD       | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
| Reg Cab SRW Work Truck  | 36    | 34    | 33    | 30    | 28    | 25    |
| Reg Cab DRW Work Truck  | 37    | 35    | 33    | 30    | 28    | 25    |
| Reg Cab SRW SLE         | 39    | 37    | 35    | 32    | 30    | 27    |
| Reg Cab DRW SLE         | 38    | 36    | 34    | 31    | 29    | 26    |
| Ext Cab SRW Work Truck  | 40    | 38    | 36    | 33    | 31    | 28    |
| Ext Cab DRW Work Truck  | 41    | 39    | 37    | 34    | 32    | 28    |
| Ext Cab SRW SLE         | 40    | 38    | 37    | 34    | 32    | 28    |
| Ext Cab DRW SLE         | 40    | 38    | 36    | 33    | 31    | 28    |
| Ext Cab SRW SLT         | 42    | 40    | 38    | 35    | 33    | 29    |
| Ext Cab DRW SLT         | 43    | 41    | 39    | 35    | 33    | 30    |
| Crew Cab SRW Work Truck | 46    | 44    | 42    | 39    | 37    | 32    |
| Crew Cab DRW Work Truck | 47    | 45    | 43    | 39    | 37    | 33    |
| Crew Cab SRW SLE        | 47    | 45    | 43    | 39    | 37    | 33    |
| Crew Cab DRW SLE        | 46    | 44    | 42    | 38    | 36    | 32    |
| Crew Cab SRW SLT        | 45    | 43    | 41    | 38    | 36    | 32    |
| Crew Cab DRW SLT        | 46    | 44    | 42    | 38    | 36    | 32    |

| SIERRA 3500HD DENALI 2WD | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|--------------------------|-------|-------|-------|-------|-------|-------|
| Crew Cab SRW             | 49    | 47    | 45    | 41    | 39    | 35    |
| Crew Cab DRW             | 48    | 46    | 44    | 40    | 38    | 34    |

| SIERRA 1500 4WD     | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|---------------------|-------|-------|-------|-------|-------|-------|
| Reg Cab Work Truck  | 41    | 39    | 37    | 34    | 32    | 28    |
| Reg Cab SLE         | 39    | 37    | 35    | 32    | 30    | 27    |
| Ext Cab Work Truck  | 42    | 40    | 38    | 35    | 33    | 29    |
| Ext Cab SL          | 45    | 43    | 41    | 37    | 35    | 31    |
| Ext Cab SLE         | 43    | 41    | 39    | 36    | 34    | 30    |
| Ext Cab SLT         | 43    | 41    | 39    | 36    | 34    | 30    |
| Crew Cab Work Truck | 42    | 40    | 38    | 35    | 33    | 29    |
| Crew Cab SL         | 47    | 45    | 43    | 39    | 37    | 32    |
| Crew Cab SLE        | 44    | 42    | 40    | 36    | 34    | 31    |
| Crew Cab SLT        | 42    | 40    | 38    | 35    | 33    | 30    |

| SIERRA 1500 DENALI 4WD | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|------------------------|-------|-------|-------|-------|-------|-------|
| Crew Cab               | 44    | 42    | 40    | 37    | 35    | 31    |

| SIERRA 1500 HYBRID 4WD | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|------------------------|-------|-------|-------|-------|-------|-------|
| Crew Cab 3HA           | 48    | 45    | 43    | 39    | 37    | 32    |
| Crew Cab 3HB           | 47    | 45    | 43    | 39    | 37    | 32    |

| SIERRA 2500HD 4WD   | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|---------------------|-------|-------|-------|-------|-------|-------|
| Reg Cab Work Truck  | 39    | 37    | 35    | 32    | 30    | 27    |
| Reg Cab SLE         | 40    | 38    | 36    | 33    | 31    | 28    |
| Ext Cab Work Truck  | 42    | 40    | 38    | 35    | 33    | 29    |
| Ext Cab SLE         | 44    | 42    | 40    | 36    | 34    | 30    |
| Ext Cab SLT         | 41    | 39    | 37    | 34    | 32    | 29    |
| Crew Cab Work Truck | 48    | 46    | 44    | 40    | 38    | 34    |
| Crew Cab SLE        | 47    | 45    | 43    | 39    | 37    | 33    |
| Crew Cab SLT        | 46    | 44    | 42    | 38    | 36    | 32    |

## 2011 New GM Light Duty Commercial Vehicles

| GMC CAB AND CHASSIS      |       |       |       |       |       |       |
|--------------------------|-------|-------|-------|-------|-------|-------|
| SIERRA 2500HD DENALI 4WD | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
| Crew Cab                 | 49    | 47    | 45    | 42    | 40    | 35    |

| SIERRA 3500HD 4WD       | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|-------------------------|-------|-------|-------|-------|-------|-------|
| Reg Cab SRW Work Truck  | 39    | 37    | 35    | 32    | 30    | 27    |
| Reg Cab DRW Work Truck  | 40    | 38    | 36    | 32    | 30    | 27    |
| Reg Cab SRW SLE         | 45    | 43    | 41    | 37    | 35    | 31    |
| Reg Cab DRW SLE         | 44    | 42    | 40    | 36    | 34    | 30    |
| Ext Cab SRW Work Truck  | 46    | 44    | 42    | 38    | 36    | 32    |
| Ext Cab DRW Work Truck  | 46    | 44    | 42    | 38    | 36    | 32    |
| Ext Cab SRW SLE         | 47    | 44    | 42    | 38    | 36    | 32    |
| Ext Cab DRW SLE         | 44    | 42    | 40    | 36    | 34    | 31    |
| Ext Cab SRW SLT         | 45    | 43    | 41    | 38    | 36    | 32    |
| Ext Cab DRW SLT         | 47    | 45    | 43    | 39    | 37    | 32    |
| Crew Cab SRW Work Truck | 49    | 47    | 45    | 41    | 39    | 35    |
| Crew Cab DRW Work Truck | 50    | 48    | 46    | 42    | 40    | 35    |
| Crew Cab SRW SLE        | 50    | 48    | 46    | 42    | 40    | 35    |
| Crew Cab DRW SLE        | 48    | 46    | 44    | 40    | 38    | 34    |
| Crew Cab SRW SLT        | 48    | 46    | 44    | 40    | 38    | 34    |
| Crew Cab DRW SLT        | 49    | 47    | 45    | 41    | 39    | 34    |

| SIERRA 3500HD DENALI 4WD | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|--------------------------|-------|-------|-------|-------|-------|-------|
| Crew Cab SRW             | 51    | 49    | 47    | 43    | 41    | 36    |
| Crew Cab DRW             | 51    | 49    | 47    | 43    | 41    | 36    |

## CHRYSLER LIGHT DUTY COMMERCIAL VEHICLES

The residual value percentages depicted below in the Light Duty Commercial Vehicle Section apply to new Cab and Chassis and Cutaway/High Cube transactions. The standard mileage is 15,000 miles per year. Residuals for vehicles to be driven in excess of 15,000 miles per year must be reduced at the rate of \$0.15 per excess mile. Light duty commercial vehicles are **not** eligible for the Low Mileage Program or the Ultra Low Mileage Program.

### 2012 New Chrysler Light Duty Commercial Vehicles

| RAM CUTAWAY/HIGH CUBE |       |       |       |       |       |       |
|-----------------------|-------|-------|-------|-------|-------|-------|
| RAM CARGO VAN         | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
| 3dr Van               | 42    | 40    | 39    | 36    | 34    | 28    |

| RAM CAB AND CHASSIS         |       |       |       |       |       |       |
|-----------------------------|-------|-------|-------|-------|-------|-------|
| RAM 1500 2WD                | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
| Reg Cab ST (&2TA)           | 44    | 42    | 40    | 37    | 35    | 31    |
| Reg Cab Tradesman (&2TB)    | 48    | 46    | 44    | 40    | 38    | 34    |
| Reg Cab Express (&2TC)      | 49    | 47    | 45    | 41    | 39    | 34    |
| Reg Cab SLT (&2TG)          | 43    | 41    | 39    | 36    | 34    | 30    |
| Reg Cab Outdoorsman (&2TT)  | 43    | 41    | 39    | 36    | 34    | 30    |
| Reg Cab Sport               | 43    | 41    | 39    | 36    | 34    | 30    |
| Quad Cab ST (&2TA)          | 52    | 49    | 47    | 43    | 41    | 36    |
| Quad Cab Express (&2TC)     | 55    | 52    | 50    | 45    | 43    | 38    |
| Quad Cab SLT (&2TG)         | 50    | 47    | 45    | 41    | 39    | 35    |
| Quad Cab Lone Star (&2TY)   | 50    | 47    | 45    | 41    | 39    | 35    |
| Quad Cab Big Horn (&2TZ)    | 50    | 47    | 45    | 41    | 39    | 35    |
| Quad Cab Outdoorsman (&2TT) | 54    | 51    | 49    | 45    | 43    | 38    |
| Quad Cab Sport              | 46    | 44    | 42    | 38    | 36    | 32    |
| Quad Cab Laramie            | 48    | 46    | 44    | 40    | 38    | 34    |
| Crew Cab ST (&2TA)          | 55    | 52    | 50    | 45    | 43    | 38    |
| Crew Cab Express (&2TC)     | 58    | 55    | 53    | 48    | 46    | 41    |
| Crew Cab SLT (&2TG)         | 53    | 50    | 48    | 44    | 42    | 37    |
| Crew Cab Lone Star (&2TY)   | 54    | 51    | 49    | 45    | 43    | 38    |
| Crew Cab Big Horn (&2TZ)    | 54    | 51    | 49    | 45    | 43    | 38    |
| Crew Cab Outdoorsman (&2TT) | 57    | 54    | 52    | 48    | 46    | 40    |
| Crew Cab Sport              | 50    | 47    | 45    | 41    | 39    | 35    |
| Crew Cab Laramie            | 52    | 49    | 47    | 43    | 41    | 36    |
| Crew Cab Laramie Longhorn   | 50    | 48    | 46    | 42    | 40    | 35    |

### 2012 New Chrysler Light Duty Commercial Vehicles

| RAM CAB AND CHASSIS         |          |          |          |          |          |          |
|-----------------------------|----------|----------|----------|----------|----------|----------|
| RAM 2500 2WD                | 24 mo    | 27 mo    | 30 mo    | 36 mo    | 39 mo    | 48 mo    |
| Reg Cab ST                  | 43       | 41       | 40       | 38       | 36       | 31       |
| Reg Cab SLT (&2TG)          | 40       | 38       | 37       | 35       | 33       | 29       |
| Reg Cab Outdoorsman (&2TT)  | 40       | 38       | 37       | 35       | 33       | 29       |
| Crew Cab ST                 | 49       | 47       | 46       | 43       | 41       | 36       |
| Crew Cab SLT (&2TG)         | 44       | 42       | 41       | 39       | 37       | 32       |
| Crew Cab Lone Star (&2TY)   | 43       | 41       | 40       | 38       | 36       | 32       |
| Crew Cab Big Horn (&2TZ)    | 43       | 41       | 40       | 38       | 36       | 32       |
| Crew Cab Outdoorsman (&2TT) | 44       | 42       | 41       | 39       | 37       | 32       |
| Crew Cab Laramie            | 45       | 43       | 42       | 39       | 37       | 33       |
| Crew Cab Laramie Longhorn   | 43       | 41       | 40       | 38       | 36       | 32       |
| Mega Cab SLT (&2TG)         | 48       | 46       | 45       | 42       | 40       | 35       |
| Mega Cab Lone Star (&2TY)   | 47       | 45       | 44       | 41       | 39       | 35       |
| Mega Cab Big Horn (&2TZ)    | 47       | 45       | 44       | 41       | 39       | 35       |
| Mega Cab Outdoorsman (&2TT) | 48       | 46       | 45       | 43       | 41       | 36       |
| Mega Cab Laramie            | 48       | 46       | 45       | 43       | 41       | 36       |
| Mega Cab Laramie Longhorn   | 46       | 44       | 43       | 41       | 39       | 34       |
| <b>deduct w/o AutoTran</b>  | <b>2</b> | <b>2</b> | <b>2</b> | <b>2</b> | <b>2</b> | <b>2</b> |

| RAM 3500 2WD                | 24 mo    | 27 mo    | 30 mo    | 36 mo    | 39 mo    | 48 mo    |
|-----------------------------|----------|----------|----------|----------|----------|----------|
| Reg Cab ST (&2TA)           | 46       | 44       | 43       | 40       | 38       | 34       |
| Reg Cab SLT (&2TG)          | 44       | 42       | 41       | 39       | 37       | 32       |
| Crew Cab ST (&2TA)          | 49       | 47       | 46       | 43       | 41       | 36       |
| Crew Cab SLT (&2TG)         | 45       | 43       | 42       | 40       | 38       | 34       |
| Crew Cab Lone Star (&2TY)   | 45       | 43       | 42       | 39       | 37       | 32       |
| Crew Cab Big Horn (&2TZ)    | 45       | 43       | 42       | 39       | 37       | 32       |
| Crew Cab Outdoorsman (&2TT) | 47       | 45       | 44       | 42       | 40       | 35       |
| Crew Cab Laramie (&2TH)     | 47       | 45       | 44       | 42       | 40       | 35       |
| Crew Cab Laramie Longhorn   | 46       | 44       | 43       | 40       | 38       | 34       |
| Mega Cab SLT (&2TG)         | 49       | 47       | 46       | 44       | 42       | 37       |
| Mega Cab Lone Star (&2TY)   | 48       | 46       | 45       | 42       | 40       | 35       |
| Mega Cab Big Horn (&2TZ)    | 48       | 46       | 45       | 42       | 40       | 35       |
| Mega Cab Outdoorsman (&2TT) | 51       | 49       | 48       | 45       | 43       | 37       |
| Mega Cab Laramie            | 51       | 49       | 48       | 45       | 43       | 38       |
| Mega Cab Laramie Longhorn   | 49       | 47       | 46       | 43       | 41       | 36       |
| <b>deduct w/o AutoTran</b>  | <b>2</b> | <b>2</b> | <b>2</b> | <b>2</b> | <b>2</b> | <b>2</b> |

## 2012 New Chrysler Light Duty Commercial Vehicles

| RAM CAB AND CHASSIS         |       |       |       |       |       |       |
|-----------------------------|-------|-------|-------|-------|-------|-------|
| RAM 1500 4WD                | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
| Reg Cab ST (&2TA)           | 50    | 47    | 45    | 41    | 39    | 35    |
| Reg Cab Tradesman (&2TB)    | 51    | 49    | 47    | 43    | 41    | 36    |
| Reg Cab Express (&2TC)      | 52    | 49    | 47    | 43    | 41    | 36    |
| Reg Cab SLT (&2TG)          | 47    | 45    | 43    | 39    | 37    | 33    |
| Reg Cab Outdoorsman (&2TT)  | 46    | 44    | 42    | 38    | 36    | 32    |
| Reg Cab Sport               | 46    | 44    | 42    | 38    | 36    | 32    |
| Quad Cab ST (&2TA)          | 54    | 51    | 49    | 45    | 43    | 38    |
| Quad Cab Express (&2TC)     | 57    | 54    | 52    | 47    | 45    | 40    |
| Quad Cab SLT (&2TG)         | 52    | 49    | 47    | 43    | 41    | 36    |
| Quad Cab Lone Star (&2TY)   | 52    | 49    | 47    | 43    | 41    | 36    |
| Quad Cab Big Horn (&2TZ)    | 52    | 49    | 47    | 43    | 41    | 36    |
| Quad Cab Outdoorsman (&2TT) | 56    | 53    | 51    | 47    | 45    | 39    |
| Quad Cab Sport              | 49    | 46    | 44    | 40    | 38    | 34    |
| Quad Cab Laramie            | 51    | 48    | 46    | 42    | 40    | 36    |
| Crew Cab ST (&2TA)          | 59    | 56    | 54    | 49    | 47    | 41    |
| Crew Cab Express (&2TC)     | 61    | 58    | 56    | 51    | 49    | 43    |
| Crew Cab SLT (&2TG)         | 56    | 53    | 51    | 47    | 45    | 39    |
| Crew Cab Lone Star (&2TY)   | 57    | 54    | 52    | 48    | 46    | 40    |
| Crew Cab Big Horn (&2TZ)    | 57    | 54    | 52    | 48    | 46    | 40    |
| Crew Cab Outdoorsman (&2TT) | 60    | 57    | 55    | 50    | 48    | 42    |
| Crew Cab Sport              | 53    | 50    | 48    | 44    | 42    | 37    |
| Crew Cab Laramie            | 55    | 52    | 50    | 46    | 44    | 39    |
| Crew Cab Laramie Longhorn   | 54    | 51    | 49    | 45    | 43    | 37    |

| RAM 2500 4WD                | 24 mo    | 27 mo    | 30 mo    | 36 mo    | 39 mo    | 48 mo    |
|-----------------------------|----------|----------|----------|----------|----------|----------|
| Reg Cab ST                  | 48       | 46       | 45       | 42       | 40       | 35       |
| Reg Cab SLT (&2TG)          | 45       | 43       | 42       | 39       | 37       | 33       |
| Reg Cab Outdoorsman (&2TT)  | 45       | 43       | 42       | 39       | 37       | 33       |
| Crew Cab ST                 | 52       | 50       | 49       | 46       | 44       | 39       |
| Crew Cab SLT (&2TG)         | 47       | 45       | 44       | 41       | 39       | 35       |
| Crew Cab Lone Star (&2TY)   | 46       | 44       | 43       | 40       | 38       | 34       |
| Crew Cab Big Horn (&2TZ)    | 46       | 44       | 43       | 40       | 38       | 34       |
| Crew Cab Outdoorsman (&2TT) | 47       | 45       | 44       | 41       | 39       | 35       |
| Crew Cab Laramie            | 47       | 45       | 44       | 42       | 40       | 35       |
| Crew Cab Laramie Longhorn   | 45       | 43       | 42       | 40       | 38       | 34       |
| Crew Cab Power Wagon        | 45       | 43       | 42       | 40       | 38       | 33       |
| Mega Cab SLT (&2TG)         | 50       | 48       | 47       | 44       | 42       | 37       |
| Mega Cab Lone Star (&2TY)   | 49       | 47       | 46       | 43       | 41       | 36       |
| Mega Cab Big Horn (&2TZ)    | 49       | 47       | 46       | 43       | 41       | 36       |
| Mega Cab Outdoorsman (&2TT) | 50       | 48       | 47       | 44       | 42       | 37       |
| Mega Cab Laramie            | 50       | 48       | 47       | 44       | 42       | 37       |
| Mega Cab Laramie Longhorn   | 48       | 46       | 45       | 43       | 41       | 36       |
| <b>deduct w/o AutoTran</b>  | <b>2</b> | <b>2</b> | <b>2</b> | <b>2</b> | <b>2</b> | <b>2</b> |

## 2012 New Chrysler Light Duty Commercial Vehicles

| RAM CAB AND CHASSIS                            |          |          |          |          |          |          |
|--|----------|----------|----------|----------|----------|----------|
| RAM 3500 4WD                                   | 24 mo    | 27 mo    | 30 mo    | 36 mo    | 39 mo    | 48 mo    |
| Reg Cab ST (&2TA)                              | 50       | 48       | 47       | 44       | 42       | 37       |
| Reg Cab SLT (&2TG)                             | 47       | 45       | 44       | 42       | 40       | 35       |
| Crew Cab ST (&2TA)                             | 52       | 50       | 49       | 46       | 44       | 39       |
| Crew Cab SLT (&2TG)                            | 49       | 47       | 46       | 43       | 41       | 36       |
| Crew Cab Lone Star (&2TY)                      | 47       | 45       | 44       | 41       | 39       | 35       |
| Crew Cab Big Horn (&2TZ)                       | 47       | 45       | 44       | 41       | 39       | 35       |
| Crew Cab Outdoorsman (&2TT)                    | 50       | 48       | 47       | 44       | 42       | 37       |
| Crew Cab Laramie (&2TH)                        | 50       | 48       | 47       | 44       | 42       | 37       |
| Crew Cab Laramie Longhorn                      | 49       | 47       | 46       | 43       | 41       | 36       |
| Mega Cab SLT (&2TG)                            | 52       | 50       | 49       | 46       | 44       | 39       |
| Mega Cab Lone Star (&2TY)                      | 51       | 49       | 48       | 45       | 43       | 38       |
| Mega Cab Big Horn (&2TZ)                       | 51       | 49       | 48       | 45       | 43       | 37       |
| Mega Cab Outdoorsman (&2TT)                    | 54       | 52       | 50       | 47       | 45       | 40       |
| Mega Cab Laramie                               | 54       | 52       | 50       | 47       | 45       | 40       |
| Mega Cab Laramie Longhorn                      | 52       | 50       | 48       | 45       | 43       | 38       |
| <b>deduct w/o AutoTran (ex Mega Lone Star)</b> | <b>2</b> | <b>2</b> | <b>2</b> | <b>2</b> | <b>2</b> | <b>2</b> |



## 2011 New Chrysler Light Duty Commercial Vehicles

| RAM CAB AND CHASSIS         |       |       |       |       |       |       |
|-----------------------------|-------|-------|-------|-------|-------|-------|
| RAM 1500 2WD                | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
| Reg Cab ST (&2TA)           | 37    | 35    | 33    | 30    | 28    | 25    |
| Reg Cab Tradesman (&2TB)    | 39    | 37    | 35    | 32    | 30    | 26    |
| Reg Cab Express (&2TC)      | 40    | 38    | 36    | 33    | 31    | 27    |
| Reg Cab SLT (&2TG)          | 38    | 36    | 34    | 31    | 29    | 26    |
| Reg Cab Outdoorsman (&2TT)  | 36    | 34    | 33    | 30    | 28    | 24    |
| Reg Cab Sport               | 37    | 35    | 33    | 30    | 28    | 25    |
| Quad Cab ST                 | 41    | 39    | 37    | 33    | 31    | 27    |
| Quad Cab SLT (&2TG)         | 41    | 39    | 37    | 33    | 31    | 27    |
| Quad Cab Lone Star (&2TY)   | 41    | 39    | 37    | 34    | 32    | 28    |
| Quad Cab Big Horn (&2TZ)    | 41    | 39    | 37    | 34    | 32    | 28    |
| Quad Cab Outdoorsman (&2TT) | 40    | 38    | 36    | 33    | 31    | 27    |
| Quad Cab Sport              | 40    | 38    | 36    | 33    | 31    | 27    |
| Quad Cab Laramie            | 39    | 37    | 35    | 32    | 30    | 26    |
| Crew Cab ST                 | 44    | 42    | 40    | 36    | 34    | 30    |
| Crew Cab SLT (&2TG)         | 42    | 40    | 38    | 34    | 32    | 28    |
| Crew Cab Lone Star (&2TY)   | 42    | 40    | 38    | 35    | 33    | 29    |
| Crew Cab Big Horn (&2TZ)    | 42    | 40    | 38    | 35    | 33    | 29    |
| Crew Cab Outdoorsman (&2TT) | 41    | 39    | 37    | 34    | 32    | 28    |
| Crew Cab Sport              | 41    | 39    | 37    | 34    | 32    | 28    |
| Crew Cab Laramie            | 40    | 38    | 36    | 33    | 31    | 27    |
| Crew Cab Laramie Longhorn   | 39    | 37    | 35    | 32    | 30    | 26    |

| RAM 2500 2WD                | 24 mo    | 27 mo    | 30 mo    | 36 mo    | 39 mo    | 48 mo    |
|-----------------------------|----------|----------|----------|----------|----------|----------|
| Reg Cab ST                  | 31       | 30       | 29       | 27       | 25       | 22       |
| Reg Cab SLT (&2TG)          | 30       | 29       | 28       | 26       | 25       | 22       |
| Reg Cab Outdoorsman (&2TT)  | 30       | 29       | 28       | 26       | 24       | 21       |
| Crew Cab ST                 | 36       | 34       | 33       | 31       | 29       | 25       |
| Crew Cab SLT (&2TG)         | 33       | 32       | 31       | 29       | 27       | 23       |
| Crew Cab Lone Star (&2TY)   | 32       | 31       | 30       | 28       | 26       | 23       |
| Crew Cab Big Horn (&2TZ)    | 32       | 31       | 30       | 28       | 26       | 23       |
| Crew Cab Outdoorsman (&2TT) | 33       | 32       | 31       | 29       | 27       | 24       |
| Crew Cab Laramie            | 35       | 33       | 32       | 30       | 28       | 25       |
| Crew Cab Laramie Longhorn   | 33       | 31       | 30       | 28       | 26       | 23       |
| Mega Cab SLT (&2TG)         | 35       | 33       | 32       | 30       | 28       | 25       |
| Mega Cab Lone Star (&2TY)   | 34       | 33       | 32       | 30       | 28       | 24       |
| Mega Cab Big Horn (&2TZ)    | 34       | 33       | 32       | 30       | 28       | 24       |
| Mega Cab Outdoorsman (&2TT) | 35       | 33       | 32       | 30       | 28       | 25       |
| Mega Cab Laramie            | 37       | 35       | 34       | 32       | 30       | 26       |
| Mega Cab Laramie Longhorn   | 34       | 33       | 32       | 30       | 28       | 24       |
| <b>deduct w/o AutoTran</b>  | <b>2</b> | <b>2</b> | <b>2</b> | <b>2</b> | <b>2</b> | <b>2</b> |

## 2011 New Chrysler Light Duty Commercial Vehicles

| RAM CAB AND CHASSIS         |          |          |          |          |          |          |
|-----------------------------|----------|----------|----------|----------|----------|----------|
| RAM 3500 2WD                | 24 mo    | 27 mo    | 30 mo    | 36 mo    | 39 mo    | 48 mo    |
| Reg Cab ST                  | 38       | 36       | 35       | 33       | 31       | 27       |
| Reg Cab SLT                 | 36       | 34       | 33       | 31       | 29       | 26       |
| Crew Cab ST                 | 40       | 38       | 37       | 34       | 32       | 28       |
| Crew Cab SLT                | 36       | 34       | 33       | 31       | 29       | 25       |
| Crew Cab Lone Star (&2TY)   | 35       | 34       | 33       | 31       | 29       | 25       |
| Crew Cab Big Horn (&2TZ)    | 36       | 34       | 33       | 31       | 29       | 25       |
| Crew Cab Outdoorsman (&2TT) | 37       | 35       | 34       | 32       | 30       | 26       |
| Crew Cab Laramie            | 38       | 36       | 35       | 32       | 30       | 27       |
| Crew Cab Laramie Longhorn   | 37       | 35       | 34       | 32       | 30       | 26       |
| Mega Cab SLT (&2TG)         | 38       | 36       | 35       | 32       | 30       | 27       |
| Mega Cab Lone Star (&2TY)   | 37       | 35       | 34       | 32       | 30       | 27       |
| Mega Cab Big Horn (&2TZ)    | 37       | 35       | 34       | 32       | 30       | 27       |
| Mega Cab Outdoorsman (&2TT) | 39       | 37       | 36       | 34       | 32       | 28       |
| Mega Cab Laramie            | 39       | 37       | 36       | 34       | 32       | 28       |
| Mega Cab Laramie Longhorn   | 38       | 36       | 35       | 33       | 31       | 27       |
| <b>deduct w/o AutoTran</b>  | <b>2</b> | <b>2</b> | <b>2</b> | <b>2</b> | <b>2</b> | <b>2</b> |

| RAM 1500 4WD                | 24 mo | 27 mo | 30 mo | 36 mo | 39 mo | 48 mo |
|-----------------------------|-------|-------|-------|-------|-------|-------|
| Reg Cab ST (&2TA)           | 38    | 36    | 34    | 31    | 29    | 25    |
| Reg Cab Tradesman (&2TB)    | 39    | 37    | 35    | 32    | 30    | 26    |
| Reg Cab Express (&2TC)      | 40    | 38    | 36    | 33    | 31    | 27    |
| Reg Cab SLT (&2TG)          | 40    | 38    | 36    | 33    | 31    | 27    |
| Reg Cab Outdoorsman         | 39    | 37    | 35    | 32    | 30    | 26    |
| Reg Cab Sport               | 40    | 38    | 36    | 33    | 31    | 27    |
| Quad Cab ST                 | 42    | 40    | 38    | 35    | 33    | 29    |
| Quad Cab SLT (&2TG)         | 43    | 41    | 39    | 35    | 33    | 29    |
| Quad Cab Lone Star (&2TY)   | 44    | 42    | 40    | 36    | 34    | 30    |
| Quad Cab Big Horn (&2TZ)    | 44    | 42    | 40    | 36    | 34    | 30    |
| Quad Cab Outdoorsman (&2TT) | 43    | 41    | 39    | 35    | 33    | 29    |
| Quad Cab Sport              | 42    | 40    | 38    | 35    | 33    | 29    |
| Quad Cab Laramie            | 42    | 40    | 38    | 34    | 32    | 28    |
| Crew Cab ST                 | 46    | 44    | 42    | 38    | 36    | 31    |
| Crew Cab SLT (&2TG)         | 44    | 42    | 40    | 36    | 34    | 30    |
| Crew Cab Lone Star (&2TY)   | 45    | 43    | 41    | 37    | 35    | 30    |
| Crew Cab Big Horn (&2TZ)    | 45    | 43    | 41    | 37    | 35    | 30    |
| Crew Cab Outdoorsman (&2TT) | 44    | 42    | 40    | 36    | 34    | 30    |
| Crew Cab Sport              | 43    | 41    | 39    | 35    | 33    | 29    |
| Crew Cab Laramie            | 41    | 39    | 37    | 34    | 32    | 28    |
| Crew Cab Laramie Longhorn   | 40    | 38    | 36    | 33    | 31    | 27    |

## 2011 New Chrysler Light Duty Commercial Vehicles

| RAM CAB AND CHASSIS         |          |          |          |          |          |          |
|-----------------------------|----------|----------|----------|----------|----------|----------|
| RAM 2500 4WD                | 24<br>mo | 27<br>mo | 30<br>mo | 36<br>mo | 39<br>mo | 48<br>mo |
| Reg Cab ST                  | 36       | 34       | 33       | 31       | 29       | 25       |
| Reg Cab SLT (&2TG)          | 34       | 33       | 32       | 30       | 28       | 24       |
| Reg Cab Outdoorsman (&2TT)  | 34       | 33       | 32       | 30       | 28       | 24       |
| Crew Cab ST                 | 40       | 38       | 37       | 35       | 33       | 29       |
| Crew Cab SLT (&2TG)         | 37       | 35       | 34       | 32       | 30       | 26       |
| Crew Cab Lone Star (&2TY)   | 36       | 35       | 34       | 32       | 30       | 26       |
| Crew Cab Big Horn (&2TZ)    | 36       | 34       | 33       | 31       | 29       | 26       |
| Crew Cab Outdoorsman (&2TT) | 37       | 35       | 34       | 32       | 30       | 26       |
| Crew Cab Laramie            | 38       | 36       | 35       | 33       | 31       | 27       |
| Crew Cab Laramie Longhorn   | 36       | 34       | 33       | 31       | 29       | 26       |
| Crew Cab Power Wagon        | 37       | 35       | 34       | 32       | 30       | 26       |
| Mega Cab SLT (&2TG)         | 39       | 37       | 36       | 33       | 31       | 28       |
| Mega Cab Lone Star (&2TY)   | 38       | 36       | 35       | 33       | 31       | 27       |
| Mega Cab Big Horn (&2TZ)    | 38       | 36       | 35       | 33       | 31       | 27       |
| Mega Cab Outdoorsman (&2TT) | 38       | 36       | 35       | 33       | 31       | 27       |
| Mega Cab Laramie            | 39       | 37       | 36       | 33       | 31       | 28       |
| Mega Cab Laramie Longhorn   | 37       | 35       | 34       | 32       | 30       | 27       |
| <b>deduct w/o AutoTran</b>  | <b>2</b> | <b>2</b> | <b>2</b> | <b>2</b> | <b>2</b> | <b>2</b> |

| RAM 3500 4WD                | 24<br>mo | 27<br>mo | 30<br>mo | 36<br>mo | 39<br>mo | 48<br>mo |
|-----------------------------|----------|----------|----------|----------|----------|----------|
| Reg Cab ST                  | 42       | 40       | 39       | 36       | 34       | 30       |
| Reg Cab SLT                 | 40       | 38       | 37       | 34       | 32       | 28       |
| Crew Cab ST                 | 44       | 42       | 41       | 38       | 36       | 31       |
| Crew Cab SLT                | 40       | 38       | 37       | 34       | 32       | 28       |
| Crew Cab Lone Star (&2TY)   | 39       | 37       | 36       | 34       | 32       | 28       |
| Crew Cab Big Horn (&2TZ)    | 39       | 37       | 36       | 34       | 32       | 28       |
| Crew Cab Outdoorsman (&2TT) | 41       | 39       | 38       | 35       | 33       | 29       |
| Crew Cab Laramie            | 41       | 39       | 38       | 35       | 33       | 29       |
| Crew Cab Laramie Longhorn   | 40       | 38       | 37       | 35       | 33       | 29       |
| Mega Cab SLT (&2TG)         | 42       | 40       | 39       | 36       | 34       | 30       |
| Mega Cab Lone Star (&2TY)   | 41       | 39       | 38       | 36       | 34       | 30       |
| Mega Cab Big Horn (&2TZ)    | 41       | 39       | 38       | 36       | 34       | 30       |
| Mega Cab Outdoorsman (&2TT) | 43       | 41       | 40       | 37       | 35       | 31       |
| Mega Cab Laramie            | 43       | 41       | 40       | 37       | 35       | 31       |
| Mega Cab Laramie Longhorn   | 43       | 41       | 40       | 37       | 35       | 30       |
| <b>deduct w/o AutoTran</b>  | <b>2</b> | <b>2</b> | <b>2</b> | <b>2</b> | <b>2</b> | <b>2</b> |

# New GM Models

## 2012 NEW GM MODELS

|                 |    |
|-----------------|----|
| BUICK           | 20 |
| CADILLAC        | 20 |
| CHEVROLET       | 20 |
| CHEVROLET TRUCK | 20 |
| GMC TRUCK       | 21 |

## 2011 NEW GM MODELS

|                 |    |
|-----------------|----|
| BUICK           | 23 |
| CADILLAC        | 23 |
| CHEVROLET       | 23 |
| CHEVROLET TRUCK | 23 |
| GMC TRUCK       | 24 |

## 2012 New GM Models

| BUICK                        | 12 | 24 | 27 | 30 | 36 | 39 | 48 |
|------------------------------|----|----|----|----|----|----|----|
| <b>ENCLAVE 2WD</b>           |    |    |    |    |    |    |    |
| 4dr Wgn Base                 | 59 | 59 | 56 | 54 | 49 | 47 | 41 |
| 4dr Wgn Convenience          | 58 | 58 | 55 | 53 | 49 | 46 | 40 |
| 4dr Wgn Leather              | 57 | 57 | 54 | 52 | 47 | 45 | 39 |
| 4dr Wgn Premium              | 53 | 53 | 50 | 48 | 44 | 42 | 36 |
| <b>ENCLAVE AWD</b>           |    |    |    |    |    |    |    |
| 4dr Wgn Base                 | 61 | 61 | 58 | 56 | 51 | 48 | 42 |
| 4dr Wgn Convenience          | 60 | 60 | 57 | 55 | 50 | 47 | 41 |
| 4dr Wgn Leather              | 57 | 57 | 54 | 52 | 47 | 45 | 39 |
| 4dr Wgn Premium              | 54 | 54 | 51 | 49 | 44 | 42 | 37 |
| <b>LACROSSE</b>              |    |    |    |    |    |    |    |
| 4dr Sdn                      | 50 | 50 | 48 | 46 | 43 | 41 | 37 |
| 4dr Sdn Convenience          | 53 | 53 | 51 | 49 | 45 | 43 | 39 |
| 4dr Sdn Leather              | 52 | 52 | 50 | 48 | 45 | 43 | 39 |
| 4dr Sdn Leather AWD          | 54 | 54 | 52 | 50 | 46 | 44 | 40 |
| 4dr Sdn Premium 1            | 52 | 52 | 50 | 48 | 44 | 42 | 38 |
| 4dr Sdn Premium 1 AWD        | 52 | 52 | 50 | 48 | 44 | 42 | 38 |
| 4dr Sdn Premium 2            | 52 | 52 | 50 | 48 | 44 | 42 | 38 |
| 4dr Sdn Premium 2 AWD        | 52 | 52 | 50 | 48 | 45 | 43 | 38 |
| 4dr Sdn Premium 3            | 53 | 53 | 51 | 49 | 45 | 43 | 39 |
| 4dr Sdn Touring              | 52 | 52 | 50 | 48 | 45 | 43 | 39 |
| <b>REGAL</b>                 |    |    |    |    |    |    |    |
| 4dr Sdn Base                 | 57 | 57 | 55 | 53 | 49 | 47 | 44 |
| 4dr Sdn Premium 1            | 54 | 54 | 52 | 50 | 47 | 45 | 42 |
| 4dr Sdn Premium 2            | 53 | 53 | 51 | 49 | 46 | 44 | 41 |
| 4dr Sdn Turbo Premium 1      | 55 | 55 | 53 | 51 | 47 | 46 | 43 |
| 4dr Sdn Turbo Premium 2      | 54 | 54 | 52 | 50 | 46 | 45 | 42 |
| 4dr Sdn Turbo Premium 3      | 53 | 53 | 51 | 49 | 45 | 43 | 40 |
| 4dr Sdn GS                   | 52 | 52 | 50 | 48 | 44 | 43 | 40 |
| deduct w/o AutoTran (ex GS)  | 3  | 2  | 2  | 2  | 2  | 2  | 2  |
| <b>VERANO</b>                |    |    |    |    |    |    |    |
| 4dr Sdn                      | 64 | 64 | 61 | 59 | 54 | 52 | 47 |
| 4dr Sdn Convenience          | 62 | 62 | 59 | 57 | 53 | 51 | 45 |
| 4dr Sdn Leather              | 59 | 59 | 57 | 55 | 51 | 49 | 44 |
| <b>CADILLAC</b>              |    |    |    |    |    |    |    |
| <b>CTS COUPE</b>             |    |    |    |    |    |    |    |
| 2dr Cpe                      | 59 | 59 | 57 | 55 | 52 | 50 | 45 |
| 2dr Cpe Performance          | 53 | 53 | 51 | 50 | 47 | 45 | 40 |
| 2dr Cpe Premium              | 50 | 50 | 48 | 47 | 45 | 43 | 39 |
| 2dr Cpe AWD                  | 59 | 59 | 57 | 55 | 52 | 50 | 45 |
| 2dr Cpe Performance AWD      | 53 | 53 | 51 | 50 | 48 | 46 | 41 |
| 2dr Cpe Premium AWD          | 52 | 52 | 50 | 49 | 47 | 45 | 40 |
| 2dr Cpe V                    | 56 | 56 | 54 | 53 | 50 | 48 | 42 |
| deduct w/o AutoTran          | 3  | 2  | 2  | 2  | 2  | 2  | 2  |
| <b>CTS SEDAN</b>             |    |    |    |    |    |    |    |
| 4dr Sdn 3.0L                 | 52 | 52 | 50 | 49 | 46 | 44 | 40 |
| 4dr Sdn 3.0L Luxury          | 50 | 50 | 48 | 47 | 45 | 43 | 38 |
| 4dr Sdn 3.6L Performance     | 49 | 49 | 47 | 46 | 44 | 42 | 37 |
| 4dr Sdn 3.6L Premium         | 48 | 48 | 46 | 45 | 43 | 41 | 36 |
| 4dr Sdn 3.0L AWD             | 54 | 54 | 52 | 51 | 48 | 46 | 41 |
| 4dr Sdn 3.0L Luxury AWD      | 52 | 52 | 50 | 49 | 47 | 45 | 40 |
| 4dr Sdn 3.6L Performance AWD | 51 | 51 | 49 | 48 | 45 | 43 | 39 |
| 4dr Sdn 3.6L Premium AWD     | 50 | 50 | 48 | 47 | 44 | 42 | 38 |
| 4dr Sdn V                    | 54 | 54 | 52 | 51 | 48 | 46 | 41 |
| deduct w/o AutoTran          | 3  | 2  | 2  | 2  | 2  | 2  | 2  |
| <b>CTS WAGON</b>             |    |    |    |    |    |    |    |
| 4dr Wgn 3.0L                 | 51 | 51 | 49 | 48 | 45 | 43 | 39 |
| 4dr Wgn 3.0L Luxury          | 50 | 50 | 48 | 47 | 44 | 42 | 38 |
| 4dr Wgn 3.6L Performance     | 48 | 48 | 46 | 45 | 42 | 40 | 36 |
| 4dr Wgn 3.6L Premium         | 48 | 48 | 46 | 45 | 42 | 40 | 36 |
| 4dr Wgn 3.0L AWD             | 53 | 53 | 51 | 50 | 47 | 45 | 40 |
| 4dr Wgn 3.0L Luxury AWD      | 51 | 51 | 49 | 48 | 45 | 43 | 39 |
| 4dr Wgn 3.6L Performance AWD | 49 | 49 | 47 | 46 | 43 | 41 | 37 |
| 4dr Wgn 3.6L Premium AWD     | 50 | 50 | 48 | 47 | 44 | 42 | 37 |
| 4dr Wgn V                    | 53 | 53 | 51 | 50 | 48 | 46 | 40 |
| deduct w/o AutoTran          | 3  | 2  | 2  | 2  | 2  | 2  | 2  |
| <b>ESCALADE 2WD</b>          |    |    |    |    |    |    |    |
| 4dr Wgn Base                 | 48 | 48 | 46 | 45 | 43 | 41 | 37 |
| 4dr Wgn Luxury               | 48 | 48 | 46 | 45 | 42 | 40 | 37 |
| 4dr Wgn Premium              | 48 | 48 | 46 | 45 | 42 | 40 | 36 |
| 4dr Wgn Platinum Edition     | 50 | 50 | 48 | 47 | 44 | 42 | 38 |
| 4dr Wgn ESV Base             | 48 | 48 | 46 | 45 | 42 | 40 | 36 |
| 4dr Wgn ESV Luxury           | 48 | 48 | 46 | 45 | 42 | 40 | 36 |
| 4dr Wgn ESV Premium          | 47 | 47 | 45 | 44 | 41 | 39 | 35 |
| 4dr Wgn ESV Platinum Edition | 49 | 49 | 47 | 46 | 44 | 42 | 38 |
| <b>ESCALADE AWD</b>          |    |    |    |    |    |    |    |
| 4dr Wgn Base                 | 48 | 48 | 46 | 45 | 43 | 41 | 37 |
| 4dr Wgn Luxury               | 48 | 48 | 46 | 45 | 43 | 41 | 37 |
| 4dr Wgn Premium              | 48 | 48 | 46 | 45 | 42 | 40 | 36 |
| 4dr Wgn Platinum Edition     | 50 | 50 | 48 | 47 | 44 | 42 | 38 |
| 4dr Wgn ESV Base             | 48 | 48 | 46 | 45 | 42 | 40 | 37 |
| 4dr Wgn ESV Luxury           | 48 | 48 | 46 | 45 | 42 | 40 | 36 |
| 4dr Wgn ESV Premium          | 47 | 47 | 45 | 44 | 41 | 39 | 35 |
| 4dr Wgn ESV Platinum Edition | 49 | 49 | 47 | 46 | 44 | 42 | 38 |
| 4dr Wgn EXT Base             | 51 | 51 | 49 | 48 | 45 | 43 | 39 |
| 4dr Wgn EXT Luxury           | 52 | 52 | 50 | 49 | 46 | 44 | 39 |
| 4dr Wgn EXT Premium          | 51 | 51 | 49 | 48 | 45 | 43 | 39 |
| <b>ESCALADE HYBRID 2WD</b>   |    |    |    |    |    |    |    |
| 4dr Wgn                      | 49 | 49 | 47 | 46 | 43 | 41 | 37 |
| 4dr Wgn Platinum             | 52 | 52 | 50 | 49 | 46 | 44 | 39 |
| <b>ESCALADE HYBRID 4WD</b>   |    |    |    |    |    |    |    |
| 4dr Wgn                      | 50 | 50 | 48 | 47 | 44 | 42 | 37 |
| 4dr Wgn Platinum             | 52 | 52 | 50 | 49 | 46 | 44 | 39 |
| <b>SRX 2WD</b>               |    |    |    |    |    |    |    |
| 4dr Wgn Base                 | 63 | 63 | 60 | 58 | 53 | 50 | 44 |
| 4dr Wgn Luxury               | 63 | 63 | 60 | 58 | 54 | 51 | 45 |
| 4dr Wgn Performance          | 61 | 61 | 58 | 56 | 52 | 49 | 43 |
| 4dr Wgn Premium              | 60 | 60 | 57 | 55 | 51 | 48 | 42 |

## 2012 New GM Models

| CADILLAC                     | 12 | 24 | 27 | 30 | 36 | 39 | 48 |
|------------------------------|----|----|----|----|----|----|----|
| SRX AWD                      |    |    |    |    |    |    |    |
| 4dr Wgn Luxury               | 61 | 61 | 58 | 56 | 52 | 49 | 43 |
| 4dr Wgn Performance          | 61 | 61 | 58 | 56 | 52 | 49 | 43 |
| 4dr Wgn Premium              | 59 | 59 | 56 | 54 | 50 | 48 | 42 |
| CHEVROLET                    |    |    |    |    |    |    |    |
| CAMARO                       |    |    |    |    |    |    |    |
| 2dr Cpe 1LS                  | 63 | 63 | 61 | 59 | 56 | 54 | 48 |
| 2dr Cpe 2LS                  | 63 | 63 | 61 | 59 | 55 | 53 | 47 |
| 2dr Cpe 1LT                  | 59 | 59 | 57 | 55 | 52 | 50 | 45 |
| 2dr Conv 1LT                 | 57 | 57 | 55 | 53 | 50 | 48 | 42 |
| 2dr Cpe 2LT                  | 56 | 56 | 54 | 52 | 49 | 47 | 42 |
| 2dr Conv 2LT                 | 51 | 51 | 49 | 48 | 46 | 44 | 38 |
| 2dr Cpe 1SS                  | 62 | 62 | 60 | 58 | 55 | 53 | 47 |
| 2dr Conv 1SS                 | 58 | 58 | 56 | 54 | 51 | 49 | 43 |
| 2dr Cpe 2SS                  | 58 | 58 | 56 | 54 | 51 | 49 | 43 |
| 2dr Conv 2SS                 | 55 | 55 | 53 | 51 | 48 | 46 | 41 |
| CORVETTE                     |    |    |    |    |    |    |    |
| 2dr Cpe                      | 55 | 55 | 53 | 52 | 49 | 47 | 43 |
| 2dr Cpe Z16 Grand Sport      | 49 | 49 | 48 | 47 | 45 | 43 | 38 |
| 2dr Conv                     | 54 | 54 | 52 | 51 | 48 | 46 | 42 |
| 2dr Conv Z16 Grand Sport     | 52 | 52 | 51 | 50 | 48 | 46 | 41 |
| 2dr Cpe Z06                  | 50 | 50 | 48 | 47 | 45 | 43 | 39 |
| 2dr Cpe ZR1                  | 48 | 48 | 46 | 45 | 43 | 41 | 37 |
| CRUZE                        |    |    |    |    |    |    |    |
| 4dr Sdn LS                   | 58 | 58 | 56 | 54 | 51 | 48 | 42 |
| 4dr Sdn 1FL                  | 58 | 58 | 56 | 54 | 51 | 49 | 43 |
| 4dr Sdn 1LT                  | 59 | 59 | 57 | 55 | 52 | 49 | 43 |
| 4dr Sdn 2LT                  | 56 | 56 | 54 | 52 | 49 | 47 | 41 |
| 4dr Sdn LTZ                  | 54 | 54 | 52 | 51 | 48 | 46 | 40 |
| 4dr Sdn ECO                  | 60 | 60 | 58 | 56 | 53 | 50 | 44 |
| deduct w/o AutoTran (ex ECO) | 3  | 2  | 2  | 2  | 2  | 2  | 2  |
| IMPALA                       |    |    |    |    |    |    |    |
| 4dr Sdn LS                   | 42 | 42 | 40 | 39 | 37 | 35 | 30 |
| 4dr Sdn LT                   | 40 | 40 | 38 | 37 | 35 | 33 | 29 |
| 4dr Sdn LTZ                  | 40 | 40 | 38 | 37 | 35 | 33 | 29 |
| MALIBU                       |    |    |    |    |    |    |    |
| 4dr Sdn 1FL                  | 55 | 55 | 53 | 51 | 47 | 44 | 38 |
| 4dr Sdn LS                   | 55 | 55 | 53 | 51 | 47 | 44 | 38 |
| 4dr Sdn 1LT                  | 54 | 54 | 52 | 50 | 46 | 44 | 38 |
| 4dr Sdn 2LT                  | 50 | 50 | 48 | 46 | 43 | 41 | 35 |
| 4dr Sdn 3LT                  | 50 | 50 | 48 | 46 | 42 | 40 | 35 |
| 4dr Sdn 1LZ                  | 51 | 51 | 49 | 47 | 43 | 41 | 36 |
| 4dr Sdn 2LZ                  | 51 | 51 | 49 | 47 | 44 | 42 | 36 |
| SONIC                        |    |    |    |    |    |    |    |
| 4dr Sdn 1LS                  | 68 | 68 | 64 | 60 | 52 | 49 | 43 |
| 4dr Sdn 2LS                  | 68 | 68 | 64 | 60 | 52 | 49 | 43 |
| 4dr Sdn 1LT                  | 67 | 67 | 63 | 59 | 51 | 49 | 43 |
| 4dr Sdn 2LT                  | 66 | 66 | 62 | 58 | 51 | 48 | 42 |
| 4dr Sdn 1LTZ                 | 65 | 65 | 61 | 57 | 50 | 48 | 42 |
| 4dr Sdn 2LTZ                 | 64 | 64 | 60 | 57 | 50 | 47 | 41 |
| 5dr HB 1LS                   | 66 | 66 | 62 | 58 | 51 | 48 | 42 |
| 5dr HB 2LS                   | 67 | 67 | 63 | 59 | 51 | 48 | 42 |
| 5dr HB 1LT                   | 66 | 66 | 62 | 58 | 50 | 48 | 42 |
| 5dr HB 2LT                   | 66 | 66 | 62 | 58 | 50 | 48 | 42 |
| 5dr HB 1LTZ                  | 65 | 65 | 61 | 57 | 50 | 47 | 41 |
| 5dr HB 2LTZ                  | 64 | 64 | 60 | 56 | 49 | 47 | 41 |
| VOLT                         |    |    |    |    |    |    |    |
| 5dr HB without Navigation    | 65 | 65 | 64 | 63 | 61 | 59 | 55 |
| 5dr HB with Navigation       | 64 | 64 | 63 | 62 | 60 | 58 | 54 |
| CHEVROLET TRUCK              |    |    |    |    |    |    |    |
| AVALANCHE 2WD                |    |    |    |    |    |    |    |
| Crew Cab LS                  | 45 | 45 | 43 | 42 | 40 | 38 | 34 |
| Crew Cab LT                  | 43 | 43 | 42 | 41 | 39 | 37 | 33 |
| Crew Cab LTZ                 | 43 | 43 | 41 | 40 | 38 | 36 | 33 |
| AVALANCHE 4WD                |    |    |    |    |    |    |    |
| Crew Cab LS                  | 47 | 47 | 45 | 44 | 41 | 39 | 36 |
| Crew Cab LT                  | 45 | 45 | 43 | 42 | 40 | 38 | 35 |
| Crew Cab LTZ                 | 45 | 45 | 43 | 42 | 39 | 37 | 34 |
| COLORADO 2WD                 |    |    |    |    |    |    |    |
| Reg Cab Work Truck           | 38 | 38 | 36 | 35 | 32 | 31 | 29 |
| Reg Cab 1LT                  | 39 | 39 | 37 | 36 | 34 | 33 | 30 |
| Ext Cab Work Truck           | 45 | 45 | 43 | 42 | 39 | 37 | 34 |
| Ext Cab 1LT                  | 45 | 45 | 43 | 42 | 39 | 37 | 34 |
| Ext Cab 2LT                  | 42 | 42 | 40 | 39 | 37 | 35 | 32 |
| Ext Cab 3LT                  | 44 | 44 | 42 | 41 | 39 | 37 | 34 |
| Crew Cab 1LT                 | 50 | 50 | 48 | 47 | 44 | 42 | 39 |
| Crew Cab 2LT                 | 48 | 48 | 46 | 44 | 41 | 40 | 37 |
| Crew Cab 3LT                 | 50 | 50 | 48 | 46 | 43 | 41 | 38 |
| deduct w/o AutoTran          | 3  | 2  | 2  | 2  | 2  | 2  | 2  |
| COLORADO 4WD                 |    |    |    |    |    |    |    |
| Reg Cab Work Truck           | 41 | 41 | 39 | 38 | 36 | 35 | 32 |
| Reg Cab 1LT                  | 42 | 42 | 40 | 39 | 37 | 35 | 32 |
| Ext Cab Work Truck           | 48 | 48 | 46 | 44 | 41 | 39 | 36 |
| Ext Cab 1LT                  | 48 | 48 | 46 | 44 | 41 | 40 | 37 |
| Ext Cab 2LT                  | 46 | 46 | 44 | 43 | 40 | 38 | 35 |
| Crew Cab 1LT                 | 54 | 54 | 52 | 50 | 47 | 45 | 41 |
| Crew Cab 2LT                 | 51 | 51 | 49 | 47 | 44 | 42 | 39 |
| deduct w/o AutoTran          | 3  | 2  | 2  | 2  | 2  | 2  | 2  |
| EQUINOX 2WD                  |    |    |    |    |    |    |    |
| 4dr Wgn LS                   | 57 | 57 | 55 | 53 | 50 | 48 | 42 |
| 4dr Wgn 1LT                  | 54 | 54 | 52 | 51 | 48 | 46 | 40 |
| 4dr Wgn 2LT                  | 53 | 53 | 51 | 50 | 47 | 45 | 40 |
| 4dr Wgn LTZ                  | 51 | 51 | 49 | 48 | 46 | 44 | 39 |

**CHEVROLET TRUCK**

|                    | 12 | 24 | 27 | 30 | 36 | 39 | 48 |
|--------------------|----|----|----|----|----|----|----|
| <b>EQUINOX AWD</b> |    |    |    |    |    |    |    |
| 4dr Wgn LS         | 57 | 57 | 55 | 54 | 51 | 49 | 43 |
| 4dr Wgn 1LT        | 55 | 55 | 53 | 51 | 48 | 46 | 41 |
| 4dr Wgn 2LT        | 54 | 54 | 52 | 51 | 48 | 46 | 41 |
| 4dr Wgn LTZ        | 52 | 52 | 50 | 49 | 47 | 45 | 39 |

|  |    |    |    |    |    |    |    |
|--|----|----|----|----|----|----|----|
| <b>EXPRESS CARGO VAN</b>                               |    |    |    |    |    |    |    |
| 3dr Van 1500   | 42 | 42 | 40 | 38 | 35 | 33 | 30 |
| 3dr Van 2500 135wb                                     | 41 | 41 | 39 | 37 | 33 | 31 | 28 |
| 3dr Van 2500 155wb                                     | 39 | 39 | 37 | 35 | 32 | 30 | 27 |
| 3dr Van 3500 135wb (-ZP3)                              | 39 | 39 | 37 | 35 | 32 | 30 | 26 |
| 3dr Van 3500 155wb (-ZP3)                              | 38 | 38 | 36 | 34 | 31 | 29 | 26 |
| deduct with Conversion                                 | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| Cutaway/High Cube (See Commercial Information Section) |    |    |    |    |    |    |    |

|  |    |    |    |    |    |    |    |
|--|----|----|----|----|----|----|----|
| <b>EXPRESS CARGO VAN AWD</b>                           |    |    |    |    |    |    |    |
| 3dr Van 1500   | 42 | 42 | 40 | 38 | 35 | 33 | 30 |
| deduct with Conversion                                 | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| Cutaway/High Cube (See Commercial Information Section) |    |    |    |    |    |    |    |

|  |    |    |    |    |    |    |    |
|--|----|----|----|----|----|----|----|
| <b>EXPRESS PASSENGER</b>                               |    |    |    |    |    |    |    |
| 3dr Van 1500 LS  | 37 | 37 | 35 | 34 | 31 | 29 | 25 |
| 3dr Van 1500 LT  | 39 | 39 | 37 | 35 | 32 | 30 | 27 |
| 3dr Van 2500 LS  | 35 | 35 | 33 | 32 | 29 | 27 | 24 |
| 3dr Van 2500 LT  | 37 | 37 | 35 | 33 | 30 | 28 | 25 |
| 3dr Van 3500 135wb 1LS                                 | 34 | 34 | 32 | 31 | 28 | 26 | 23 |
| 3dr Van 3500 135wb LT                                  | 35 | 35 | 33 | 32 | 29 | 27 | 24 |
| 3dr Van 3500 155wb 1LS (-ZP3)                          | 33 | 33 | 31 | 30 | 27 | 26 | 23 |
| 3dr Van 3500 155wb LT (-ZP3)                           | 34 | 34 | 32 | 31 | 29 | 27 | 23 |
| 3dr Van 3500 135wb 2LS                                 | 32 | 32 | 30 | 29 | 26 | 25 | 23 |
| 3dr Van 3500 135wb 2LT                                 | 33 | 33 | 31 | 30 | 28 | 26 | 23 |
| 3dr Van 3500 155wb 2LS (-ZP3)                          | 31 | 31 | 29 | 28 | 25 | 24 | 22 |
| 3dr Van 3500 155wb 2LT (-ZP3)                          | 34 | 34 | 32 | 31 | 28 | 26 | 23 |
| deduct with Conversion                                 | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| Cutaway/High Cube (See Commercial Information Section) |    |    |    |    |    |    |    |

|  |    |    |    |    |    |    |    |
|--|----|----|----|----|----|----|----|
| <b>EXPRESS PASSENGER AWD</b>                           |    |    |    |    |    |    |    |
| 3dr Van 1500 LS  | 39 | 39 | 37 | 35 | 32 | 30 | 26 |
| 3dr Van 1500 LT  | 40 | 40 | 38 | 36 | 32 | 30 | 27 |
| deduct with Conversion                                 | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| Cutaway/High Cube (See Commercial Information Section) |    |    |    |    |    |    |    |

|                           |    |    |    |    |    |    |    |
|---------------------------|----|----|----|----|----|----|----|
| <b>SILVERADO 1500 2WD</b> |    |    |    |    |    |    |    |
| Reg Cab Work Truck        | 45 | 45 | 43 | 41 | 38 | 36 | 33 |
| Reg Cab LT                | 43 | 43 | 41 | 39 | 36 | 34 | 31 |
| Ext Cab Work Truck        | 48 | 48 | 46 | 44 | 40 | 38 | 35 |
| Ext Cab LS                | 49 | 49 | 47 | 45 | 42 | 40 | 36 |
| Ext Cab LT                | 50 | 50 | 48 | 46 | 42 | 40 | 36 |
| Ext Cab LTZ               | 47 | 47 | 45 | 43 | 40 | 38 | 34 |
| Crew Cab Work Truck       | 50 | 50 | 48 | 46 | 42 | 40 | 36 |
| Crew Cab LS               | 51 | 51 | 49 | 47 | 43 | 41 | 37 |
| Crew Cab LT               | 52 | 52 | 50 | 48 | 44 | 42 | 38 |
| Crew Cab LTZ              | 48 | 48 | 46 | 44 | 41 | 39 | 35 |

Cab and Chassis (See Commercial Information Section)

|                                  |    |    |    |    |    |    |    |
|----------------------------------|----|----|----|----|----|----|----|
| <b>SILVERADO 1500 HYBRID 2WD</b> |    |    |    |    |    |    |    |
| Crew Cab 1HY                     | 56 | 56 | 53 | 51 | 47 | 45 | 40 |
| Crew Cab 2HY                     | 55 | 55 | 52 | 50 | 46 | 44 | 39 |

Cab and Chassis (See Commercial Information Section)

|                             |    |    |    |    |    |    |    |
|-----------------------------|----|----|----|----|----|----|----|
| <b>SILVERADO 2500HD 2WD</b> |    |    |    |    |    |    |    |
| Reg Cab Work Truck          | 44 | 44 | 42 | 40 | 37 | 35 | 32 |
| Reg Cab LT                  | 45 | 45 | 43 | 41 | 38 | 36 | 33 |
| Ext Cab Work Truck          | 49 | 49 | 47 | 45 | 41 | 39 | 36 |
| Ext Cab LT                  | 50 | 50 | 48 | 46 | 42 | 40 | 37 |
| Ext Cab LTZ                 | 49 | 49 | 47 | 45 | 42 | 40 | 36 |
| Crew Cab Work Truck         | 55 | 55 | 52 | 50 | 46 | 44 | 40 |
| Crew Cab LT                 | 60 | 60 | 57 | 55 | 51 | 49 | 44 |
| Crew Cab LTZ                | 54 | 54 | 52 | 50 | 46 | 44 | 39 |

Cab and Chassis (See Commercial Information Section)

|                             |    |    |    |    |    |    |    |
|-----------------------------|----|----|----|----|----|----|----|
| <b>SILVERADO 3500HD 2WD</b> |    |    |    |    |    |    |    |
| Reg Cab Work Truck          | 48 | 48 | 46 | 44 | 40 | 38 | 35 |
| Reg Cab LT                  | 46 | 46 | 44 | 43 | 40 | 38 | 34 |
| Ext Cab Work Truck          | 53 | 53 | 51 | 49 | 45 | 43 | 39 |
| Ext Cab LT                  | 52 | 52 | 50 | 48 | 44 | 42 | 38 |
| Ext Cab LTZ                 | 52 | 52 | 50 | 48 | 44 | 42 | 38 |
| Crew Cab Work Truck         | 56 | 56 | 53 | 51 | 47 | 45 | 41 |
| Crew Cab LT                 | 54 | 54 | 52 | 50 | 46 | 44 | 40 |
| Crew Cab LTZ                | 53 | 53 | 51 | 49 | 45 | 43 | 39 |

Cab and Chassis (See Commercial Information Section)

|                           |    |    |    |    |    |    |    |
|---------------------------|----|----|----|----|----|----|----|
| <b>SILVERADO 1500 4WD</b> |    |    |    |    |    |    |    |
| Reg Cab Work Truck        | 51 | 51 | 49 | 47 | 43 | 41 | 37 |
| Reg Cab LT                | 48 | 48 | 46 | 44 | 41 | 39 | 35 |
| Ext Cab Work Truck        | 52 | 52 | 50 | 48 | 44 | 42 | 38 |
| Ext Cab LS                | 54 | 54 | 52 | 50 | 46 | 44 | 39 |
| Ext Cab LT                | 54 | 54 | 52 | 50 | 46 | 44 | 39 |
| Ext Cab LTZ               | 52 | 52 | 50 | 48 | 44 | 42 | 38 |
| Crew Cab Work Truck       | 53 | 53 | 51 | 49 | 45 | 43 | 38 |
| Crew Cab LS               | 56 | 56 | 53 | 51 | 47 | 45 | 41 |
| Crew Cab LT               | 55 | 55 | 53 | 51 | 47 | 45 | 41 |
| Crew Cab LTZ              | 53 | 53 | 51 | 49 | 45 | 43 | 39 |

Cab and Chassis (See Commercial Information Section)

|                                  |    |    |    |    |    |    |    |
|----------------------------------|----|----|----|----|----|----|----|
| <b>SILVERADO 1500 HYBRID 4WD</b> |    |    |    |    |    |    |    |
| Crew Cab 1HY                     | 60 | 60 | 57 | 55 | 50 | 48 | 42 |
| Crew Cab 2HY                     | 58 | 58 | 55 | 53 | 49 | 47 | 41 |

Cab and Chassis (See Commercial Information Section)

|                             |    |    |    |    |    |    |    |
|-----------------------------|----|----|----|----|----|----|----|
| <b>SILVERADO 2500HD 4WD</b> |    |    |    |    |    |    |    |
| Reg Cab Work Truck          | 50 | 50 | 48 | 46 | 42 | 40 | 36 |
| Reg Cab LT                  | 52 | 52 | 50 | 48 | 44 | 42 | 38 |
| Ext Cab Work Truck          | 54 | 54 | 52 | 50 | 46 | 44 | 40 |
| Ext Cab LT                  | 53 | 53 | 51 | 49 | 45 | 43 | 39 |
| Ext Cab LTZ                 | 54 | 54 | 52 | 50 | 46 | 44 | 40 |
| Crew Cab Work Truck         | 59 | 59 | 57 | 55 | 51 | 49 | 44 |
| Crew Cab LT                 | 58 | 58 | 55 | 53 | 49 | 47 | 42 |
| Crew Cab LTZ                | 56 | 56 | 53 | 51 | 47 | 45 | 41 |

**CHEVROLET TRUCK**

|                             |    |    |    |    |    |    |    |
|-----------------------------|----|----|----|----|----|----|----|
| <b>SILVERADO 3500HD 4WD</b> |    |    |    |    |    |    |    |
| Reg Cab Work Truck          | 54 | 54 | 52 | 50 | 46 | 44 | 40 |
| Reg Cab LT                  | 56 | 56 | 53 | 51 | 47 | 45 | 41 |
| Ext Cab Work Truck          | 58 | 58 | 55 | 53 | 49 | 47 | 42 |
| Ext Cab LT                  | 57 | 57 | 55 | 53 | 49 | 47 | 42 |
| Ext Cab LTZ                 | 55 | 55 | 53 | 51 | 47 | 45 | 40 |
| Crew Cab Work Truck         | 61 | 61 | 58 | 56 | 52 | 50 | 45 |
| Crew Cab LT                 | 58 | 58 | 55 | 53 | 49 | 47 | 43 |
| Crew Cab LTZ                | 57 | 57 | 54 | 52 | 48 | 46 | 41 |

Cab and Chassis (See Commercial Information Section)

|                        |    |    |    |    |    |    |    |
|------------------------|----|----|----|----|----|----|----|
| <b>SUBURBAN 2WD</b>    |    |    |    |    |    |    |    |
| 4dr Wgn 1500 LS        | 46 | 46 | 44 | 43 | 41 | 39 | 36 |
| 4dr Wgn 1500 LT        | 47 | 47 | 45 | 44 | 42 | 40 | 36 |
| 4dr Wgn 1500 LTZ       | 44 | 44 | 42 | 41 | 39 | 37 | 34 |
| 4dr Wgn 2500 LS        | 47 | 47 | 45 | 44 | 42 | 40 | 36 |
| 4dr Wgn 2500 LT        | 46 | 46 | 45 | 44 | 42 | 40 | 36 |
| deduct with Conversion | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

|                        |    |    |    |    |    |    |    |
|------------------------|----|----|----|----|----|----|----|
| <b>SUBURBAN 4WD</b>    |    |    |    |    |    |    |    |
| 4dr Wgn 1500 LS        | 49 | 49 | 48 | 47 | 45 | 43 | 38 |
| 4dr Wgn 1500 LT        | 48 | 48 | 47 | 46 | 44 | 42 | 38 |
| 4dr Wgn 1500 LTZ       | 47 | 47 | 45 | 44 | 42 | 40 | 37 |
| 4dr Wgn 2500 LS        | 48 | 48 | 47 | 46 | 44 | 42 | 38 |
| 4dr Wgn 2500 LT        | 48 | 48 | 47 | 46 | 44 | 42 | 38 |
| deduct with Conversion | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

|                        |    |    |    |    |    |    |    |
|------------------------|----|----|----|----|----|----|----|
| <b>TAHOE 2WD</b>       |    |    |    |    |    |    |    |
| 4dr Wgn 1500 LS        | 45 | 45 | 43 | 42 | 40 | 38 | 35 |
| 4dr Wgn 1500 LT        | 47 | 47 | 45 | 44 | 42 | 40 | 36 |
| 4dr Wgn 1500 LTZ       | 44 | 44 | 43 | 42 | 40 | 38 | 34 |
| deduct with Conversion | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

|                        |    |    |    |    |    |    |    |
|------------------------|----|----|----|----|----|----|----|
| <b>TAHOE 4WD</b>       |    |    |    |    |    |    |    |
| 4dr Wgn 1500 LS        | 48 | 48 | 46 | 45 | 43 | 41 | 37 |
| 4dr Wgn 1500 LT        | 48 | 48 | 46 | 45 | 43 | 41 | 37 |
| 4dr Wgn 1500 LTZ       | 45 | 45 | 44 | 43 | 41 | 39 | 35 |
| deduct with Conversion | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

|                         |    |    |    |    |    |    |    |
|-------------------------|----|----|----|----|----|----|----|
| <b>TAHOE HYBRID 2WD</b> |    |    |    |    |    |    |    |
| 4dr Wgn                 | 48 | 48 | 46 | 45 | 43 | 41 | 37 |
| deduct with Conversion  | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

|                         |    |    |    |    |    |    |    |
|-------------------------|----|----|----|----|----|----|----|
| <b>TAHOE HYBRID 4WD</b> |    |    |    |    |    |    |    |
| 4dr Wgn                 | 49 | 49 | 47 | 46 | 44 | 42 | 38 |
| deduct with Conversion  | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| <b>TRAVERSE 2WD</b> |    |    |    |    |    |    |    |
| 4dr Wgn LS          | 59 | 59 | 57 | 55 | 51 | 49 | 43 |
| 4dr Wgn 1LT         | 54 | 54 | 52 | 50 | 47 | 45 | 39 |
| 4dr Wgn 2LT         | 53 | 53 | 51 | 49 | 46 | 44 | 39 |
| 4dr Wgn LTZ         | 54 | 54 | 52 | 50 | 47 | 45 | 40 |

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| <b>TRAVERSE AWD</b> |    |    |    |    |    |    |    |
| 4dr Wgn LS          | 61 | 61 | 58 | 56 | 52 | 50 | 44 |
| 4dr Wgn 1LT         | 57 | 57 | 55 | 53 | 49 | 47 | 42 |
| 4dr Wgn 2LT         | 55 | 55 | 53 | 51 | 47 | 45 | 40 |
| 4dr Wgn LTZ         | 57 | 57 | 55 | 53 | 49 | 47 | 41 |

**GMC TRUCK**

|                   |    |    |    |    |    |    |    |
|-------------------|----|----|----|----|----|----|----|
| <b>ACADIA 2WD</b> |    |    |    |    |    |    |    |
| 4dr Wgn SL        | 57 | 57 | 55 | 54 | 51 | 48 | 42 |
| 4dr Wgn SLE       | 56 | 56 | 54 | 52 | 49 | 47 | 41 |
| 4dr Wgn SLT1      | 56 | 56 | 54 | 52 | 49 | 47 | 41 |
| 4dr Wgn SLT2      | 53 | 53 | 51 | 50 | 47 | 45 | 39 |
| 4dr Wgn Denali    | 54 | 54 | 52 | 50 | 47 | 45 | 39 |

|                   |    |    |    |    |    |    |    |
|-------------------|----|----|----|----|----|----|----|
| <b>ACADIA AWD</b> |    |    |    |    |    |    |    |
| 4dr Wgn SL        | 59 | 59 | 57 | 55 | 52 | 49 | 43 |
| 4dr Wgn SLE       | 57 | 57 | 55 | 53 | 50 | 48 | 42 |
| 4dr Wgn SLT1      | 55 | 55 | 53 | 52 | 49 | 47 | 41 |
| 4dr Wgn SLT2      | 54 | 54 | 52 | 51 | 48 | 46 | 40 |
| 4dr Wgn Denali    | 55 | 55 | 53 | 51 | 48 | 46 | 40 |

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| <b>CANYON 2WD</b>   |    |    |    |    |    |    |    |
| Reg Cab Work Truck  | 40 | 40 | 38 | 37 | 34 | 33 | 31 |
| Reg Cab SLE1        | 41 | 41 | 39 | 38 | 36 | 35 | 32 |
| Ext Cab Work Truck  | 46 | 46 | 44 | 43 | 41 | 39 | 35 |
| Ext Cab SLE1        | 46 | 46 | 44 | 43 | 41 | 39 | 35 |
| Crew Cab SLE1       | 51 | 51 | 49 | 48 | 45 | 43 | 40 |
| Crew Cab SLE2       | 50 | 50 | 48 | 47 | 44 | 42 | 39 |
| deduct w/o AutoTran | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

|                    |    |    |    |    |    |    |    |
|--------------------|----|----|----|----|----|----|----|
| <b>CANYON 4WD</b>  |    |    |    |    |    |    |    |
| Reg Cab Work Truck | 42 | 42 | 40 | 39 | 37 | 35 | 32 |
| Reg Cab SLE1       | 44 | 44 | 42 | 41 | 38 | 36 | 33 |
| Ext Cab Work Truck | 49 | 49 | 47 | 45 | 42 | 40 | 37 |
| Ext Cab SLE1       | 49 | 49 | 47 | 45 | 42 | 40 | 37 |
| Ext Cab SLE2       | 48 | 48 | 46 | 44 | 41 | 39 | 36 |
| Crew Cab SLE1      | 54 | 54 | 52 | 50 | 47 | 45 | 41 |
| Crew Cab SLE2      | 52 | 52 | 50 | 49 | 46 | 44 | 40 |
| Crew Cab SLT       | 53 | 53 | 51 | 49 | 46 | 44 | 41 |

| SAVANA CARGO VAN                                       |    |    |    |    |    |    |    |
|--|----|----|----|----|----|----|----|
| 3dr Van 1500   | 43 | 43 | 41 | 39 | 35 | 33 | 30 |
| 3dr Van 2500 135wb                                     | 41 | 41 | 39 | 37 | 33 | 30 | 28 |
| 3dr Van 2500 155wb                                     | 39 | 39 | 37 | 35 | 32 | 30 | 27 |
| 3dr Van 3500 135wb                                     | 39 | 39 | 37 | 35 | 32 | 30 | 27 |
| 3dr Van 3500 155wb (-ZP3)                              | 40 | 40 | 38 | 36 | 32 | 30 | 27 |
| deduct with Conversion                                 | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| Cutaway/High Cube (See Commercial Information Section) |    |    |    |    |    |    |    |

**GMC TRUCK****SAVANA PASSENGER**

|  |    |    |    |    |    |    |    |
|--|----|----|----|----|----|----|----|
| 3dr Van 1500 LS  | 37 | 37 | 35 | 34 | 31 | 29 | 25 |
| 3dr Van 1500 LT  | 39 | 39 | 37 | 35 | 32 | 30 | 27 |
| 3dr Van 2500 LS  | 39 | 39 | 37 | 35 | 32 | 30 | 26 |
| 3dr Van 2500 LT  | 39 | 39 | 37 | 35 | 32 | 30 | 26 |
| 3dr Van 3500 135wb 1LS                                 | 35 | 35 | 33 | 32 | 29 | 27 | 24 |
| 3dr Van 3500 135wb 1LT                                 | 36 | 36 | 34 | 33 | 30 | 28 | 25 |
| 3dr Van 3500 135wb 2LS                                 | 34 | 34 | 32 | 31 | 28 | 26 | 23 |
| 3dr Van 3500 135wb 2LT                                 | 33 | 33 | 31 | 30 | 28 | 26 | 23 |
| 3dr Van 3500 155wb 1LS (-ZP3)                          | 39 | 39 | 37 | 35 | 32 | 30 | 27 |
| 3dr Van 3500 155wb 1LT (-ZP3)                          | 41 | 41 | 39 | 37 | 34 | 32 | 29 |
| 3dr Van 3500 155wb 2LS (-ZP3)                          | 33 | 33 | 31 | 30 | 28 | 26 | 23 |
| 3dr Van 3500 155wb 2LT (-ZP3)                          | 36 | 36 | 34 | 33 | 30 | 28 | 25 |
| deduct with Conversion                                 | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| Cutaway/High Cube (See Commercial Information Section) |    |    |    |    |    |    |    |

**SAVANA PASSENGER AWD**

|  |    |    |    |    |    |    |    |
|--|----|----|----|----|----|----|----|
| 3dr Van 1500 LS  | 38 | 38 | 36 | 34 | 31 | 29 | 26 |
| 3dr Van 1500 LT  | 39 | 39 | 37 | 35 | 32 | 30 | 27 |
| deduct with Conversion                                 | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| Cutaway/High Cube (See Commercial Information Section) |    |    |    |    |    |    |    |

**SIERRA 1500 2WD**

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| Reg Cab Work Truck  | 46 | 46 | 44 | 42 | 39 | 37 | 33 |
| Reg Cab SLE         | 43 | 43 | 41 | 39 | 36 | 34 | 31 |
| Ext Cab Work Truck  | 49 | 49 | 47 | 45 | 41 | 39 | 35 |
| Ext Cab SL          | 50 | 50 | 48 | 46 | 42 | 40 | 36 |
| Ext Cab SLE         | 48 | 48 | 46 | 44 | 41 | 39 | 35 |
| Ext Cab SLT         | 47 | 47 | 45 | 43 | 40 | 38 | 34 |
| Crew Cab Work Truck | 51 | 51 | 49 | 47 | 43 | 41 | 37 |
| Crew Cab SL         | 53 | 53 | 51 | 49 | 45 | 43 | 38 |
| Crew Cab SLE        | 52 | 52 | 50 | 48 | 44 | 42 | 37 |
| Crew Cab SLT        | 49 | 49 | 47 | 45 | 41 | 39 | 35 |

Cab and Chassis (See Commercial Information Section)

**SIERRA 1500 DENALI 2WD**

|          |    |    |    |    |    |    |    |
|----------|----|----|----|----|----|----|----|
| Crew Cab | 50 | 50 | 48 | 46 | 42 | 40 | 36 |
|----------|----|----|----|----|----|----|----|

Cab and Chassis (See Commercial Information Section)

**SIERRA 1500 HYBRID 2WD**

|              |    |    |    |    |    |    |    |
|--------------|----|----|----|----|----|----|----|
| Crew Cab 3HA | 56 | 56 | 53 | 51 | 47 | 45 | 39 |
| Crew Cab 3HB | 55 | 55 | 52 | 50 | 46 | 44 | 38 |

**SIERRA 2500HD 2WD**

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| Reg Cab Work Truck  | 45 | 45 | 43 | 41 | 38 | 36 | 32 |
| Reg Cab SLE         | 47 | 47 | 45 | 43 | 39 | 37 | 34 |
| Ext Cab Work Truck  | 50 | 50 | 48 | 46 | 42 | 40 | 36 |
| Ext Cab SLE         | 50 | 50 | 48 | 46 | 42 | 40 | 36 |
| Ext Cab SLT         | 50 | 50 | 48 | 46 | 42 | 40 | 36 |
| Crew Cab Work Truck | 57 | 57 | 54 | 52 | 48 | 46 | 41 |
| Crew Cab SLE        | 59 | 59 | 56 | 54 | 50 | 48 | 43 |
| Crew Cab SLT        | 54 | 54 | 52 | 50 | 46 | 44 | 39 |

Cab and Chassis (See Commercial Information Section)

**SIERRA 2500HD DENALI 2WD**

|          |    |    |    |    |    |    |    |
|----------|----|----|----|----|----|----|----|
| Crew Cab | 56 | 56 | 53 | 51 | 47 | 45 | 41 |
|----------|----|----|----|----|----|----|----|

Cab and Chassis (See Commercial Information Section)

**SIERRA 3500HD 2WD**

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| Reg Cab Work Truck  | 49 | 49 | 47 | 45 | 41 | 39 | 35 |
| Reg Cab SLE         | 50 | 50 | 48 | 46 | 43 | 41 | 36 |
| Ext Cab Work Truck  | 55 | 55 | 52 | 50 | 46 | 44 | 39 |
| Ext Cab SLE         | 53 | 53 | 51 | 49 | 45 | 43 | 38 |
| Ext Cab SLT         | 53 | 53 | 50 | 48 | 44 | 42 | 38 |
| Crew Cab Work Truck | 59 | 59 | 56 | 54 | 49 | 47 | 42 |
| Crew Cab SLE        | 54 | 54 | 52 | 50 | 46 | 44 | 39 |
| Crew Cab SLT        | 54 | 54 | 51 | 49 | 45 | 43 | 39 |

Cab and Chassis (See Commercial Information Section)

**SIERRA 3500HD DENALI 2WD**

|          |    |    |    |    |    |    |    |
|----------|----|----|----|----|----|----|----|
| Crew Cab | 66 | 66 | 63 | 61 | 56 | 54 | 48 |
|----------|----|----|----|----|----|----|----|

Cab and Chassis (See Commercial Information Section)

**SIERRA 1500 4WD**

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| Reg Cab Work Truck  | 52 | 52 | 50 | 48 | 44 | 42 | 38 |
| Reg Cab SLE         | 49 | 49 | 47 | 45 | 41 | 39 | 35 |
| Ext Cab Work Truck  | 54 | 54 | 52 | 50 | 46 | 44 | 39 |
| Ext Cab SL          | 56 | 56 | 53 | 51 | 47 | 45 | 40 |
| Ext Cab SLE         | 55 | 55 | 53 | 51 | 47 | 45 | 40 |
| Ext Cab SLT         | 52 | 52 | 50 | 48 | 44 | 42 | 38 |
| Crew Cab Work Truck | 56 | 56 | 53 | 51 | 47 | 45 | 40 |
| Crew Cab SL         | 58 | 58 | 55 | 53 | 49 | 47 | 42 |
| Crew Cab SLE        | 56 | 56 | 53 | 51 | 47 | 45 | 40 |
| Crew Cab SLT        | 53 | 53 | 51 | 49 | 45 | 43 | 38 |

Cab and Chassis (See Commercial Information Section)

**SIERRA 1500 DENALI 4WD**

|          |    |    |    |    |    |    |    |
|----------|----|----|----|----|----|----|----|
| Crew Cab | 53 | 53 | 51 | 49 | 45 | 43 | 38 |
|----------|----|----|----|----|----|----|----|

Cab and Chassis (See Commercial Information Section)

**SIERRA 1500 HYBRID 4WD**

|              |    |    |    |    |    |    |    |
|--------------|----|----|----|----|----|----|----|
| Crew Cab 3HA | 61 | 61 | 58 | 56 | 51 | 48 | 42 |
| Crew Cab 3HB | 59 | 59 | 56 | 54 | 49 | 47 | 41 |

Cab and Chassis (See Commercial Information Section)

**SIERRA 2500HD 4WD**

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| Reg Cab Work Truck  | 51 | 51 | 49 | 47 | 43 | 41 | 37 |
| Reg Cab SLE         | 52 | 52 | 50 | 48 | 44 | 42 | 37 |
| Ext Cab Work Truck  | 55 | 55 | 52 | 50 | 46 | 44 | 39 |
| Ext Cab SLE         | 53 | 53 | 50 | 48 | 44 | 42 | 38 |
| Ext Cab SLT         | 50 | 50 | 48 | 46 | 42 | 40 | 36 |
| Crew Cab Work Truck | 61 | 61 | 58 | 56 | 51 | 49 | 44 |
| Crew Cab SLE        | 58 | 58 | 55 | 53 | 49 | 47 | 42 |
| Crew Cab SLT        | 57 | 57 | 54 | 52 | 48 | 46 | 41 |

Cab and Chassis (See Commercial Information Section)

**SIERRA 2500HD DENALI 4WD**

|          |    |    |    |    |    |    |    |
|----------|----|----|----|----|----|----|----|
| Crew Cab | 58 | 58 | 55 | 53 | 49 | 47 | 42 |
|----------|----|----|----|----|----|----|----|

Cab and Chassis (See Commercial Information Section)

**GMC TRUCK****SIERRA 3500HD 4WD**

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| Reg Cab Work Truck  | 56 | 56 | 53 | 51 | 47 | 45 | 40 |
| Reg Cab SLE         | 57 | 57 | 54 | 52 | 48 | 46 | 41 |
| Ext Cab Work Truck  | 60 | 60 | 57 | 55 | 50 | 48 | 43 |
| Ext Cab SLE         | 57 | 57 | 54 | 52 | 48 | 46 | 41 |
| Ext Cab SLT         | 57 | 57 | 54 | 52 | 48 | 46 | 41 |
| Crew Cab Work Truck | 63 | 63 | 60 | 58 | 53 | 51 | 45 |
| Crew Cab SLE        | 58 | 58 | 55 | 53 | 49 | 47 | 42 |
| Crew Cab SLT        | 58 | 58 | 55 | 53 | 49 | 47 | 41 |

Cab and Chassis (See Commercial Information Section)

**SIERRA 3500HD DENALI 4WD**

|          |    |    |    |    |    |    |    |
|----------|----|----|----|----|----|----|----|
| Crew Cab | 60 | 60 | 57 | 55 | 51 | 49 | 43 |
|----------|----|----|----|----|----|----|----|

Cab and Chassis (See Commercial Information Section)

**TERRAIN 2WD**

|              |    |    |    |    |    |    |    |
|--------------|----|----|----|----|----|----|----|
| 4dr Wgn SLE1 | 54 | 54 | 52 | 51 | 48 | 46 | 40 |
| 4dr Wgn SLE2 | 54 | 54 | 52 | 51 | 48 | 46 | 40 |
| 4dr Wgn SLT1 | 53 | 53 | 51 | 50 | 47 | 45 | 39 |
| 4dr Wgn SLT2 | 52 | 52 | 50 | 49 | 46 | 44 | 39 |

**TERRAIN AWD**

|              |    |    |    |    |    |    |    |
|--------------|----|----|----|----|----|----|----|
| 4dr Wgn SLE1 | 56 | 56 | 54 | 52 | 49 | 47 | 41 |
| 4dr Wgn SLE2 | 55 | 55 | 53 | 52 | 49 | 47 | 41 |
| 4dr Wgn SLT1 | 54 | 54 | 52 | 51 | 48 | 46 | 40 |
| 4dr Wgn SLT2 | 53 | 53 | 51 | 49 | 46 | 44 | 39 |

**YUKON 2WD**

|                        |    |    |    |    |    |    |    |
|------------------------|----|----|----|----|----|----|----|
| 4dr Wgn SLE            | 47 | 47 | 45 | 44 | 42 | 40 | 36 |
| 4dr Wgn SLT            | 43 | 43 | 41 | 40 | 38 | 36 | 33 |
| 4dr Wgn Denali         | 48 | 48 | 46 | 45 | 42 | 40 | 37 |
| deduct with Conversion | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

**YUKON 4WD**

|                        |    |    |    |    |    |    |    |
|------------------------|----|----|----|----|----|----|----|
| 4dr Wgn SLE            | 46 | 46 | 44 | 43 | 41 | 39 | 36 |
| 4dr Wgn SLT            | 46 | 46 | 44 | 43 | 41 | 39 | 36 |
| 4dr Wgn Denali         | 48 | 48 | 46 | 45 | 43 | 41 | 38 |
| deduct with Conversion | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

**YUKON HYBRID 2WD**

|                        |    |    |    |    |    |    |    |
|------------------------|----|----|----|----|----|----|----|
| 4dr Wgn                | 48 | 48 | 46 | 45 | 42 | 40 | 36 |
| 4dr Wgn Denali         | 48 | 48 | 46 | 45 | 43 | 41 | 37 |
| deduct with Conversion | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

**YUKON HYBRID 4WD**

|                        |    |    |    |    |    |    |    |
|------------------------|----|----|----|----|----|----|----|
| 4dr Wgn                | 48 | 48 | 46 | 45 | 43 | 41 | 37 |
| 4dr Wgn Denali         | 49 | 49 | 47 | 46 | 44 | 42 | 38 |
| deduct with Conversion | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

**YUKON XL 2WD**

|                        |    |    |    |    |    |    |    |
|------------------------|----|----|----|----|----|----|----|
| 4dr Wgn 1500 SLE       | 43 | 43 | 42 | 41 | 39 | 37 | 34 |
| 4dr Wgn 1500 SLT       | 41 | 41 | 40 | 39 | 37 | 35 | 32 |
| 4dr Wgn 2500 SLE       | 43 | 43 | 42 | 41 | 39 | 37 | 34 |
| 4dr Wgn 2500 SLT       | 42 | 42 | 41 | 40 | 38 | 36 | 33 |
| 4dr Wgn Denali         | 44 | 44 | 43 | 42 | 40 | 38 | 34 |
| deduct with Conversion | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

**YUKON XL 4WD**

|                        |    |    |    |    |    |    |    |
|------------------------|----|----|----|----|----|----|----|
| 4dr Wgn 1500 SLE       | 46 | 46 | 44 | 43 | 41 | 39 | 36 |
| 4dr Wgn 1500 SLT       | 45 | 45 | 43 | 42 | 40 | 38 | 35 |
| 4dr Wgn 2500 SLE       | 45 | 45 | 43 | 42 | 40 | 38 | 35 |
| 4dr Wgn 2500 SLT       | 44 | 44 | 43 | 42 | 40 | 38 | 35 |
| 4dr Wgn Denali         | 46 | 46 | 44 | 43 | 41 | 39 | 36 |
| deduct with Conversion | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

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## CHEVROLET TRUCK

## COLORADO 4WD

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| Reg Cab Work Truck  | 36 | 36 | 35 | 34 | 32 | 31 | 28 |
| Reg Cab 1LT         | 37 | 37 | 35 | 34 | 32 | 31 | 28 |
| Ext Cab Work Truck  | 43 | 43 | 41 | 40 | 38 | 36 | 32 |
| Ext Cab 1LT         | 43 | 43 | 41 | 40 | 38 | 36 | 33 |
| Ext Cab 2LT         | 41 | 41 | 39 | 38 | 36 | 35 | 32 |
| Crew Cab 1LT        | 46 | 46 | 44 | 43 | 40 | 38 | 35 |
| Crew Cab 2LT        | 43 | 43 | 41 | 40 | 38 | 36 | 33 |
| deduct w/o AutoTran | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

## EQUINOX 2WD

|             |    |    |    |    |    |    |    |
|-------------|----|----|----|----|----|----|----|
| 4dr Wgn LS  | 52 | 52 | 50 | 48 | 44 | 42 | 37 |
| 4dr Wgn 1LT | 49 | 49 | 47 | 45 | 42 | 40 | 35 |
| 4dr Wgn 2LT | 49 | 49 | 47 | 45 | 41 | 39 | 35 |
| 4dr Wgn LTZ | 48 | 48 | 46 | 44 | 41 | 39 | 34 |

## EQUINOX AWD

|             |    |    |    |    |    |    |    |
|-------------|----|----|----|----|----|----|----|
| 4dr Wgn LS  | 53 | 53 | 51 | 49 | 45 | 43 | 38 |
| 4dr Wgn 1LT | 50 | 50 | 48 | 46 | 42 | 40 | 35 |
| 4dr Wgn 2LT | 50 | 50 | 48 | 46 | 42 | 40 | 35 |
| 4dr Wgn LTZ | 47 | 47 | 45 | 43 | 40 | 38 | 33 |

## EXPRESS CARGO VAN

|  |    |    |    |    |    |    |    |
|--|----|----|----|----|----|----|----|
| 3dr Van 1500   | 33 | 33 | 31 | 30 | 27 | 26 | 23 |
| 3dr Van 2500 135wb                                     | 32 | 32 | 30 | 29 | 27 | 26 | 23 |
| 3dr Van 2500 155wb                                     | 31 | 31 | 29 | 28 | 25 | 24 | 22 |
| 3dr Van 3500 135wb                                     | 31 | 31 | 29 | 28 | 25 | 24 | 21 |
| 3dr Van 3500 155wb (-ZP3)                              | 31 | 31 | 29 | 28 | 25 | 24 | 21 |
| deduct with Conversion                                 | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| Cutaway/High Cube (See Commercial Information Section) |    |    |    |    |    |    |    |

## EXPRESS CARGO VAN AWD

|  |    |    |    |    |    |    |    |
|--|----|----|----|----|----|----|----|
| 3dr Van 1500   | 32 | 32 | 30 | 28 | 25 | 24 | 22 |
| deduct with Conversion                                 | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| Cutaway/High Cube (See Commercial Information Section) |    |    |    |    |    |    |    |

## EXPRESS PASSENGER

|  |    |    |    |    |    |    |    |
|--|----|----|----|----|----|----|----|
| 3dr Van 1500 LS  | 30 | 30 | 28 | 27 | 24 | 23 | 20 |
| 3dr Van 1500 LT  | 32 | 32 | 30 | 29 | 26 | 25 | 22 |
| 3dr Van 2500 LS  | 32 | 32 | 30 | 29 | 27 | 26 | 23 |
| 3dr Van 2500 LT  | 35 | 35 | 33 | 32 | 29 | 27 | 24 |
| 3dr Van 3500 135wb 1LS                                 | 32 | 32 | 30 | 29 | 26 | 25 | 22 |
| 3dr Van 3500 135wb LT                                  | 32 | 32 | 30 | 29 | 26 | 25 | 22 |
| 3dr Van 3500 155wb 1LS (-ZP3)                          | 31 | 31 | 29 | 28 | 25 | 24 | 22 |
| 3dr Van 3500 155wb LT (-ZP3)                           | 32 | 32 | 30 | 29 | 26 | 25 | 22 |
| 3dr Van 3500 135wb 2LS                                 | 30 | 30 | 28 | 27 | 24 | 23 | 21 |
| 3dr Van 3500 135wb 2LT                                 | 32 | 32 | 30 | 29 | 26 | 25 | 22 |
| 3dr Van 3500 155wb 2LS (-ZP3)                          | 31 | 31 | 29 | 28 | 25 | 24 | 22 |
| 3dr Van 3500 155wb 2LT (-ZP3)                          | 32 | 32 | 30 | 29 | 26 | 25 | 22 |
| deduct with Conversion                                 | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| Cutaway/High Cube (See Commercial Information Section) |    |    |    |    |    |    |    |

## EXPRESS PASSENGER AWD

|  |    |    |    |    |    |    |    |
|--|----|----|----|----|----|----|----|
| 3dr Van 1500 LS  | 32 | 32 | 30 | 29 | 26 | 25 | 22 |
| 3dr Van 1500 LT  | 34 | 34 | 32 | 31 | 28 | 26 | 23 |
| deduct with Conversion                                 | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| Cutaway/High Cube (See Commercial Information Section) |    |    |    |    |    |    |    |

## HHR

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| 4dr Wgn LS          | 36 | 36 | 34 | 33 | 30 | 29 | 27 |
| 4dr Wgn Panel LS    | 35 | 35 | 33 | 32 | 29 | 28 | 26 |
| 4dr Wgn 1LT         | 37 | 37 | 35 | 33 | 30 | 29 | 27 |
| 4dr Wgn 2LT         | 39 | 39 | 37 | 35 | 32 | 31 | 28 |
| deduct w/o AutoTran | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

## SILVERADO 1500 2WD

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| Reg Cab Work Truck  | 38 | 38 | 36 | 35 | 32 | 31 | 28 |
| Reg Cab LT          | 38 | 38 | 36 | 35 | 32 | 31 | 28 |
| Ext Cab Work Truck  | 40 | 40 | 38 | 37 | 34 | 32 | 29 |
| Ext Cab LS          | 43 | 43 | 41 | 40 | 37 | 35 | 32 |
| Ext Cab LT          | 42 | 42 | 40 | 39 | 36 | 34 | 31 |
| Ext Cab LTZ         | 42 | 42 | 40 | 39 | 36 | 34 | 31 |
| Crew Cab Work Truck | 41 | 41 | 39 | 38 | 35 | 33 | 30 |
| Crew Cab LS         | 44 | 44 | 42 | 41 | 38 | 36 | 32 |
| Crew Cab LT         | 44 | 44 | 42 | 40 | 37 | 35 | 32 |
| Crew Cab LTZ        | 41 | 41 | 39 | 38 | 35 | 33 | 30 |

Cab and Chassis (See Commercial Information Section)

## SILVERADO 1500 HYBRID 2WD

|              |    |    |    |    |    |    |    |
|--------------|----|----|----|----|----|----|----|
| Crew Cab 1HY | 47 | 47 | 45 | 43 | 39 | 37 | 33 |
| Crew Cab 2HY | 47 | 47 | 45 | 43 | 39 | 37 | 33 |

Cab and Chassis (See Commercial Information Section)

## SILVERADO 2500HD 2WD

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| Reg Cab Work Truck  | 37 | 37 | 35 | 34 | 31 | 30 | 27 |
| Reg Cab LT          | 40 | 40 | 38 | 37 | 34 | 32 | 29 |
| Ext Cab Work Truck  | 40 | 40 | 38 | 37 | 34 | 32 | 29 |
| Ext Cab LT          | 42 | 42 | 40 | 39 | 36 | 34 | 31 |
| Ext Cab LTZ         | 43 | 43 | 41 | 39 | 36 | 34 | 31 |
| Crew Cab Work Truck | 46 | 46 | 44 | 42 | 39 | 37 | 34 |
| Crew Cab LT         | 49 | 49 | 47 | 45 | 42 | 40 | 36 |
| Crew Cab LTZ        | 49 | 49 | 47 | 45 | 41 | 39 | 36 |

Cab and Chassis (See Commercial Information Section)

## SILVERADO 3500HD 2WD

|                         |    |    |    |    |    |    |    |
|-------------------------|----|----|----|----|----|----|----|
| Reg Cab SRW Work Truck  | 37 | 37 | 35 | 34 | 32 | 30 | 27 |
| Reg Cab DRW Work Truck  | 37 | 37 | 35 | 34 | 32 | 30 | 27 |
| Reg Cab SRW LT          | 41 | 41 | 39 | 38 | 35 | 33 | 30 |
| Reg Cab DRW LT          | 40 | 40 | 38 | 37 | 34 | 32 | 29 |
| Ext Cab SRW Work Truck  | 42 | 42 | 40 | 39 | 36 | 34 | 31 |
| Ext Cab DRW Work Truck  | 43 | 43 | 41 | 39 | 36 | 34 | 31 |
| Ext Cab SRW LT          | 44 | 44 | 42 | 41 | 38 | 36 | 32 |
| Ext Cab DRW LT          | 43 | 43 | 41 | 39 | 36 | 34 | 31 |
| Ext Cab SRW LTZ         | 45 | 45 | 43 | 41 | 38 | 36 | 33 |
| Ext Cab DRW LTZ         | 45 | 45 | 43 | 42 | 39 | 37 | 33 |
| Crew Cab SRW Work Truck | 48 | 48 | 46 | 44 | 41 | 39 | 35 |
| Crew Cab DRW Work Truck | 48 | 48 | 46 | 44 | 41 | 39 | 35 |
| Crew Cab SRW LT         | 49 | 49 | 47 | 45 | 42 | 40 | 36 |
| Crew Cab DRW LT         | 48 | 48 | 46 | 44 | 41 | 39 | 35 |
| Crew Cab SRW LTZ        | 49 | 49 | 47 | 45 | 41 | 39 | 36 |
| Crew Cab DRW LTZ        | 49 | 49 | 47 | 45 | 42 | 40 | 36 |

Cab and Chassis (See Commercial Information Section)

## CHEVROLET TRUCK

## SILVERADO 1500 4WD

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| Reg Cab Work Truck  | 44 | 44 | 42 | 40 | 37 | 35 | 32 |
| Reg Cab LT          | 42 | 42 | 40 | 39 | 36 | 34 | 31 |
| Ext Cab Work Truck  | 44 | 44 | 42 | 41 | 38 | 36 | 32 |
| Ext Cab LS          | 47 | 47 | 45 | 43 | 40 | 38 | 34 |
| Ext Cab LT          | 46 | 46 | 44 | 42 | 39 | 37 | 34 |
| Ext Cab LTZ         | 46 | 46 | 44 | 42 | 39 | 37 | 33 |
| Crew Cab Work Truck | 45 | 45 | 43 | 41 | 38 | 36 | 33 |
| Crew Cab LS         | 48 | 48 | 46 | 44 | 41 | 39 | 35 |
| Crew Cab LT         | 46 | 46 | 44 | 43 | 40 | 38 | 34 |
| Crew Cab LTZ        | 46 | 46 | 44 | 42 | 39 | 37 | 33 |

Cab and Chassis (See Commercial Information Section)

## SILVERADO 1500 HYBRID 4WD

|              |    |    |    |    |    |    |    |
|--------------|----|----|----|----|----|----|----|
| Crew Cab 1HY | 50 | 50 | 48 | 46 | 42 | 40 | 35 |
| Crew Cab 2HY | 49 | 49 | 47 | 45 | 41 | 39 | 35 |

Cab and Chassis (See Commercial Information Section)

## SILVERADO 2500HD 4WD

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| Reg Cab Work Truck  | 42 | 42 | 40 | 38 | 35 | 33 | 30 |
| Reg Cab LT          | 43 | 43 | 41 | 40 | 37 | 35 | 32 |
| Ext Cab Work Truck  | 44 | 44 | 42 | 41 | 38 | 36 | 33 |
| Ext Cab LT          | 45 | 45 | 43 | 41 | 38 | 36 | 33 |
| Ext Cab LTZ         | 44 | 44 | 42 | 41 | 38 | 36 | 33 |
| Crew Cab Work Truck | 51 | 51 | 49 | 47 | 43 | 41 | 37 |
| Crew Cab LT         | 50 | 50 | 48 | 46 | 43 | 41 | 37 |
| Crew Cab LTZ        | 49 | 49 | 47 | 45 | 42 | 40 | 36 |

Cab and Chassis (See Commercial Information Section)

## SILVERADO 3500HD 4WD

|                         |    |    |    |    |    |    |    |
|-------------------------|----|----|----|----|----|----|----|
| Reg Cab SRW Work Truck  | 41 | 41 | 39 | 38 | 35 | 33 | 30 |
| Reg Cab DRW Work Truck  | 41 | 41 | 39 | 38 | 35 | 33 | 30 |
| Reg Cab SRW LT          | 47 | 47 | 45 | 43 | 40 | 38 | 34 |
| Reg Cab DRW LT          | 46 | 46 | 44 | 42 | 39 | 37 | 33 |
| Ext Cab SRW Work Truck  | 46 | 46 | 44 | 43 | 40 | 38 | 34 |
| Ext Cab DRW Work Truck  | 47 | 47 | 45 | 43 | 40 | 38 | 35 |
| Ext Cab SRW LT          | 48 | 48 | 46 | 44 | 41 | 39 | 35 |
| Ext Cab DRW LT          | 47 | 47 | 45 | 43 | 40 | 38 | 34 |
| Ext Cab SRW LTZ         | 47 | 47 | 45 | 43 | 40 | 38 | 35 |
| Ext Cab DRW LTZ         | 49 | 49 | 47 | 45 | 42 | 40 | 36 |
| Crew Cab SRW Work Truck | 51 | 51 | 49 | 47 | 43 | 41 | 37 |
| Crew Cab DRW Work Truck | 51 | 51 | 49 | 47 | 44 | 42 | 38 |
| Crew Cab SRW LT         | 52 | 52 | 50 | 48 | 44 | 42 | 38 |
| Crew Cab DRW LT         | 51 | 51 | 49 | 47 | 43 | 41 | 37 |
| Crew Cab SRW LTZ        | 50 | 50 | 48 | 46 | 43 | 41 | 37 |
| Crew Cab DRW LTZ        | 52 | 52 | 50 | 48 | 44 | 42 | 38 |

Cab and Chassis (See Commercial Information Section)

## SUBURBAN 2WD

|                        |    |    |    |    |    |    |    |
|------------------------|----|----|----|----|----|----|----|
| 4dr Wgn 1500 LS        | 41 | 41 | 39 | 38 | 35 | 34 | 31 |
| 4dr Wgn 1500 LT        | 42 | 42 | 40 | 39 | 36 | 34 | 31 |
| 4dr Wgn 1500 LTZ       | 39 | 39 | 37 | 36 | 34 | 32 | 29 |
| 4dr Wgn 2500 LS        | 42 | 42 | 40 | 39 | 36 | 34 | 31 |
| 4dr Wgn 2500 LT        | 42 | 42 | 40 | 39 | 36 | 34 | 31 |
| deduct with Conversion | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

## SUBURBAN 4WD

|                        |    |    |    |    |    |    |    |
|------------------------|----|----|----|----|----|----|----|
| 4dr Wgn 1500 LS        | 45 | 45 | 43 | 42 | 39 | 37 | 34 |
| 4dr Wgn 1500 LT        | 45 | 45 | 43 | 42 | 39 | 37 | 33 |
| 4dr Wgn 1500 LTZ       | 42 | 42 | 40 | 39 | 36 | 34 | 31 |
| 4dr Wgn 2500 LS        | 45 | 45 | 43 | 42 | 39 | 37 | 33 |
| 4dr Wgn 2500 LT        | 46 | 46 | 44 | 42 | 39 | 37 | 34 |
| deduct with Conversion | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

## TAHOE 2WD

|                        |    |    |    |    |    |    |    |
|------------------------|----|----|----|----|----|----|----|
| 4dr Wgn 1500 LS        | 43 | 43 | 41 | 39 | 36 | 34 | 31 |
| 4dr Wgn 1500 LT        | 43 | 43 | 41 | 40 | 37 | 35 | 32 |
| 4dr Wgn 1500 LTZ       | 40 | 40 | 38 | 37 | 34 | 33 | 30 |
| deduct with Conversion | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

## TAHOE 4WD

|                        |    |    |    |    |    |    |    |
|------------------------|----|----|----|----|----|----|----|
| 4dr Wgn 1500 LS        | 43 | 43 | 41 | 40 | 37 | 35 | 32 |
| 4dr Wgn 1500 LT        | 44 | 44 | 42 | 41 | 38 | 36 | 33 |
| 4dr Wgn 1500 LTZ       | 41 | 41 | 39 | 38 | 36 | 34 | 31 |
| deduct with Conversion | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

## TAHOE HYBRID 2WD

|                        |    |    |    |    |    |    |    |
|------------------------|----|----|----|----|----|----|----|
| 4dr Wgn                | 46 | 46 | 44 | 42 | 39 | 37 | 33 |
| deduct with Conversion | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

## TAHOE HYBRID 4WD

|                        |    |    |    |    |    |    |    |
|------------------------|----|----|----|----|----|----|----|
| 4dr Wgn                | 47 | 47 | 45 | 43 | 40 | 38 | 34 |
| deduct with Conversion | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

## TRAVERSE 2WD

|             |    |    |    |    |    |    |    |
|-------------|----|----|----|----|----|----|----|
| 4dr Wgn LS  | 52 | 52 | 49 | 47 | 43 | 41 | 36 |
| 4dr Wgn 1LT | 50 | 50 | 47 | 45 | 41 | 39 | 35 |
| 4dr Wgn 2LT | 48 | 48 | 46 | 44 | 40 | 38 | 34 |
| 4dr Wgn LTZ | 49 | 49 | 47 | 45 | 41 | 39 | 34 |

## TRAVERSE AWD

|             |    |    |    |    |    |    |    |
|-------------|----|----|----|----|----|----|----|
| 4dr Wgn LS  | 54 | 54 | 51 | 49 | 44 | 42 | 37 |
| 4dr Wgn 1LT | 52 | 52 | 49 | 47 | 43 | 41 | 36 |
| 4dr Wgn 2LT | 50 | 50 | 47 | 45 | 41 | 39 | 35 |
| 4dr Wgn LTZ | 51 | 51 | 48 | 46 | 42 | 40 | 35 |

## GMC TRUCK

## ACADIA 2WD

|                |    |    |    |    |    |    |    |
|----------------|----|----|----|----|----|----|----|
| 4dr Wgn SL     | 52 | 52 | 50 | 48 | 44 | 42 | 36 |
| 4dr Wgn SLE    | 50 | 50 | 48 | 46 | 42 | 40 | 35 |
| 4dr Wgn SLT1   | 50 | 50 | 48 | 46 | 42 | 40 | 35 |
| 4dr Wgn SLT2   | 49 | 49 | 47 | 45 | 41 | 39 | 34 |
| 4dr Wgn Denali | 52 | 52 | 49 | 47 | 43 | 41 | 36 |



**GMC TRUCK****CANYON 2WD**

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| Reg Cab Work Truck  | 33 | 33 | 32 | 31 | 29 | 28 | 26 |
| Reg Cab SLE1        | 35 | 35 | 34 | 33 | 31 | 30 | 27 |
| Ext Cab Work Truck  | 36 | 36 | 35 | 34 | 32 | 31 | 28 |
| Ext Cab SLE1        | 36 | 36 | 35 | 34 | 32 | 31 | 28 |
| Ext Cab SLT         | 37 | 37 | 35 | 34 | 32 | 31 | 28 |
| Crew Cab SLE1       | 41 | 41 | 39 | 38 | 36 | 35 | 32 |
| Crew Cab SLT        | 39 | 39 | 37 | 36 | 34 | 33 | 30 |
| deduct w/o AutoTran | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

**CANYON 4WD**

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| Reg Cab Work Truck  | 39 | 39 | 37 | 36 | 33 | 32 | 30 |
| Reg Cab SLE1        | 40 | 40 | 38 | 37 | 34 | 33 | 31 |
| Ext Cab Work Truck  | 43 | 43 | 41 | 40 | 38 | 36 | 33 |
| Ext Cab SLE1        | 44 | 44 | 42 | 41 | 39 | 37 | 33 |
| Ext Cab SLT         | 44 | 44 | 42 | 41 | 38 | 36 | 33 |
| Crew Cab SLE1       | 48 | 48 | 46 | 44 | 41 | 40 | 37 |
| Crew Cab SLT        | 45 | 45 | 43 | 42 | 40 | 38 | 34 |
| deduct w/o AutoTran | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

**SAVANA CARGO VAN**

|  |    |    |    |    |    |    |    |
|--|----|----|----|----|----|----|----|
| 3dr Van 1500   | 33 | 33 | 31 | 30 | 28 | 26 | 23 |
| 3dr Van 2500 135wb                                     | 32 | 32 | 30 | 29 | 27 | 26 | 23 |
| 3dr Van 2500 155wb                                     | 32 | 32 | 30 | 29 | 26 | 25 | 22 |
| 3dr Van 3500 135wb                                     | 31 | 31 | 29 | 28 | 25 | 24 | 22 |
| 3dr Van 3500 155wb (-ZP3)                              | 32 | 32 | 30 | 28 | 25 | 24 | 22 |
| deduct with Conversion                                 | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| Cutaway/High Cube (See Commercial Information Section) |    |    |    |    |    |    |    |

**SAVANA CARGO VAN AWD**

|  |    |    |    |    |    |    |    |
|--|----|----|----|----|----|----|----|
| 3dr Van 1500   | 31 | 31 | 29 | 28 | 25 | 24 | 22 |
| deduct with Conversion                                 | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| Cutaway/High Cube (See Commercial Information Section) |    |    |    |    |    |    |    |

**SAVANA PASSENGER**

|  |    |    |    |    |    |    |    |
|--|----|----|----|----|----|----|----|
| 3dr Van 1500 LS  | 30 | 30 | 28 | 27 | 24 | 23 | 21 |
| 3dr Van 1500 LT  | 32 | 32 | 30 | 29 | 26 | 25 | 23 |
| 3dr Van 2500 LS  | 33 | 33 | 31 | 30 | 27 | 26 | 23 |
| 3dr Van 2500 LT  | 36 | 36 | 34 | 33 | 30 | 28 | 24 |
| 3dr Van 3500 135wb 1LS                                 | 32 | 32 | 30 | 29 | 26 | 25 | 22 |
| 3dr Van 3500 135wb 1LT                                 | 32 | 32 | 30 | 29 | 26 | 25 | 23 |
| 3dr Van 3500 135wb 2LS                                 | 32 | 32 | 30 | 28 | 25 | 24 | 22 |
| 3dr Van 3500 135wb 2LT                                 | 32 | 32 | 30 | 29 | 26 | 25 | 22 |
| 3dr Van 3500 155wb 1LS (-ZP3)                          | 31 | 31 | 29 | 28 | 25 | 24 | 22 |
| 3dr Van 3500 155wb 1LT (-ZP3)                          | 32 | 32 | 30 | 29 | 27 | 26 | 23 |
| 3dr Van 3500 155wb 2LS (-ZP3)                          | 31 | 31 | 29 | 28 | 25 | 24 | 22 |
| 3dr Van 3500 155wb 2LT (-ZP3)                          | 32 | 32 | 30 | 29 | 26 | 25 | 23 |
| deduct with Conversion                                 | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| Cutaway/High Cube (See Commercial Information Section) |    |    |    |    |    |    |    |

**SAVANA PASSENGER AWD**

|  |    |    |    |    |    |    |    |
|--|----|----|----|----|----|----|----|
| 3dr Van 1500 LS  | 30 | 30 | 28 | 27 | 24 | 23 | 21 |
| 3dr Van 1500 LT  | 32 | 32 | 30 | 29 | 27 | 26 | 23 |
| deduct with Conversion                                 | 4  | 4  | 4  | 4  | 4  | 4  | 4  |
| Cutaway/High Cube (See Commercial Information Section) |    |    |    |    |    |    |    |

**SIERRA 1500 2WD**

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| Reg Cab Work Truck  | 39 | 39 | 37 | 36 | 33 | 31 | 28 |
| Reg Cab SLE         | 38 | 38 | 36 | 35 | 32 | 30 | 27 |
| Ext Cab Work Truck  | 41 | 41 | 39 | 37 | 34 | 32 | 29 |
| Ext Cab SL          | 42 | 42 | 40 | 39 | 36 | 34 | 30 |
| Ext Cab SLE         | 42 | 42 | 40 | 38 | 35 | 33 | 30 |
| Ext Cab SLT         | 42 | 42 | 40 | 39 | 36 | 34 | 31 |
| Crew Cab Work Truck | 42 | 42 | 40 | 39 | 36 | 34 | 30 |
| Crew Cab SL         | 46 | 46 | 44 | 42 | 38 | 36 | 33 |
| Crew Cab SLE        | 44 | 44 | 42 | 40 | 37 | 35 | 31 |
| Crew Cab SLT        | 42 | 42 | 40 | 38 | 35 | 33 | 30 |

Cab and Chassis (See Commercial Information Section)

**SIERRA 1500 DENALI 2WD**

|          |    |    |    |    |    |    |    |
|----------|----|----|----|----|----|----|----|
| Crew Cab | 44 | 44 | 42 | 40 | 37 | 35 | 31 |
|----------|----|----|----|----|----|----|----|

Cab and Chassis (See Commercial Information Section)

**SIERRA 1500 HYBRID 2WD**

|              |    |    |    |    |    |    |    |
|--------------|----|----|----|----|----|----|----|
| Crew Cab 3HA | 47 | 47 | 45 | 43 | 39 | 37 | 32 |
| Crew Cab 3HB | 47 | 47 | 45 | 43 | 39 | 37 | 33 |

Cab and Chassis (See Commercial Information Section)

**SIERRA 2500HD 2WD**

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| Reg Cab Work Truck  | 37 | 37 | 35 | 34 | 31 | 29 | 26 |
| Reg Cab SLE         | 39 | 39 | 37 | 36 | 33 | 31 | 28 |
| Ext Cab Work Truck  | 40 | 40 | 38 | 37 | 34 | 32 | 29 |
| Ext Cab SLE         | 40 | 40 | 38 | 37 | 34 | 32 | 29 |
| Ext Cab SLT         | 41 | 41 | 39 | 38 | 35 | 33 | 30 |
| Crew Cab Work Truck | 47 | 47 | 45 | 43 | 39 | 37 | 34 |
| Crew Cab SLE        | 49 | 49 | 47 | 45 | 41 | 39 | 35 |
| Crew Cab SLT        | 48 | 48 | 46 | 44 | 40 | 38 | 34 |

Cab and Chassis (See Commercial Information Section)

**SIERRA 2500HD DENALI 2WD**

|          |    |    |    |    |    |    |    |
|----------|----|----|----|----|----|----|----|
| Crew Cab | 51 | 51 | 49 | 47 | 43 | 41 | 37 |
|----------|----|----|----|----|----|----|----|

Cab and Chassis (See Commercial Information Section)

**SIERRA 3500HD 2WD**

|                         |    |    |    |    |    |    |    |
|-------------------------|----|----|----|----|----|----|----|
| Reg Cab SRW Work Truck  | 39 | 39 | 37 | 36 | 33 | 31 | 28 |
| Reg Cab DRW Work Truck  | 40 | 40 | 38 | 36 | 33 | 31 | 28 |
| Reg Cab SRW SLE         | 42 | 42 | 40 | 38 | 35 | 33 | 30 |
| Reg Cab DRW SLE         | 41 | 41 | 39 | 37 | 34 | 32 | 29 |
| Ext Cab SRW Work Truck  | 43 | 43 | 41 | 39 | 36 | 34 | 31 |
| Ext Cab DRW Work Truck  | 44 | 44 | 42 | 40 | 37 | 35 | 31 |
| Ext Cab SRW SLE         | 43 | 43 | 41 | 40 | 37 | 35 | 31 |
| Ext Cab DRW SLE         | 43 | 43 | 41 | 39 | 36 | 34 | 31 |
| Ext Cab SRW SLT         | 45 | 45 | 43 | 41 | 38 | 36 | 32 |
| Ext Cab DRW SLT         | 46 | 46 | 44 | 42 | 38 | 36 | 33 |
| Crew Cab SRW Work Truck | 49 | 49 | 47 | 45 | 42 | 40 | 35 |
| Crew Cab DRW Work Truck | 50 | 50 | 48 | 46 | 42 | 40 | 36 |
| Crew Cab SRW SLE        | 50 | 50 | 48 | 46 | 42 | 40 | 36 |
| Crew Cab DRW SLE        | 49 | 49 | 47 | 45 | 41 | 39 | 35 |
| Crew Cab SRW SLT        | 48 | 48 | 46 | 44 | 41 | 39 | 35 |
| Crew Cab DRW SLT        | 49 | 49 | 47 | 45 | 41 | 39 | 35 |

Cab and Chassis (See Commercial Information Section)

**GMC TRUCK****SIERRA 3500HD DENALI 2WD**

|              |    |    |    |    |    |    |    |
|--------------|----|----|----|----|----|----|----|
| Crew Cab SRW | 52 | 52 | 50 | 48 | 44 | 42 | 38 |
| Crew Cab DRW | 51 | 51 | 49 | 47 | 43 | 41 | 37 |

Cab and Chassis (See Commercial Information Section)

**SIERRA 1500 4WD**

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| Reg Cab Work Truck  | 44 | 44 | 42 | 40 | 37 | 35 | 31 |
| Reg Cab SLE         | 42 | 42 | 40 | 38 | 35 | 33 | 30 |
| Ext Cab Work Truck  | 45 | 45 | 43 | 41 | 38 | 36 | 32 |
| Ext Cab SL          | 48 | 48 | 46 | 44 | 40 | 38 | 34 |
| Ext Cab SLE         | 46 | 46 | 44 | 42 | 39 | 37 | 33 |
| Ext Cab SLT         | 46 | 46 | 44 | 42 | 39 | 37 | 33 |
| Crew Cab Work Truck | 45 | 45 | 43 | 41 | 38 | 36 | 32 |
| Crew Cab SL         | 50 | 50 | 48 | 46 | 42 | 40 | 35 |
| Crew Cab SLE        | 47 | 47 | 45 | 43 | 39 | 37 | 34 |
| Crew Cab SLT        | 45 | 45 | 43 | 41 | 38 | 36 | 33 |

Cab and Chassis (See Commercial Information Section)

**SIERRA 1500 DENALI 4WD**

|          |    |    |    |    |    |    |    |
|----------|----|----|----|----|----|----|----|
| Crew Cab | 47 | 47 | 45 | 43 | 40 | 38 | 34 |
|----------|----|----|----|----|----|----|----|

Cab and Chassis (See Commercial Information Section)

**SIERRA 1500 HYBRID 4WD**

|              |    |    |    |    |    |    |    |
|--------------|----|----|----|----|----|----|----|
| Crew Cab 3HA | 51 | 51 | 48 | 46 | 42 | 40 | 35 |
| Crew Cab 3HB | 50 | 50 | 48 | 46 | 42 | 40 | 35 |

Cab and Chassis (See Commercial Information Section)

**SIERRA 2500HD 4WD**

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| Reg Cab Work Truck  | 42 | 42 | 40 | 38 | 35 | 33 | 30 |
| Reg Cab SLE         | 43 | 43 | 41 | 39 | 36 | 34 | 31 |
| Ext Cab Work Truck  | 45 | 45 | 43 | 41 | 38 | 36 | 32 |
| Ext Cab SLE         | 47 | 47 | 45 | 43 | 39 | 37 | 33 |
| Ext Cab SLT         | 44 | 44 | 42 | 40 | 37 | 35 | 32 |
| Crew Cab Work Truck | 51 | 51 | 49 | 47 | 43 | 41 | 37 |
| Crew Cab SLE        | 50 | 50 | 48 | 46 | 42 | 40 | 36 |
| Crew Cab SLT        | 49 | 49 | 47 | 45 | 41 | 39 | 35 |

**SIERRA 2500HD DENALI 4WD**

|          |    |    |    |    |    |    |    |
|----------|----|----|----|----|----|----|----|
| Crew Cab | 52 | 52 | 50 | 48 | 45 | 43 | 38 |
|----------|----|----|----|----|----|----|----|

Cab and Chassis (See Commercial Information Section)

**SIERRA 3500HD 4WD**

|                         |    |    |    |    |    |    |    |
|-------------------------|----|----|----|----|----|----|----|
| Reg Cab SRW Work Truck  | 42 | 42 | 40 | 38 | 35 | 33 | 30 |
| Reg Cab DRW Work Truck  | 43 | 43 | 41 | 39 | 35 | 33 | 30 |
| Reg Cab SRW SLE         | 48 | 48 | 46 | 44 | 40 | 38 | 34 |
| Reg Cab DRW SLE         | 47 | 47 | 45 | 43 | 39 | 37 | 33 |
| Ext Cab SRW Work Truck  | 49 | 49 | 47 | 45 | 41 | 39 | 35 |
| Ext Cab DRW Work Truck  | 49 | 49 | 47 | 45 | 41 | 39 | 35 |
| Ext Cab SRW SLE         | 50 | 50 | 47 | 45 | 41 | 39 | 35 |
| Ext Cab DRW SLE         | 47 | 47 | 45 | 43 | 39 | 37 | 34 |
| Ext Cab SRW SLT         | 48 | 48 | 46 | 44 | 41 | 39 | 35 |
| Ext Cab DRW SLT         | 50 | 50 | 48 | 46 | 42 | 40 | 35 |
| Crew Cab SRW Work Truck | 52 | 52 | 50 | 48 | 44 | 42 | 38 |
| Crew Cab DRW Work Truck | 53 | 53 | 51 | 49 | 45 | 43 | 38 |
| Crew Cab SRW SLE        | 53 | 53 | 51 | 49 | 45 | 43 | 38 |
| Crew Cab DRW SLE        | 51 | 51 | 49 | 47 | 43 | 41 | 37 |
| Crew Cab SRW SLT        | 51 | 51 | 49 | 47 | 43 | 41 | 37 |
| Crew Cab DRW SLT        | 52 | 52 | 50 | 48 | 44 | 42 | 37 |

Cab and Chassis (See Commercial Information Section)

**SIERRA 3500HD DENALI 4WD**

|              |    |    |    |    |    |    |    |
|--------------|----|----|----|----|----|----|----|
| Crew Cab SRW | 54 | 54 | 52 | 50 | 46 | 44 | 39 |
| Crew Cab DRW | 54 | 54 | 52 | 50 | 46 | 44 | 39 |

Cab and Chassis (See Commercial Information Section)

**TERRAIN 2WD**

|              |    |    |    |    |    |    |    |
|--------------|----|----|----|----|----|----|----|
| 4dr Wgn SLE1 | 50 | 50 | 48 | 46 | 42 | 40 | 35 |
| 4dr Wgn SLE2 | 49 | 49 | 47 | 45 | 41 | 39 | 35 |
| 4dr Wgn SLT1 | 49 | 49 | 47 | 45 | 41 | 39 | 34 |
| 4dr Wgn SLT2 | 48 | 48 | 46 | 44 | 40 | 38 | 34 |

**TERRAIN AWD**

|              |    |    |    |    |    |    |    |
|--------------|----|----|----|----|----|----|----|
| 4dr Wgn SLE1 | 51 | 51 | 49 | 47 | 43 | 41 | 36 |
| 4dr Wgn SLE2 | 50 | 50 | 48 | 46 | 42 | 40 | 35 |
| 4dr Wgn SLT1 | 50 | 50 | 48 | 46 | 42 | 40 | 35 |
| 4dr Wgn SLT2 | 48 | 48 | 46 | 44 | 40 | 38 | 34 |

**YUKON 2WD**

|                        |    |    |    |    |    |    |    |
|------------------------|----|----|----|----|----|----|----|
| 4dr Wgn SLE            | 43 | 43 | 41 | 39 | 36 | 34 | 31 |
| 4dr Wgn SLT            | 41 | 41 | 39 | 38 | 35 | 33 | 30 |
| 4dr Wgn Denali         | 46 | 46 | 44 | 42 | 39 | 37 | 34 |
| deduct with Conversion | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

**YUKON 4WD**

|                        |    |    |    |    |    |    |    |
|------------------------|----|----|----|----|----|----|----|
| 4dr Wgn SLE            | 41 | 41 | 39 | 38 | 35 | 33 | 30 |
| 4dr Wgn SLT            | 42 | 42 | 40 | 39 | 36 | 34 | 31 |
| 4dr Wgn Denali         | 47 | 47 | 45 | 43 | 40 | 38 | 35 |
| deduct with Conversion | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

**YUKON HYBRID 2WD**

|                        |    |    |    |    |    |    |    |
|------------------------|----|----|----|----|----|----|----|
| 4dr Wgn                | 45 | 45 | 43 | 41 | 38 | 36 | 33 |
| 4dr Wgn Denali         | 48 | 48 | 46 | 44 | 40 | 38 | 34 |
| deduct with Conversion | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

**YUKON HYBRID 4WD**

|                        |    |    |    |    |    |    |    |
|------------------------|----|----|----|----|----|----|----|
| 4dr Wgn                | 47 | 47 | 45 | 43 | 39 | 37 | 34 |
| 4dr Wgn Denali         | 49 | 49 | 47 | 45 | 41 | 39 | 35 |
| deduct with Conversion | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

**YUKON XL 2WD**

|                        |    |    |    |    |    |    |    |
|------------------------|----|----|----|----|----|----|----|
| 4dr Wgn 1500 SLE       | 39 | 39 | 37 | 36 | 33 | 32 | 29 |
| 4dr Wgn 1500 SLT       | 39 | 39 | 37 | 36 | 34 | 32 | 29 |
| 4dr Wgn 2500 SLE       | 39 | 39 | 37 | 36 | 34 | 32 | 29 |
| 4dr Wgn 2500 SLT       | 39 | 39 | 37 | 36 | 34 | 32 | 29 |
| 4dr Wgn Denali         | 42 | 42 | 40 | 39 | 36 | 34 | 31 |
| deduct with Conversion | 4  | 4  | 4  | 4  | 4  | 4  | 4  |

# New Chrysler Models

## 2012 NEW CHRYSLER MODELS

|             |    |
|-------------|----|
| CHRYSLER    | 27 |
| DODGE       | 27 |
| DODGE TRUCK | 27 |
| FIAT        | 27 |
| JEEP        | 27 |
| RAM TRUCK   | 27 |

## 2011 NEW CHRYSLER MODELS

|             |    |
|-------------|----|
| CHRYSLER    | 29 |
| DODGE       | 29 |
| DODGE TRUCK | 29 |
| JEEP        | 29 |
| RAM TRUCK   | 29 |



## 2012 New Chrysler Models

**CHRYSLER**

|                 | 12 | 24 | 27 | 30 | 36 | 39 | 48 |
|-----------------|----|----|----|----|----|----|----|
| <b>200</b>      |    |    |    |    |    |    |    |
| 4dr Sdn LX      | 52 | 52 | 51 | 50 | 48 | 46 | 40 |
| 4dr Sdn Touring | 50 | 50 | 49 | 48 | 46 | 44 | 39 |
| 4dr Sdn Limited | 54 | 54 | 52 | 51 | 49 | 47 | 41 |
| 4dr Sdn S       | 54 | 54 | 52 | 51 | 49 | 47 | 42 |

**200 CONVERTIBLE**

|                  |    |    |    |    |    |    |    |
|------------------|----|----|----|----|----|----|----|
| 2dr Conv Touring | 51 | 51 | 49 | 48 | 45 | 43 | 37 |
| 2dr Conv Limited | 50 | 50 | 48 | 47 | 44 | 42 | 36 |
| 2dr Conv S       | 50 | 50 | 48 | 47 | 44 | 42 | 36 |

**300 SERIES**

|                         |    |    |    |    |    |    |    |
|-------------------------|----|----|----|----|----|----|----|
| 4dr Sdn                 | 57 | 57 | 55 | 53 | 49 | 47 | 42 |
| 4dr Sdn 300 Limited     | 53 | 53 | 51 | 49 | 46 | 44 | 39 |
| 4dr Sdn 300 Limited AWD | 54 | 54 | 52 | 50 | 47 | 45 | 40 |
| 4dr Sdn 300C            | 51 | 51 | 49 | 47 | 44 | 42 | 37 |
| 4dr Sdn 300C AWD        | 51 | 51 | 49 | 48 | 45 | 43 | 38 |
| 4dr Sdn 300S V6         | 54 | 54 | 52 | 50 | 47 | 45 | 40 |
| 4dr Sdn 300S V6 AWD     | 55 | 55 | 53 | 51 | 47 | 45 | 40 |
| 4dr Sdn 300S V8         | 53 | 53 | 51 | 49 | 46 | 44 | 39 |
| 4dr Sdn 300S V8 AWD     | 53 | 53 | 51 | 49 | 46 | 44 | 39 |
| 4dr Sdn SRT8            | 50 | 50 | 48 | 47 | 44 | 42 | 37 |

**TOWN & COUNTRY**

|                   |    |    |    |    |    |    |    |
|-------------------|----|----|----|----|----|----|----|
| 4dr Wgn Touring   | 62 | 62 | 59 | 56 | 51 | 49 | 43 |
| 4dr Wgn Touring L | 58 | 58 | 55 | 53 | 48 | 46 | 40 |
| 4dr Wgn Limited   | 52 | 52 | 49 | 47 | 43 | 41 | 36 |

**DODGE****AVENGER**

|                  |    |    |    |    |    |    |    |
|------------------|----|----|----|----|----|----|----|
| 4dr Sdn SE       | 50 | 50 | 49 | 48 | 46 | 44 | 39 |
| 4dr Sdn SXT      | 49 | 49 | 48 | 47 | 45 | 43 | 38 |
| 4dr Sdn SXT Plus | 50 | 50 | 48 | 47 | 45 | 43 | 38 |
| 4dr Sdn R/T      | 52 | 52 | 51 | 50 | 48 | 46 | 41 |

**CALIBER**

|                             |    |    |    |    |    |    |    |
|-----------------------------|----|----|----|----|----|----|----|
| 5dr HB SE                   | 47 | 47 | 45 | 44 | 41 | 39 | 34 |
| 5dr HB SXT                  | 47 | 47 | 45 | 44 | 41 | 39 | 34 |
| 5dr HB SXT Plus             | 46 | 46 | 44 | 43 | 40 | 38 | 34 |
| deduct w/o AutoTran (ex SE) | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

**CHALLENGER**

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| 2dr Cpe SXT         | 67 | 67 | 64 | 61 | 56 | 53 | 47 |
| 2dr Cpe R/T         | 67 | 67 | 64 | 61 | 56 | 53 | 47 |
| 2dr Cpe SRT8        | 60 | 60 | 57 | 55 | 50 | 48 | 42 |
| deduct w/o AutoTran | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

**CHARGER**

|                 |    |    |    |    |    |    |    |
|-----------------|----|----|----|----|----|----|----|
| 4dr Sdn SE      | 63 | 63 | 60 | 57 | 52 | 50 | 44 |
| 4dr Sdn SXT     | 58 | 58 | 55 | 53 | 48 | 46 | 41 |
| 4dr Sdn SXT AWD | 61 | 61 | 58 | 56 | 51 | 49 | 43 |
| 4dr Sdn R/T     | 64 | 64 | 61 | 58 | 53 | 51 | 45 |
| 4dr Sdn R/T AWD | 66 | 66 | 63 | 60 | 54 | 52 | 46 |
| 4dr Sdn SRT8    | 56 | 56 | 53 | 51 | 46 | 44 | 39 |

**DODGE TRUCK****DURANGO 2WD**

|                 |    |    |    |    |    |    |    |
|-----------------|----|----|----|----|----|----|----|
| 4dr Wgn SXT     | 56 | 56 | 53 | 51 | 47 | 45 | 39 |
| 4dr Wgn Crew    | 52 | 52 | 49 | 47 | 43 | 41 | 35 |
| 4dr Wgn R/T     | 56 | 56 | 53 | 51 | 46 | 44 | 38 |
| 4dr Wgn Citadel | 51 | 51 | 48 | 46 | 42 | 40 | 35 |

**DURANGO 4WD**

|                 |    |    |    |    |    |    |    |
|-----------------|----|----|----|----|----|----|----|
| 4dr Wgn SXT     | 59 | 59 | 56 | 53 | 48 | 46 | 40 |
| 4dr Wgn Crew    | 54 | 54 | 51 | 49 | 44 | 42 | 37 |
| 4dr Wgn R/T     | 58 | 58 | 55 | 53 | 48 | 45 | 39 |
| 4dr Wgn Citadel | 53 | 53 | 50 | 48 | 44 | 42 | 36 |

**GRAND CARAVAN**

|                    |    |    |    |    |    |    |    |
|--------------------|----|----|----|----|----|----|----|
| 4dr Wgn AVP (&2DD) | 65 | 65 | 61 | 58 | 51 | 48 | 42 |
| 4dr Wgn SE (&2DE)  | 63 | 63 | 59 | 56 | 50 | 47 | 41 |
| 4dr Wgn SXT        | 55 | 55 | 52 | 50 | 45 | 42 | 36 |
| 4dr Wgn Crew       | 55 | 55 | 52 | 49 | 44 | 42 | 36 |
| 4dr Wgn R/T        | 57 | 57 | 54 | 51 | 46 | 44 | 38 |

**JOURNEY 2WD**

|                    |    |    |    |    |    |    |    |
|--------------------|----|----|----|----|----|----|----|
| 4dr Wgn AVP (&2TD) | 58 | 58 | 55 | 53 | 48 | 45 | 39 |
| 4dr Wgn SE (&2TF)  | 53 | 53 | 50 | 48 | 44 | 41 | 35 |
| 4dr Wgn SXT        | 56 | 56 | 53 | 51 | 46 | 43 | 37 |
| 4dr Wgn Crew       | 54 | 54 | 51 | 49 | 45 | 42 | 36 |
| 4dr Wgn R/T        | 53 | 53 | 50 | 48 | 44 | 42 | 36 |

**JOURNEY AWD**

|              |    |    |    |    |    |    |    |
|--------------|----|----|----|----|----|----|----|
| 4dr Wgn SXT  | 57 | 57 | 54 | 52 | 47 | 44 | 38 |
| 4dr Wgn Crew | 54 | 54 | 51 | 49 | 45 | 43 | 37 |
| 4dr Wgn R/T  | 54 | 54 | 51 | 49 | 45 | 43 | 37 |

**FIAT**

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| <b>500</b>          |    |    |    |    |    |    |    |
| 2dr Cpe Pop         | 50 | 50 | 48 | 46 | 43 | 41 | 36 |
| 2dr Cpe Sport       | 49 | 49 | 47 | 45 | 42 | 40 | 36 |
| 2dr Cpe Lounge      | 48 | 48 | 46 | 44 | 40 | 38 | 34 |
| 2dr Conv Pop        | 46 | 46 | 44 | 43 | 41 | 39 | 36 |
| 2dr Conv Lounge     | 43 | 43 | 42 | 41 | 39 | 37 | 34 |
| deduct w/o AutoTran | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

## 2012 New Chrysler Models

**JEEP**

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| <b>COMPASS 2WD</b>  |    |    |    |    |    |    |    |
| 4dr Wgn Sport       | 49 | 49 | 47 | 46 | 43 | 41 | 37 |
| 4dr Wgn Latitude    | 48 | 48 | 46 | 45 | 42 | 40 | 35 |
| 4dr Wgn Limited     | 51 | 51 | 49 | 48 | 45 | 43 | 38 |
| deduct w/o AutoTran | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

**COMPASS 4WD**

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| 4dr Wgn Sport       | 53 | 53 | 51 | 49 | 46 | 44 | 39 |
| 4dr Wgn Latitude    | 50 | 50 | 48 | 47 | 44 | 42 | 38 |
| 4dr Wgn Limited     | 51 | 51 | 49 | 48 | 45 | 43 | 38 |
| deduct w/o AutoTran | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

**GRAND CHEROKEE 2WD**

|                                |    |    |    |    |    |    |    |
|--------------------------------|----|----|----|----|----|----|----|
| 4dr Wgn Laredo                 | 56 | 56 | 53 | 51 | 47 | 45 | 40 |
| 4dr Wgn Limited                | 54 | 54 | 51 | 49 | 45 | 43 | 38 |
| 4dr Wgn Overland (&2TP)        | 52 | 52 | 50 | 48 | 44 | 42 | 37 |
| 4dr Wgn Overland Summit (&2TR) | 48 | 48 | 46 | 44 | 41 | 39 | 34 |

**GRAND CHEROKEE 4WD**

|                                |    |    |    |    |    |    |    |
|--------------------------------|----|----|----|----|----|----|----|
| 4dr Wgn Laredo                 | 59 | 59 | 56 | 54 | 50 | 47 | 41 |
| 4dr Wgn Limited                | 56 | 56 | 54 | 52 | 48 | 46 | 40 |
| 4dr Wgn Overland (&2TP)        | 54 | 54 | 51 | 49 | 45 | 43 | 38 |
| 4dr Wgn Overland Summit (&2TR) | 50 | 50 | 48 | 46 | 42 | 40 | 35 |
| 4dr SRT8                       | 45 | 45 | 43 | 41 | 38 | 36 | 32 |

**LIBERTY 2WD**

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| 4dr Wgn Sport       | 45 | 45 | 43 | 42 | 39 | 37 | 33 |
| 4dr Wgn Limited     | 45 | 45 | 43 | 42 | 40 | 38 | 33 |
| 4dr Wgn Limited Jet | 47 | 47 | 45 | 44 | 41 | 39 | 34 |

**LIBERTY 4WD**

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| 4dr Wgn Sport       | 46 | 46 | 44 | 43 | 40 | 38 | 34 |
| 4dr Wgn Limited     | 46 | 46 | 44 | 43 | 40 | 38 | 34 |
| 4dr Wgn Limited Jet | 46 | 46 | 44 | 43 | 40 | 38 | 34 |

**PATRIOT 2WD**

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| 4dr Wgn Sport       | 49 | 49 | 47 | 46 | 43 | 41 | 37 |
| 4dr Wgn Latitude    | 48 | 48 | 46 | 45 | 43 | 41 | 36 |
| 4dr Wgn Limited     | 50 | 50 | 48 | 47 | 44 | 42 | 37 |
| deduct w/o AirCond  | 3  | 3  | 3  | 3  | 3  | 3  | 2  |
| deduct w/o AutoTran | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

**PATRIOT 4WD**

|                     |    |    |    |    |    |    |    |
|---------------------|----|----|----|----|----|----|----|
| 4dr Wgn Sport       | 53 | 53 | 51 | 49 | 46 | 44 | 39 |
| 4dr Wgn Latitude    | 51 | 51 | 49 | 48 | 45 | 43 | 38 |
| 4dr Wgn Limited     | 50 | 50 | 48 | 47 | 44 | 42 | 37 |
| deduct w/o AirCond  | 3  | 3  | 3  | 3  | 3  | 3  | 2  |
| deduct w/o AutoTran | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

**WRANGLER 4WD**

|                            |    |    |    |    |    |    |    |
|----------------------------|----|----|----|----|----|----|----|
| 2dr Conv Sport             | 67 | 67 | 65 | 63 | 59 | 57 | 51 |
| 2dr Conv Sahara            | 67 | 67 | 64 | 62 | 58 | 56 | 50 |
| 2dr Conv Rubicon           | 64 | 64 | 61 | 59 | 55 | 53 | 48 |
| 4dr Conv Unlimited Sport   | 65 | 65 | 63 | 61 | 57 | 55 | 49 |
| 4dr Conv Unlimited Sahara  | 62 | 62 | 60 | 58 | 54 | 52 | 47 |
| 4dr Conv Unlimited Rubicon | 62 | 62 | 60 | 58 | 54 | 52 | 47 |
| deduct w/o AirCond         | 3  | 3  | 3  | 3  | 3  | 3  | 2  |
| deduct w/o AutoTran        | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

**RAM TRUCK****RAM 1500 2WD**

|                             |    |    |    |    |    |    |    |
|-----------------------------|----|----|----|----|----|----|----|
| Reg Cab ST (&2TA)           | 47 | 47 | 45 | 43 | 40 | 38 | 34 |
| Reg Cab Tradesman (&2TB)    | 51 | 51 | 49 | 47 | 43 | 41 | 37 |
| Reg Cab Express (&2TC)      | 52 | 52 | 50 | 48 | 44 | 42 | 37 |
| Reg Cab SLT (&2TG)          | 46 | 46 | 44 | 42 | 39 | 37 | 33 |
| Reg Cab Outdoorsman (&2TT)  | 46 | 46 | 44 | 42 | 39 | 37 | 33 |
| Reg Cab Sport               | 46 | 46 | 44 | 42 | 39 | 37 | 33 |
| Quad Cab ST (&2TA)          | 55 | 55 | 52 | 50 | 46 | 44 | 39 |
| Quad Cab Express (&2TC)     | 58 | 58 | 55 | 53 | 48 | 46 | 41 |
| Quad Cab SLT (&2TG)         | 53 | 53 | 50 | 48 | 44 | 42 | 38 |
| Quad Cab Lone Star (&2TY)   | 53 | 53 | 50 | 48 | 44 | 42 | 38 |
| Quad Cab Big Horn (&2TZ)    | 53 | 53 | 50 | 48 | 44 | 42 | 38 |
| Quad Cab Outdoorsman (&2TT) | 57 | 57 | 54 | 52 | 48 | 46 | 41 |
| Quad Cab Sport              | 49 | 49 | 47 | 45 | 41 | 39 | 35 |
| Quad Cab Laramie            | 51 | 51 | 49 | 47 | 43 | 41 | 37 |
| Crew Cab ST (&2TA)          | 58 | 58 | 55 | 53 | 48 | 46 | 41 |
| Crew Cab Express (&2TC)     | 61 | 61 | 58 | 56 | 51 | 49 | 44 |
| Crew Cab SLT (&2TG)         | 56 | 56 | 53 | 51 | 47 | 45 | 40 |
| Crew Cab Lone Star (&2TY)   | 57 | 57 | 54 | 52 | 48 | 46 | 41 |
| Crew Cab Big Horn (&2TZ)    | 57 | 57 | 54 | 52 | 48 | 46 | 41 |
| Crew Cab Outdoorsman (&2TT) | 60 | 60 | 57 | 55 | 51 | 49 | 43 |
| Crew Cab Sport              | 53 | 53 | 50 | 48 | 44 | 42 | 38 |
| Crew Cab Laramie            | 55 | 55 | 52 | 50 | 46 | 44 | 39 |
| Crew Cab Laramie Longhorn   | 53 | 53 | 51 | 49 | 45 | 43 | 38 |

Cab and Chassis (See Commercial Information Section)

**RAM 2500 2WD**

|                             |    |    |    |    |    |    |    |
|-----------------------------|----|----|----|----|----|----|----|
| Reg Cab ST                  | 46 | 46 | 44 | 43 | 41 | 39 | 34 |
| Reg Cab SLT (&2TG)          | 43 | 43 | 41 | 40 | 38 | 36 | 32 |
| Reg Cab Outdoorsman (&2TT)  | 43 | 43 | 41 | 40 | 38 | 36 | 32 |
| Crew Cab ST                 | 52 | 52 | 50 | 49 | 46 | 44 | 39 |
| Crew Cab SLT (&2TG)         | 47 | 47 | 45 | 44 | 42 | 40 | 35 |
| Crew Cab Lone Star (&2TY)   | 46 | 46 | 44 | 43 | 41 | 39 | 35 |
| Crew Cab Big Horn (&2TZ)    | 46 | 46 | 44 | 43 | 41 | 39 | 35 |
| Crew Cab Outdoorsman (&2TT) | 47 | 47 | 45 | 44 | 42 | 40 | 35 |
| Crew Cab Laramie            | 48 | 48 | 46 | 45 | 42 | 40 | 36 |
| Crew Cab Laramie Longhorn   | 46 | 46 | 44 | 43 | 41 | 39 | 35 |
| Mega Cab SLT (&2TG)         | 51 | 51 | 49 | 48 | 45 | 43 | 38 |
| Mega Cab Lone Star (&2TY)   | 50 | 50 | 48 | 47 | 44 | 42 | 38 |
| Mega Cab Big Horn (&2TZ)    | 50 | 50 | 48 | 47 | 44 | 42 | 38 |
| Mega Cab Outdoorsman (&2TT) | 51 | 51 | 49 | 48 | 46 | 44 | 39 |
| Mega Cab Laramie            | 51 | 51 | 49 | 48 | 46 | 44 | 39 |
| Mega Cab Laramie Longhorn   | 49 | 49 | 47 | 46 | 44 | 42 | 37 |
| deduct w/o AutoTran         | 3  | 2  | 2  | 2  | 2  | 2  | 2  |

Cab and Chassis (See Commercial Information Section)

2012 New Chrysler Models

RAM TRUCK

12 24 27 30 36 39 48

RAM 3500 2WD

|  |    |    |    |    |    |    |    |
|--|----|----|----|----|----|----|----|
| Reg Cab ST (&2TA)                                    | 49 | 49 | 47 | 46 | 43 | 41 | 37 |
| Reg Cab SLT (&2TG)                                   | 47 | 47 | 45 | 44 | 42 | 40 | 35 |
| Crew Cab ST (&2TA)                                   | 52 | 52 | 50 | 49 | 46 | 44 | 39 |
| Crew Cab SLT (&2TG)                                  | 48 | 48 | 46 | 45 | 43 | 41 | 37 |
| Crew Cab Lone Star (&2TY)                            | 48 | 48 | 46 | 45 | 42 | 40 | 35 |
| Crew Cab Big Horn (&2TZ)                             | 48 | 48 | 46 | 45 | 42 | 40 | 35 |
| Crew Cab Outdoorsman (&2TT)                          | 50 | 50 | 48 | 47 | 45 | 43 | 38 |
| Crew Cab Laramie (&2TH)                              | 50 | 50 | 48 | 47 | 45 | 43 | 38 |
| Crew Cab Laramie Longhorn                            | 49 | 49 | 47 | 46 | 43 | 41 | 37 |
| Mega Cab SLT (&2TG)                                  | 52 | 52 | 50 | 49 | 47 | 45 | 40 |
| Mega Cab Lone Star (&2TY)                            | 51 | 51 | 49 | 48 | 45 | 43 | 38 |
| Mega Cab Big Horn (&2TZ)                             | 51 | 51 | 49 | 48 | 45 | 43 | 38 |
| Mega Cab Outdoorsman (&2TT)                          | 54 | 54 | 52 | 51 | 48 | 46 | 40 |
| Mega Cab Laramie                                     | 54 | 54 | 52 | 51 | 48 | 46 | 41 |
| Mega Cab Laramie Longhorn                            | 52 | 52 | 50 | 49 | 46 | 44 | 39 |
| deduct w/o AutoTran                                  | 3  | 2  | 2  | 2  | 2  | 2  | 2  |
| Cab and Chassis (See Commercial Information Section) |    |    |    |    |    |    |    |

RAM 1500 4WD

|  |    |    |    |    |    |    |    |
|--|----|----|----|----|----|----|----|
| Reg Cab ST (&2TA)                                    | 53 | 53 | 50 | 48 | 44 | 42 | 38 |
| Reg Cab Tradesman (&2TB)                             | 54 | 54 | 52 | 50 | 46 | 44 | 39 |
| Reg Cab Express (&2TC)                               | 55 | 55 | 52 | 50 | 46 | 44 | 39 |
| Reg Cab SLT (&2TG)                                   | 50 | 50 | 48 | 46 | 42 | 40 | 36 |
| Reg Cab Outdoorsman (&2TT)                           | 49 | 49 | 47 | 45 | 41 | 39 | 35 |
| Reg Cab Sport  | 49 | 49 | 47 | 45 | 41 | 39 | 35 |
| Quad Cab ST (&2TA)                                   | 57 | 57 | 54 | 52 | 48 | 46 | 41 |
| Quad Cab Express (&2TC)                              | 60 | 60 | 57 | 55 | 50 | 48 | 43 |
| Quad Cab SLT (&2TG)                                  | 55 | 55 | 52 | 50 | 46 | 44 | 39 |
| Quad Cab Lone Star (&2TY)                            | 55 | 55 | 52 | 50 | 46 | 44 | 39 |
| Quad Cab Big Horn (&2TZ)                             | 55 | 55 | 52 | 50 | 46 | 44 | 39 |
| Quad Cab Outdoorsman (&2TT)                          | 59 | 59 | 56 | 54 | 50 | 48 | 42 |
| Quad Cab Sport                                       | 52 | 52 | 49 | 47 | 43 | 41 | 37 |
| Quad Cab Laramie                                     | 54 | 54 | 51 | 49 | 45 | 43 | 39 |
| Crew Cab ST (&2TA)                                   | 62 | 62 | 59 | 57 | 52 | 50 | 44 |
| Crew Cab Express (&2TC)                              | 64 | 64 | 61 | 59 | 54 | 52 | 46 |
| Crew Cab SLT (&2TG)                                  | 59 | 59 | 56 | 54 | 50 | 48 | 42 |
| Crew Cab Lone Star (&2TY)                            | 60 | 60 | 57 | 55 | 51 | 49 | 43 |
| Crew Cab Big Horn (&2TZ)                             | 60 | 60 | 57 | 55 | 51 | 49 | 43 |
| Crew Cab Outdoorsman (&2TT)                          | 63 | 63 | 60 | 58 | 53 | 51 | 45 |
| Crew Cab Sport                                       | 56 | 56 | 53 | 51 | 47 | 45 | 40 |
| Crew Cab Laramie                                     | 58 | 58 | 55 | 53 | 49 | 47 | 42 |
| Crew Cab Laramie Longhorn                            | 57 | 57 | 54 | 52 | 48 | 46 | 40 |
| Cab and Chassis (See Commercial Information Section) |    |    |    |    |    |    |    |

RAM 2500 4WD

|  |    |    |    |    |    |    |    |
|--|----|----|----|----|----|----|----|
| Reg Cab ST   | 51 | 51 | 49 | 48 | 45 | 43 | 38 |
| Reg Cab SLT (&2TG)                                   | 48 | 48 | 46 | 45 | 42 | 40 | 36 |
| Reg Cab Outdoorsman (&2TT)                           | 48 | 48 | 46 | 45 | 42 | 40 | 36 |
| Crew Cab ST  | 55 | 55 | 53 | 52 | 49 | 47 | 42 |
| Crew Cab SLT (&2TG)                                  | 50 | 50 | 48 | 47 | 44 | 42 | 38 |
| Crew Cab Lone Star (&2TY)                            | 49 | 49 | 47 | 46 | 43 | 41 | 37 |
| Crew Cab Big Horn (&2TZ)                             | 49 | 49 | 47 | 46 | 43 | 41 | 37 |
| Crew Cab Outdoorsman (&2TT)                          | 50 | 50 | 48 | 47 | 44 | 42 | 38 |
| Crew Cab Laramie                                     | 50 | 50 | 48 | 47 | 45 | 43 | 38 |
| Crew Cab Laramie Longhorn                            | 48 | 48 | 46 | 45 | 43 | 41 | 37 |
| Crew Cab Power Wagon                                 | 48 | 48 | 46 | 45 | 43 | 41 | 36 |
| Mega Cab SLT (&2TG)                                  | 53 | 53 | 51 | 50 | 47 | 45 | 40 |
| Mega Cab Lone Star (&2TY)                            | 52 | 52 | 50 | 49 | 46 | 44 | 39 |
| Mega Cab Big Horn (&2TZ)                             | 52 | 52 | 50 | 49 | 46 | 44 | 39 |
| Mega Cab Outdoorsman (&2TT)                          | 53 | 53 | 51 | 50 | 47 | 45 | 40 |
| Mega Cab Laramie                                     | 53 | 53 | 51 | 50 | 47 | 45 | 40 |
| Mega Cab Laramie Longhorn                            | 51 | 51 | 49 | 48 | 46 | 44 | 39 |
| deduct w/o AutoTran                                  | 3  | 2  | 2  | 2  | 2  | 2  | 2  |
| Cab and Chassis (See Commercial Information Section) |    |    |    |    |    |    |    |

RAM 3500 4WD

|  |    |    |    |    |    |    |    |
|--|----|----|----|----|----|----|----|
| Reg Cab ST (&2TA)                                    | 53 | 53 | 51 | 50 | 47 | 45 | 40 |
| Reg Cab SLT (&2TG)                                   | 50 | 50 | 48 | 47 | 45 | 43 | 38 |
| Crew Cab ST (&2TA)                                   | 55 | 55 | 53 | 52 | 49 | 47 | 42 |
| Crew Cab SLT (&2TG)                                  | 52 | 52 | 50 | 49 | 46 | 44 | 39 |
| Crew Cab Lone Star (&2TY)                            | 50 | 50 | 48 | 47 | 44 | 42 | 38 |
| Crew Cab Big Horn (&2TZ)                             | 50 | 50 | 48 | 47 | 44 | 42 | 38 |
| Crew Cab Outdoorsman (&2TT)                          | 53 | 53 | 51 | 50 | 47 | 45 | 40 |
| Crew Cab Laramie (&2TH)                              | 53 | 53 | 51 | 50 | 47 | 45 | 40 |
| Crew Cab Laramie Longhorn                            | 52 | 52 | 50 | 49 | 46 | 44 | 39 |
| Mega Cab SLT (&2TG)                                  | 55 | 55 | 53 | 52 | 49 | 47 | 42 |
| Mega Cab Lone Star (&2TY)                            | 54 | 54 | 52 | 51 | 48 | 46 | 41 |
| Mega Cab Big Horn (&2TZ)                             | 54 | 54 | 52 | 51 | 48 | 46 | 40 |
| Mega Cab Outdoorsman (&2TT)                          | 57 | 57 | 55 | 53 | 50 | 48 | 43 |
| Mega Cab Laramie                                     | 57 | 57 | 55 | 53 | 50 | 48 | 43 |
| Mega Cab Laramie Longhorn                            | 55 | 55 | 53 | 51 | 48 | 46 | 41 |
| deduct w/o AutoTran (ex Mega Lone Star)              | 3  | 2  | 2  | 2  | 2  | 2  | 2  |
| Cab and Chassis (See Commercial Information Section) |    |    |    |    |    |    |    |

RAM CARGO VAN

|  |    |    |    |    |    |    |    |
|--|----|----|----|----|----|----|----|
| 3dr Van  | 46 | 46 | 44 | 43 | 40 | 38 | 32 |
| Cutaway/High Cube (See Commercial Information Section) |    |    |    |    |    |    |    |

CHRYSLER

## 2011 New Chrysler Models

## CHRYSLER

|                           | 12 | 24 | 27 | 30 | 36 | 39 | 48 |
|---------------------------|----|----|----|----|----|----|----|
| <b>200</b>                |    |    |    |    |    |    |    |
| 4dr Sdn LX                | 45 | 45 | 43 | 42 | 40 | 38 | 33 |
| 4dr Sdn Touring           | 44 | 44 | 42 | 41 | 39 | 37 | 32 |
| 4dr Sdn Limited           | 45 | 45 | 43 | 42 | 40 | 38 | 33 |
| 4dr Sdn S                 | 46 | 46 | 44 | 43 | 41 | 39 | 34 |
| <b>200 CONVERTIBLE</b>    |    |    |    |    |    |    |    |
| 2dr Conv Touring          | 45 | 45 | 43 | 41 | 38 | 36 | 31 |
| 2dr Conv Limited          | 43 | 43 | 41 | 40 | 37 | 35 | 30 |
| 2dr Conv S                | 44 | 44 | 42 | 41 | 38 | 36 | 30 |
| <b>300 SERIES</b>         |    |    |    |    |    |    |    |
| 4dr Sdn 300 Touring       | 50 | 50 | 48 | 46 | 42 | 40 | 35 |
| 4dr Sdn 300 Limited       | 44 | 44 | 42 | 40 | 37 | 35 | 30 |
| 4dr Sdn 300C              | 45 | 45 | 43 | 41 | 38 | 36 | 31 |
| 4dr Sdn 300C AWD          | 45 | 45 | 43 | 41 | 38 | 36 | 31 |
| <b>TOWN &amp; COUNTRY</b> |    |    |    |    |    |    |    |
| 4dr Wgn Touring           | 48 | 48 | 45 | 43 | 39 | 37 | 32 |
| 4dr Wgn Touring L         | 48 | 48 | 45 | 43 | 39 | 37 | 32 |
| 4dr Wgn Limited           | 45 | 45 | 43 | 41 | 37 | 35 | 30 |

## DODGE

|                                  | 12 | 24 | 27 | 30 | 36 | 39 | 48 |
|----------------------------------|----|----|----|----|----|----|----|
| <b>AVENGER</b>                   |    |    |    |    |    |    |    |
| 4dr Sdn Express                  | 43 | 43 | 41 | 40 | 38 | 36 | 31 |
| 4dr Sdn Mainstreet (&2DU)        | 41 | 41 | 40 | 39 | 37 | 35 | 30 |
| 4dr Sdn Heat (&2DW)              | 42 | 42 | 41 | 40 | 38 | 36 | 31 |
| 4dr Sdn Lux                      | 41 | 41 | 39 | 38 | 36 | 34 | 30 |
| <b>CALIBER</b>                   |    |    |    |    |    |    |    |
| 4dr HB Express                   | 40 | 40 | 38 | 37 | 34 | 32 | 28 |
| 4dr HB Mainstreet                | 41 | 41 | 39 | 38 | 36 | 34 | 29 |
| 4dr HB Heat                      | 40 | 40 | 38 | 37 | 34 | 32 | 29 |
| 4dr HB Uptown                    | 41 | 41 | 39 | 38 | 35 | 33 | 29 |
| 4dr HB Rush                      | 41 | 41 | 39 | 37 | 34 | 32 | 29 |
| deduct w/o AutoTran (ex Express) | 3  | 2  | 2  | 2  | 2  | 2  | 2  |
| <b>CHALLENGER</b>                |    |    |    |    |    |    |    |
| 2dr Cpe SE                       | 54 | 54 | 51 | 49 | 44 | 42 | 36 |
| 2dr Cpe R/T (&2DF or &2DJ)       | 57 | 57 | 54 | 51 | 46 | 44 | 38 |
| 2dr Cpe R/T Classic (&2DM)       | 56 | 56 | 53 | 50 | 45 | 43 | 37 |
| 2dr Cpe SRT8                     | 59 | 59 | 56 | 53 | 48 | 46 | 40 |
| deduct w/o AutoTran              | 3  | 2  | 2  | 2  | 2  | 2  | 2  |
| <b>CHARGER</b>                   |    |    |    |    |    |    |    |
| 4dr Sdn V6                       | 50 | 50 | 47 | 45 | 41 | 39 | 33 |
| 4dr Sdn R/T                      | 55 | 55 | 52 | 49 | 44 | 42 | 36 |
| 4dr Sdn R/T AWD                  | 53 | 53 | 50 | 48 | 43 | 41 | 35 |

## DODGE TRUCK

|                          | 12 | 24 | 27 | 30 | 36 | 39 | 48 |
|--------------------------|----|----|----|----|----|----|----|
| <b>DURANGO 2WD</b>       |    |    |    |    |    |    |    |
| 4dr Wgn Express          | 46 | 46 | 44 | 42 | 38 | 36 | 32 |
| 4dr Wgn Heat             | 44 | 44 | 42 | 40 | 36 | 34 | 30 |
| 4dr Wgn Crew (&2TE)      | 44 | 44 | 42 | 40 | 36 | 34 | 30 |
| 4dr Wgn Lux (&2TG)       | 44 | 44 | 42 | 40 | 36 | 34 | 30 |
| 4dr Wgn R/T              | 49 | 49 | 46 | 44 | 40 | 38 | 33 |
| 4dr Wgn Citadel          | 42 | 42 | 40 | 38 | 35 | 33 | 29 |
| <b>DURANGO 4WD</b>       |    |    |    |    |    |    |    |
| 4dr Wgn Express          | 48 | 48 | 45 | 43 | 39 | 37 | 33 |
| 4dr Wgn Heat             | 46 | 46 | 44 | 42 | 38 | 36 | 31 |
| 4dr Wgn Crew (&2TE)      | 45 | 45 | 43 | 41 | 37 | 35 | 31 |
| 4dr Wgn Lux (&2TG)       | 45 | 45 | 43 | 41 | 37 | 35 | 31 |
| 4dr Wgn R/T              | 50 | 50 | 47 | 45 | 41 | 39 | 34 |
| 4dr Wgn Citadel          | 43 | 43 | 41 | 39 | 35 | 33 | 29 |
| <b>GRAND CARAVAN</b>     |    |    |    |    |    |    |    |
| 4dr Wgn Express          | 51 | 51 | 48 | 45 | 40 | 37 | 31 |
| 4dr Wgn Mainstreet       | 48 | 48 | 45 | 42 | 37 | 35 | 29 |
| 4dr Wgn Crew             | 46 | 46 | 43 | 40 | 35 | 33 | 29 |
| 4dr Wgn R/T              | 48 | 48 | 45 | 42 | 37 | 35 | 29 |
| <b>GRAND CARAVAN C/V</b> |    |    |    |    |    |    |    |
| 3dr Van                  | 39 | 39 | 37 | 35 | 31 | 29 | 25 |
| <b>JOURNEY 2WD</b>       |    |    |    |    |    |    |    |
| 4dr Wgn Express          | 40 | 40 | 38 | 36 | 33 | 31 | 27 |
| 4dr Wgn Mainstreet       | 46 | 46 | 43 | 41 | 37 | 35 | 30 |
| 4dr Wgn Crew             | 45 | 45 | 43 | 41 | 37 | 35 | 30 |
| 4dr Wgn R/T              | 40 | 40 | 38 | 36 | 33 | 31 | 27 |
| 4dr Wgn Lux              | 43 | 43 | 41 | 39 | 35 | 33 | 29 |
| <b>JOURNEY AWD</b>       |    |    |    |    |    |    |    |
| 4dr Wgn Mainstreet       | 48 | 48 | 45 | 43 | 39 | 37 | 32 |
| 4dr Wgn Crew             | 47 | 47 | 44 | 42 | 38 | 36 | 31 |
| 4dr Wgn R/T              | 43 | 43 | 41 | 39 | 35 | 33 | 29 |
| 4dr Wgn Lux              | 44 | 44 | 42 | 40 | 36 | 34 | 30 |
| <b>NITRO 2WD</b>         |    |    |    |    |    |    |    |
| 4dr Wgn Heat             | 36 | 36 | 35 | 34 | 32 | 30 | 27 |
| 4dr Wgn SE               | 36 | 36 | 35 | 34 | 32 | 30 | 27 |
| 4dr Wgn SXT              | 38 | 38 | 37 | 36 | 34 | 32 | 28 |
| 4dr Wgn Detonator        | 36 | 36 | 35 | 34 | 32 | 30 | 27 |
| 4dr Wgn Shock            | 39 | 39 | 38 | 37 | 35 | 33 | 29 |
| <b>NITRO 4WD</b>         |    |    |    |    |    |    |    |
| 4dr Wgn Heat             | 36 | 36 | 35 | 34 | 33 | 31 | 27 |
| 4dr Wgn SE               | 37 | 37 | 36 | 35 | 33 | 31 | 27 |
| 4dr Wgn SXT              | 40 | 40 | 38 | 37 | 35 | 33 | 29 |
| 4dr Wgn Detonator        | 37 | 37 | 36 | 35 | 33 | 31 | 27 |
| 4dr Wgn Shock            | 40 | 40 | 39 | 38 | 36 | 34 | 29 |

## 2011 New Chrysler Models

## JEEP

|                                       | 12 | 24 | 27 | 30 | 36 | 39 | 48 |
|---------------------------------------|----|----|----|----|----|----|----|
| <b>COMPASS 2WD</b>                    |    |    |    |    |    |    |    |
| 4dr Wgn Sport (&2DA)                  | 42 | 42 | 40 | 39 | 37 | 35 | 31 |
| 4dr Wgn Latitude (&2DB)               | 41 | 41 | 39 | 38 | 35 | 33 | 30 |
| 4dr Wgn Limited (&2DF)                | 40 | 40 | 38 | 37 | 35 | 33 | 29 |
| 4dr Wgn 70th Anniversary (&2DZ)       | 40 | 40 | 38 | 37 | 35 | 33 | 29 |
| deduct w/o AutoTran                   | 3  | 2  | 2  | 2  | 2  | 2  | 2  |
| <b>COMPASS 4WD</b>                    |    |    |    |    |    |    |    |
| 4dr Wgn Sport (&2DA)                  | 46 | 46 | 44 | 43 | 40 | 38 | 34 |
| 4dr Wgn Latitude (&2DB)               | 44 | 44 | 42 | 41 | 38 | 36 | 32 |
| 4dr Wgn Limited (&2DF)                | 42 | 42 | 40 | 39 | 37 | 35 | 31 |
| 4dr Wgn 70th Anniversary (&2DZ)       | 42 | 42 | 40 | 39 | 37 | 35 | 31 |
| deduct w/o AutoTran                   | 3  | 2  | 2  | 2  | 2  | 2  | 2  |
| <b>GRAND CHEROKEE 2WD</b>             |    |    |    |    |    |    |    |
| 4dr Wgn Laredo (&2TE or &2TX)         | 47 | 47 | 45 | 43 | 40 | 38 | 33 |
| 4dr Wgn Limited (&2TH)                | 45 | 45 | 43 | 41 | 38 | 36 | 31 |
| 4dr Wgn Overland (&2TP)               | 45 | 45 | 43 | 41 | 38 | 36 | 32 |
| 4dr Wgn Overland Summit (&2TR)        | 42 | 42 | 40 | 38 | 35 | 33 | 30 |
| 4dr Wgn 70th Anniversary (&2TY)       | 45 | 45 | 43 | 41 | 38 | 36 | 32 |
| <b>GRAND CHEROKEE 4WD</b>             |    |    |    |    |    |    |    |
| 4dr Wgn Laredo (&2TE or &2TX)         | 50 | 50 | 48 | 46 | 43 | 41 | 35 |
| 4dr Wgn Limited (&2TH)                | 47 | 47 | 45 | 43 | 40 | 38 | 34 |
| 4dr Wgn Overland (&2TP)               | 47 | 47 | 45 | 43 | 39 | 37 | 33 |
| 4dr Wgn Overland Summit (&2TR)        | 43 | 43 | 41 | 39 | 36 | 34 | 30 |
| 4dr Wgn 70th Anniversary (&2TY)       | 47 | 47 | 45 | 43 | 40 | 38 | 33 |
| <b>LIBERTY 2WD</b>                    |    |    |    |    |    |    |    |
| 4dr Wgn Sport (&2TB)                  | 37 | 37 | 35 | 34 | 32 | 30 | 27 |
| 4dr Wgn Sport Jet (&2TJ)              | 38 | 38 | 36 | 35 | 33 | 31 | 27 |
| 4dr Wgn Sport 70th Anniv (&2TY)       | 39 | 39 | 37 | 36 | 34 | 32 | 28 |
| 4dr Wgn Limited (&2TF)                | 39 | 39 | 37 | 36 | 33 | 31 | 28 |
| 4dr Wgn Limited Jet (&2TT)            | 38 | 38 | 36 | 35 | 33 | 31 | 28 |
| 4dr Wgn Limited 70th Anniv (&2TZ)     | 38 | 38 | 36 | 35 | 33 | 31 | 27 |
| <b>LIBERTY 4WD</b>                    |    |    |    |    |    |    |    |
| 4dr Wgn Sport (&2TB)                  | 37 | 37 | 35 | 34 | 32 | 30 | 27 |
| 4dr Wgn Sport Jet (&2TJ)              | 38 | 38 | 36 | 35 | 33 | 31 | 28 |
| 4dr Wgn Sport 70th Anniv (&2TY)       | 40 | 40 | 38 | 37 | 35 | 33 | 29 |
| 4dr Wgn Renegade                      | 36 | 36 | 35 | 34 | 32 | 30 | 26 |
| 4dr Wgn Limited (&2TF)                | 39 | 39 | 37 | 36 | 34 | 32 | 28 |
| 4dr Wgn Limited Jet (&2TT)            | 39 | 39 | 37 | 36 | 33 | 31 | 28 |
| 4dr Wgn Limited 70th Anniv (&2TZ)     | 38 | 38 | 36 | 35 | 33 | 31 | 28 |
| <b>PATRIOT 2WD</b>                    |    |    |    |    |    |    |    |
| 4dr Wgn Sport (&2DA)                  | 40 | 40 | 38 | 37 | 35 | 33 | 29 |
| 4dr Wgn Latitude (&2DB)               | 41 | 41 | 39 | 38 | 35 | 33 | 30 |
| 4dr Wgn Latitude X (&2DF)             | 41 | 41 | 39 | 38 | 35 | 33 | 30 |
| 4dr Wgn 70th Anniversary (&2DZ)       | 39 | 39 | 37 | 36 | 34 | 32 | 29 |
| deduct w/o AirCond                    | 3  | 3  | 3  | 3  | 3  | 3  | 2  |
| deduct w/o AutoTran                   | 3  | 2  | 2  | 2  | 2  | 2  | 2  |
| <b>PATRIOT 4WD</b>                    |    |    |    |    |    |    |    |
| 4dr Wgn Sport (&2DA)                  | 44 | 44 | 42 | 41 | 38 | 36 | 32 |
| 4dr Wgn Latitude (&2DB)               | 43 | 43 | 41 | 40 | 38 | 36 | 32 |
| 4dr Wgn Latitude X (&2DF)             | 43 | 43 | 41 | 40 | 38 | 36 | 32 |
| 4dr Wgn 70th Anniversary (&2DZ)       | 42 | 42 | 40 | 39 | 36 | 34 | 31 |
| deduct w/o AirCond                    | 3  | 3  | 3  | 3  | 3  | 3  | 2  |
| deduct w/o AutoTran                   | 3  | 2  | 2  | 2  | 2  | 2  | 2  |
| <b>WRANGLER 4WD</b>                   |    |    |    |    |    |    |    |
| 2dr Conv Sport (&2TB or &2TS)         | 57 | 57 | 55 | 53 | 50 | 48 | 43 |
| 2dr Conv Sahara                       | 54 | 54 | 52 | 50 | 47 | 45 | 41 |
| 2dr Conv Rubicon                      | 53 | 53 | 51 | 49 | 46 | 44 | 40 |
| 2dr Conv 70th Anniversary             | 57 | 57 | 55 | 53 | 49 | 47 | 43 |
| 2dr Conv Mojave (&2TD)                | 51 | 51 | 49 | 47 | 44 | 42 | 38 |
| 4dr Conv Unlimited Sport (2TC or 2TS) | 55 | 55 | 53 | 51 | 48 | 46 | 41 |
| 4dr Conv Unlimited Sahara             | 53 | 53 | 51 | 49 | 46 | 44 | 40 |
| 4dr Conv Unlimited Rubicon            | 52 | 52 | 50 | 48 | 45 | 43 | 39 |
| 4dr Conv Unlimited 70th Anniversary   | 55 | 55 | 53 | 51 | 47 | 45 | 41 |
| 4dr Conv Unlimited Mojave (&2TD)      | 51 | 51 | 49 | 47 | 43 | 41 | 38 |
| deduct w/o AirCond                    | 3  | 3  | 3  | 3  | 3  | 3  | 2  |
| deduct w/o AutoTran                   | 3  | 2  | 2  | 2  | 2  | 2  | 2  |
| <b>RAM TRUCK</b>                      |    |    |    |    |    |    |    |
| <b>DAKOTA 2WD</b>                     |    |    |    |    |    |    |    |
| Ext Cab ST                            | 32 | 32 | 31 | 31 | 30 | 29 | 26 |
| Ext Cab Bighorn/Lonestar              | 33 | 33 | 32 | 32 | 32 | 31 | 28 |
| Crew Cab ST                           | 33 | 33 | 32 | 32 | 31 | 30 | 27 |
| Crew Cab Bighorn/Lonestar             | 35 | 35 | 34 | 34 | 33 | 32 | 29 |
| Crew Cab Laramie                      | 35 | 35 | 34 | 34 | 34 | 32 | 29 |
| <b>DAKOTA 4WD</b>                     |    |    |    |    |    |    |    |
| Ext Cab ST                            | 31 | 31 | 30 | 30 | 29 | 28 | 26 |
| Ext Cab Bighorn/Lonestar              | 33 | 33 | 32 | 32 | 32 | 31 | 28 |
| Crew Cab ST                           | 34 | 34 | 33 | 33 | 33 | 31 | 28 |
| Crew Cab Bighorn/Lonestar             | 36 | 36 | 35 | 35 | 35 | 33 | 30 |
| Crew Cab TRX                          | 37 | 37 | 36 | 36 | 35 | 33 | 30 |
| Crew Cab Laramie                      | 36 | 36 | 35 | 35 | 34 | 32 | 29 |

## 2011 New Chrysler Models

## 2011 New Chrysler Models

## RAM TRUCK

12 24 27 30 36 39 48

## RAM 1500 2WD

|                             |    |    |    |    |    |    |    |
|-----------------------------|----|----|----|----|----|----|----|
| Reg Cab ST (&2TA)           | 40 | 40 | 38 | 36 | 33 | 31 | 28 |
| Reg Cab Tradesman (&2TB)    | 42 | 42 | 40 | 38 | 35 | 33 | 29 |
| Reg Cab Express (&2TC)      | 43 | 43 | 41 | 39 | 36 | 34 | 30 |
| Reg Cab SLT (&2TG)          | 41 | 41 | 39 | 37 | 34 | 32 | 29 |
| Reg Cab Outdoorsman (&2TT)  | 39 | 39 | 37 | 36 | 33 | 31 | 27 |
| Reg Cab Sport               | 40 | 40 | 38 | 36 | 33 | 31 | 28 |
| Quad Cab ST                 | 44 | 44 | 42 | 40 | 36 | 34 | 30 |
| Quad Cab SLT (&2TG)         | 44 | 44 | 42 | 40 | 36 | 34 | 30 |
| Quad Cab Lone Star (&2TY)   | 44 | 44 | 42 | 40 | 37 | 35 | 31 |
| Quad Cab Big Horn (&2TZ)    | 44 | 44 | 42 | 40 | 37 | 35 | 31 |
| Quad Cab Outdoorsman (&2TT) | 43 | 43 | 41 | 39 | 36 | 34 | 30 |
| Quad Cab Sport              | 43 | 43 | 41 | 39 | 36 | 34 | 30 |
| Quad Cab Laramie            | 42 | 42 | 40 | 38 | 35 | 33 | 29 |
| Crew Cab ST                 | 47 | 47 | 45 | 43 | 39 | 37 | 33 |
| Crew Cab SLT (&2TG)         | 45 | 45 | 43 | 41 | 37 | 35 | 31 |
| Crew Cab Lone Star (&2TY)   | 45 | 45 | 43 | 41 | 38 | 36 | 32 |
| Crew Cab Big Horn (&2TZ)    | 45 | 45 | 43 | 41 | 38 | 36 | 32 |
| Crew Cab Outdoorsman (&2TT) | 44 | 44 | 42 | 40 | 37 | 35 | 31 |
| Crew Cab Sport              | 44 | 44 | 42 | 40 | 37 | 35 | 31 |
| Crew Cab Laramie            | 43 | 43 | 41 | 39 | 36 | 34 | 30 |
| Crew Cab Laramie Longhorn   | 42 | 42 | 40 | 38 | 35 | 33 | 29 |

Cab and Chassis (See Commercial Information Section)

## RAM 2500 2WD

|                             |    |    |    |    |    |    |    |
|-----------------------------|----|----|----|----|----|----|----|
| Reg Cab ST                  | 34 | 34 | 33 | 32 | 30 | 28 | 25 |
| Reg Cab SLT (&2TG)          | 33 | 33 | 32 | 31 | 29 | 28 | 25 |
| Reg Cab Outdoorsman (&2TT)  | 33 | 33 | 32 | 31 | 29 | 27 | 24 |
| Crew Cab ST                 | 39 | 39 | 37 | 36 | 34 | 32 | 28 |
| Crew Cab SLT (&2TG)         | 36 | 36 | 35 | 34 | 32 | 30 | 26 |
| Crew Cab Lone Star (&2TY)   | 35 | 35 | 34 | 33 | 31 | 29 | 26 |
| Crew Cab Big Horn (&2TZ)    | 35 | 35 | 34 | 33 | 31 | 29 | 26 |
| Crew Cab Outdoorsman (&2TT) | 36 | 36 | 35 | 34 | 32 | 30 | 27 |
| Crew Cab Laramie            | 38 | 38 | 36 | 35 | 33 | 31 | 28 |
| Crew Cab Laramie Longhorn   | 36 | 36 | 34 | 33 | 31 | 29 | 26 |
| Mega Cab SLT (&2TG)         | 38 | 38 | 36 | 35 | 33 | 31 | 28 |
| Mega Cab Lone Star (&2TY)   | 37 | 37 | 36 | 35 | 33 | 31 | 27 |
| Mega Cab Big Horn (&2TZ)    | 37 | 37 | 36 | 35 | 33 | 31 | 27 |
| Mega Cab Outdoorsman (&2TT) | 38 | 38 | 36 | 35 | 33 | 31 | 28 |
| Mega Cab Laramie            | 40 | 40 | 38 | 37 | 35 | 33 | 29 |
| Mega Cab Laramie Longhorn   | 37 | 37 | 36 | 35 | 33 | 31 | 27 |

deduct w/o AutoTran

Cab and Chassis (See Commercial Information Section)

## RAM 3500 2WD

|                             |    |    |    |    |    |    |    |
|-----------------------------|----|----|----|----|----|----|----|
| Reg Cab ST                  | 41 | 41 | 39 | 38 | 36 | 34 | 30 |
| Reg Cab SLT                 | 39 | 39 | 37 | 36 | 34 | 32 | 29 |
| Crew Cab ST                 | 43 | 43 | 41 | 40 | 37 | 35 | 31 |
| Crew Cab SLT                | 39 | 39 | 37 | 36 | 34 | 32 | 28 |
| Crew Cab Lone Star (&2TY)   | 38 | 38 | 37 | 36 | 34 | 32 | 28 |
| Crew Cab Big Horn (&2TZ)    | 39 | 39 | 37 | 36 | 34 | 32 | 28 |
| Crew Cab Outdoorsman (&2TT) | 40 | 40 | 38 | 37 | 35 | 33 | 29 |
| Crew Cab Laramie            | 41 | 41 | 39 | 38 | 35 | 33 | 30 |
| Crew Cab Laramie Longhorn   | 40 | 40 | 38 | 37 | 35 | 33 | 29 |
| Mega Cab SLT (&2TG)         | 41 | 41 | 39 | 38 | 35 | 33 | 30 |
| Mega Cab Lone Star (&2TY)   | 40 | 40 | 38 | 37 | 35 | 33 | 30 |
| Mega Cab Big Horn (&2TZ)    | 40 | 40 | 38 | 37 | 35 | 33 | 30 |
| Mega Cab Outdoorsman (&2TT) | 42 | 42 | 40 | 39 | 37 | 35 | 31 |
| Mega Cab Laramie            | 42 | 42 | 40 | 39 | 37 | 35 | 31 |
| Mega Cab Laramie Longhorn   | 41 | 41 | 39 | 38 | 36 | 34 | 30 |

deduct w/o AutoTran

Cab and Chassis (See Commercial Information Section)

## RAM 1500 4WD

|                             |    |    |    |    |    |    |    |
|-----------------------------|----|----|----|----|----|----|----|
| Reg Cab ST (&2TA)           | 41 | 41 | 39 | 37 | 34 | 32 | 28 |
| Reg Cab Tradesman (&2TB)    | 42 | 42 | 40 | 38 | 35 | 33 | 29 |
| Reg Cab Express (&2TC)      | 43 | 43 | 41 | 39 | 36 | 34 | 30 |
| Reg Cab SLT (&2TG)          | 43 | 43 | 41 | 39 | 36 | 34 | 30 |
| Reg Cab Outdoorsman         | 42 | 42 | 40 | 38 | 35 | 33 | 29 |
| Reg Cab Sport               | 43 | 43 | 41 | 39 | 36 | 34 | 30 |
| Quad Cab ST                 | 45 | 45 | 43 | 41 | 38 | 36 | 32 |
| Quad Cab SLT (&2TG)         | 46 | 46 | 44 | 42 | 38 | 36 | 32 |
| Quad Cab Lone Star (&2TY)   | 47 | 47 | 45 | 43 | 39 | 37 | 33 |
| Quad Cab Big Horn (&2TZ)    | 47 | 47 | 45 | 43 | 39 | 37 | 33 |
| Quad Cab Outdoorsman (&2TT) | 46 | 46 | 44 | 42 | 38 | 36 | 32 |
| Quad Cab Sport              | 45 | 45 | 43 | 41 | 38 | 36 | 32 |
| Quad Cab Laramie            | 45 | 45 | 43 | 41 | 37 | 35 | 31 |
| Crew Cab ST                 | 49 | 49 | 47 | 45 | 41 | 39 | 34 |
| Crew Cab SLT (&2TG)         | 47 | 47 | 45 | 43 | 39 | 37 | 33 |
| Crew Cab Lone Star (&2TY)   | 48 | 48 | 46 | 44 | 40 | 38 | 33 |
| Crew Cab Big Horn (&2TZ)    | 48 | 48 | 46 | 44 | 40 | 38 | 33 |
| Crew Cab Outdoorsman (&2TT) | 47 | 47 | 45 | 43 | 39 | 37 | 33 |
| Crew Cab Sport              | 46 | 46 | 44 | 42 | 38 | 36 | 32 |
| Crew Cab Laramie            | 44 | 44 | 42 | 40 | 37 | 35 | 31 |
| Crew Cab Laramie Longhorn   | 43 | 43 | 41 | 39 | 36 | 34 | 30 |

Cab and Chassis (See Commercial Information Section)

## RAM 2500 4WD

|                             |    |    |    |    |    |    |    |
|-----------------------------|----|----|----|----|----|----|----|
| Reg Cab ST                  | 39 | 39 | 37 | 36 | 34 | 32 | 28 |
| Reg Cab SLT (&2TG)          | 37 | 37 | 36 | 35 | 33 | 31 | 27 |
| Reg Cab Outdoorsman (&2TT)  | 37 | 37 | 36 | 35 | 33 | 31 | 27 |
| Crew Cab ST                 | 43 | 43 | 41 | 40 | 38 | 36 | 32 |
| Crew Cab SLT (&2TG)         | 40 | 40 | 38 | 37 | 35 | 33 | 29 |
| Crew Cab Lone Star (&2TY)   | 39 | 39 | 38 | 37 | 35 | 33 | 29 |
| Crew Cab Big Horn (&2TZ)    | 39 | 39 | 37 | 36 | 34 | 32 | 29 |
| Crew Cab Outdoorsman (&2TT) | 40 | 40 | 38 | 37 | 35 | 33 | 29 |
| Crew Cab Laramie            | 41 | 41 | 39 | 38 | 36 | 34 | 30 |
| Crew Cab Laramie Longhorn   | 39 | 39 | 37 | 36 | 34 | 32 | 29 |
| Crew Cab Power Wagon        | 40 | 40 | 38 | 37 | 35 | 33 | 29 |
| Mega Cab SLT (&2TG)         | 42 | 42 | 40 | 39 | 36 | 34 | 31 |
| Mega Cab Lone Star (&2TY)   | 41 | 41 | 39 | 38 | 36 | 34 | 30 |
| Mega Cab Big Horn (&2TZ)    | 41 | 41 | 39 | 38 | 36 | 34 | 30 |
| Mega Cab Outdoorsman (&2TT) | 41 | 41 | 39 | 38 | 36 | 34 | 30 |
| Mega Cab Laramie            | 42 | 42 | 40 | 39 | 36 | 34 | 31 |
| Mega Cab Laramie Longhorn   | 40 | 40 | 38 | 37 | 35 | 33 | 30 |

deduct w/o AutoTran

Cab and Chassis (See Commercial Information Section)

## RAM TRUCK

12 24 27 30 36 39 48

## RAM 3500 4WD

|                             |    |    |    |    |    |    |    |
|-----------------------------|----|----|----|----|----|----|----|
| Reg Cab ST                  | 45 | 45 | 43 | 42 | 39 | 37 | 33 |
| Reg Cab SLT                 | 43 | 43 | 41 | 40 | 37 | 35 | 31 |
| Crew Cab ST                 | 47 | 47 | 45 | 44 | 41 | 39 | 34 |
| Crew Cab SLT                | 43 | 43 | 41 | 40 | 37 | 35 | 31 |
| Crew Cab Lone Star (&2TY)   | 42 | 42 | 40 | 39 | 37 | 35 | 31 |
| Crew Cab Big Horn (&2TZ)    | 42 | 42 | 40 | 39 | 37 | 35 | 31 |
| Crew Cab Outdoorsman (&2TT) | 44 | 44 | 42 | 41 | 38 | 36 | 32 |
| Crew Cab Laramie            | 44 | 44 | 42 | 41 | 38 | 36 | 32 |
| Crew Cab Laramie Longhorn   | 43 | 43 | 41 | 40 | 38 | 36 | 32 |
| Mega Cab SLT (&2TG)         | 45 | 45 | 43 | 42 | 39 | 37 | 33 |
| Mega Cab Lone Star (&2TY)   | 44 | 44 | 42 | 41 | 39 | 37 | 33 |
| Mega Cab Big Horn (&2TZ)    | 44 | 44 | 42 | 41 | 39 | 37 | 33 |
| Mega Cab Outdoorsman (&2TT) | 46 | 46 | 44 | 43 | 40 | 38 | 34 |
| Mega Cab Laramie            | 46 | 46 | 44 | 43 | 40 | 38 | 34 |
| Mega Cab Laramie Longhorn   | 46 | 46 | 44 | 43 | 40 | 38 | 33 |

deduct w/o AutoTran

Cab and Chassis (See Commercial Information Section)

CHRYSLER

# New Suzuki Models

## 2012 NEW SUZUKI MODELS

SUZUKI 32

## 2011 NEW SUZUKI MODELS

SUZUKI 33



2012 New Suzuki Models

| SUZUKI                  |                                    | 12 | 24 | 27 | 30 | 36 | 39 | 48 |
|-------------------------|------------------------------------|----|----|----|----|----|----|----|
| <b>GRAND VITARA 2WD</b> |                                    |    |    |    |    |    |    |    |
| LNNB3S                  | 4dr Wgn MT                         | 40 | 40 | 38 | 36 | 32 | 30 | 27 |
| LNNB3T                  | 4dr Wgn Premium AT                 | 41 | 41 | 39 | 37 | 33 | 31 | 28 |
| LNNB41                  | 4dr Wgn Ultimate Adventure AT      | 41 | 41 | 39 | 37 | 34 | 32 | 29 |
| LNNB4X                  | 4dr Wgn Limited                    | 47 | 47 | 44 | 42 | 38 | 36 | 32 |
| <b>GRAND VITARA 4WD</b> |                                    |    |    |    |    |    |    |    |
| LLNB5S                  | 4dr Wgn Premium AT                 | 45 | 45 | 43 | 41 | 37 | 35 | 31 |
| LLNB5T                  | 4dr Wgn Ultimate Adventure AT      | 46 | 46 | 44 | 42 | 38 | 36 | 32 |
| L2MB5X                  | 4dr Wgn Limited                    | 50 | 50 | 47 | 45 | 41 | 39 | 34 |
| <b>KIZASHI</b>          |                                    |    |    |    |    |    |    |    |
| 6B233B                  | 4dr Sdn S MT                       | 52 | 52 | 49 | 47 | 43 | 41 | 36 |
| 6B239C                  | 4dr Sdn SE AT                      | 52 | 52 | 49 | 47 | 43 | 41 | 36 |
| 6B239G                  | 4dr Sdn SE Leather Edition         | 51 | 51 | 48 | 46 | 42 | 40 | 36 |
| 6B233S                  | 4dr Sdn GTS Sport MT               | 51 | 51 | 49 | 47 | 43 | 41 | 36 |
| 6B239S                  | 4dr Sdn GTS Sport AT               | 52 | 52 | 49 | 47 | 43 | 41 | 36 |
| 6B2336                  | 4dr Sdn SLS Sport MT               | 51 | 51 | 49 | 47 | 43 | 41 | 36 |
| 6B2396                  | 4dr Sdn SLS Sport AT               | 52 | 52 | 49 | 47 | 43 | 41 | 36 |
| 6B2397                  | 4dr Sdn SLS Sport AT w/Nav         | 52 | 52 | 49 | 47 | 43 | 41 | 36 |
| 6B23VB                  | 4dr Sdn S AWD                      | 54 | 54 | 51 | 49 | 45 | 43 | 38 |
| 6B23VC                  | 4dr Sdn SE AWD                     | 55 | 55 | 52 | 50 | 45 | 43 | 38 |
| 6B23VG                  | 4dr Sdn SE Leather Edition AWD     | 54 | 54 | 51 | 49 | 45 | 43 | 37 |
| 6B23V5                  | 4dr Sdn GTS Sport AWD              | 54 | 54 | 51 | 49 | 45 | 43 | 38 |
| 6B23V6                  | 4dr Sdn SLS Sport AWD              | 54 | 54 | 51 | 49 | 45 | 43 | 38 |
| 6B23V7                  | 4dr Sdn SLS Sport w/Nav AWD        | 54 | 54 | 51 | 49 | 45 | 43 | 38 |
| <b>SX4</b>              |                                    |    |    |    |    |    |    |    |
| H3NB14                  | 5dr HB Sportback MT                | 52 | 52 | 49 | 46 | 41 | 38 | 32 |
| H3NB64                  | 5dr HB Sportback AT                | 51 | 51 | 48 | 46 | 41 | 38 | 32 |
| H3NB13                  | 5dr HB Sportback Technology AT     | 53 | 53 | 50 | 47 | 42 | 39 | 32 |
| H3NB21                  | 5dr HB Crossover MT AWD            | 51 | 51 | 48 | 46 | 41 | 38 | 32 |
| H3NB71                  | 5dr HB Crossover Premium AT AWD    | 52 | 52 | 49 | 46 | 41 | 38 | 32 |
| H3NB22                  | 5dr HB Crossover Technology MT AWD | 54 | 54 | 51 | 48 | 42 | 39 | 33 |
| H3NV71                  | 5dr HB Crossover Technology AT AWD | 55 | 55 | 52 | 49 | 43 | 40 | 34 |
| S3LB1H                  | 4dr Sdn MT                         | 49 | 49 | 46 | 43 | 38 | 36 | 30 |
| S3LB1J                  | 4dr Sdn LE MT                      | 49 | 49 | 46 | 43 | 38 | 36 | 30 |
| S3LB61                  | 4dr Sdn Popular SE AT              | 53 | 53 | 50 | 47 | 41 | 38 | 32 |
| S3LB63                  | 4dr Sdn Sport SE AT                | 54 | 54 | 51 | 48 | 42 | 39 | 33 |

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SUZUKI



2011 New Suzuki Models

**SUZUKI** 12 24 27 30 36 39 48

**EQUATOR 2WD**

|        |                       |    |    |    |    |    |    |    |
|--------|-----------------------|----|----|----|----|----|----|----|
| 611A2B | Ext Cab I4 MT         | 34 | 34 | 33 | 32 | 30 | 28 | 25 |
| 611A2C | Ext Cab I4 Comfort MT | 37 | 37 | 35 | 34 | 32 | 30 | 27 |
| 611A8F | Ext Cab I4 Premium AT | 40 | 40 | 38 | 37 | 34 | 33 | 30 |
| 613A8S | Crew Cab V6 Sport     | 41 | 41 | 39 | 38 | 36 | 34 | 31 |

**EQUATOR 4WD**

|        |                   |    |    |    |    |    |    |    |
|--------|-------------------|----|----|----|----|----|----|----|
| 612AFS | Ext Cab V6 Sport  | 41 | 41 | 39 | 38 | 36 | 34 | 31 |
| 614AFS | Crew Cab V6 Sport | 43 | 43 | 41 | 40 | 37 | 35 | 32 |
| 613AFM | Crew Cab V6 RMZ-4 | 42 | 42 | 40 | 39 | 37 | 35 | 32 |

**GRAND VITARA 2WD**

|        |                    |    |    |    |    |    |    |    |
|--------|--------------------|----|----|----|----|----|----|----|
| L1NB3S | 4dr Wgn MT         | 32 | 32 | 30 | 29 | 26 | 25 | 22 |
| L1NB3T | 4dr Wgn AT Premium | 33 | 33 | 31 | 30 | 27 | 26 | 23 |
| L1NB4X | 4dr Wgn Limited    | 41 | 41 | 38 | 36 | 32 | 30 | 27 |

**GRAND VITARA 4WD**

|        |                             |    |    |    |    |    |    |    |
|--------|-----------------------------|----|----|----|----|----|----|----|
| L1NB5S | 4dr Wgn AT Premium          | 38 | 38 | 36 | 34 | 30 | 28 | 24 |
| L1NB5T | 4dr Wgn AT Premium w/Alloys | 38 | 38 | 36 | 34 | 31 | 29 | 24 |
| L2MB5X | 4dr Wgn Limited             | 42 | 42 | 40 | 38 | 34 | 32 | 28 |

**KIZASHI**

|        |                       |    |    |    |    |    |    |    |
|--------|-----------------------|----|----|----|----|----|----|----|
| 6B233B | 4dr Sdn S MT          | 41 | 41 | 39 | 37 | 34 | 32 | 29 |
| 6B239C | 4dr Sdn SE CVT        | 42 | 42 | 40 | 38 | 35 | 33 | 30 |
| 6B233S | 4dr Sdn GTS Sport MT  | 41 | 41 | 39 | 37 | 34 | 32 | 29 |
| 6B239S | 4dr Sdn GTS Sport CVT | 42 | 42 | 40 | 38 | 35 | 33 | 30 |
| 6B2336 | 4dr Sdn SLS Sport MT  | 41 | 41 | 39 | 37 | 33 | 32 | 29 |
| 6B2396 | 4dr Sdn SLS Sport CVT | 42 | 42 | 40 | 38 | 35 | 33 | 30 |
| 6B23VB | 4dr Sdn S AWD         | 44 | 44 | 42 | 40 | 36 | 34 | 31 |
| 6B23VC | 4dr Sdn SE AWD        | 44 | 44 | 42 | 40 | 36 | 34 | 31 |
| 6B23V5 | 4dr Sdn GTS Sport AWD | 44 | 44 | 42 | 40 | 36 | 34 | 31 |
| 6B23V6 | 4dr Sdn SLS Sport AWD | 44 | 44 | 42 | 40 | 36 | 34 | 31 |

**SX4**

|        |                                 |    |    |    |    |    |    |    |
|--------|---------------------------------|----|----|----|----|----|----|----|
| H3NB14 | 5dr HB Sportback MT             | 44 | 44 | 41 | 38 | 33 | 31 | 25 |
| H3NB64 | 5dr HB Sportback CVT            | 44 | 44 | 41 | 38 | 33 | 31 | 26 |
| H3NB13 | 5dr HB Sportback Technology MT  | 46 | 46 | 43 | 40 | 35 | 33 | 27 |
| H3NB63 | 5dr HB Sportback Technology CVT | 46 | 46 | 43 | 40 | 35 | 33 | 27 |
| H3NB21 | 5dr HB MT AWD                   | 43 | 43 | 40 | 37 | 32 | 30 | 25 |
| H3NB71 | 5dr HB Premium CVT AWD          | 44 | 44 | 41 | 38 | 33 | 31 | 25 |
| H3NB22 | 5dr HB Technology MT AWD        | 46 | 46 | 43 | 40 | 35 | 33 | 27 |
| H3NV71 | 5dr HB Technology CVT AWD       | 47 | 47 | 44 | 41 | 36 | 33 | 27 |
| S3LB1H | 4dr Sdn MT                      | 42 | 42 | 39 | 37 | 32 | 30 | 24 |
| S3LB1J | 4dr Sdn LE MT                   | 44 | 44 | 41 | 38 | 33 | 31 | 25 |
| S3LB6F | 4dr Sdn LE Anniversary Ed CVT   | 42 | 42 | 39 | 37 | 32 | 30 | 25 |
| S3LB1N | 4dr Sdn Sport S MT              | 46 | 46 | 43 | 40 | 35 | 33 | 27 |
| S3LB6N | 4dr Sdn Sport SE CVT            | 47 | 47 | 44 | 41 | 36 | 34 | 28 |
| S3LB67 | 4dr Sdn Sport GTS CVT           | 46 | 46 | 43 | 40 | 35 | 33 | 27 |

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SUNCK -

# New Maserati Models

## 2012 NEW MASERATI MODELS

MASERATI 35

## 2011 NEW MASERATI MODELS

MASERATI 36



2012 New Maserati Models

| MASERATI | 36 | 39 | 42 | 48 | 54 | 60 |
|----------|----|----|----|----|----|----|
|----------|----|----|----|----|----|----|

**GRANTURISMO**

45AUS2 2dr Cpe S  
45AMC 2dr Cpe MC

**GRANTURISMO CONVERTIBLE**

45AGTC 2dr Conv 4.7  
45ACSP 2dr Conv Sport

**QUATTROPORTE**

39ASUB 4dr Sdn S  
39AGTS 4dr Sdn GTS

Residuals for new Maserati vehicles can be found on the corresponding Ally Rate Sheet

M  
A  
S  
E  
R  
A  
T  
I

Jan 1, 2012 to Jan 3, 2012 (v1)

2011 New Maserati Models

| MASERATI | 36 | 39 | 42 | 48 | 54 | 60 |
|----------|----|----|----|----|----|----|
|----------|----|----|----|----|----|----|

**GRANTURISMO**

45AF1 2dr Cpe 4.2  
45AUS1 2dr Cpe S 4.7

**GRANTURISMO CONVERTIBLE**

45AGTC 2dr Conv

**QUATTROPORTE**

39AAUB 4dr Sdn 4.2  
39ASUB 4dr Sdn S 4.7  
39AGTS 4dr Sdn 4.7 GTS

Residuals for new Maserati vehicles can be found on the corresponding Ally Rate Sheet

M  
A  
S  
E  
R  
A  
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